

May 26 - May 28, 2014

One Bilfinger Profitable growth is our mission

Roadshow Scandinavia | Stockholm, Helsinki, Oslo, Copenhagen Andreas Müller, Head of Accounting, Taxes and IR Bettina Schneider, Deputy Head Investor Relations

Agenda

- 1. Bilfinger Company profile and strategy
- 2. Facts and figures 3m 2014
- 3. Financial backup

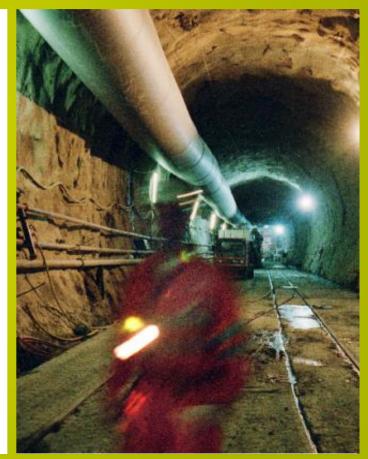




Latest announcements (May 07, 2014): Major parts of Construction business segment up for sale



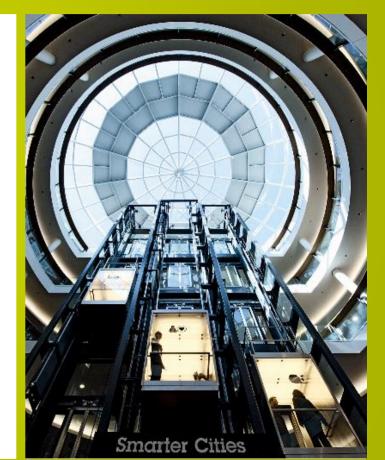
- Focus on core activities: Engineering and services for industrial facilities, power plants and real estate
- Major parts of Construction business segment up for sale Output volume of approx. € 800m
- Following parts remain with the company: Offshore wind-farms, overhead power lines, steel construction Output volume of approx. € 200m in FY 2013
- Successful German building business (output volume of approx. € 700m in FY 2013) is core and an integral part of our real-estate expertise within the Building and Facility segment
- The parts to be sold will be reported under "discontinued operations" from Q2 2014



Latest announcements (May 14, 2014): Planned takeover of British real-estate consultants GVA



- Submittance of takeover offer to shareholders of GVA Grimley Holdings, London
- Output volume 2014/2015e: approx. € 190m Highly profitable Employees: 1,500
- Enterprise value: approx. € 160m i.e. 7 to 8 times EBITA
- Regional focus: UK, Europe's largest market for real-estate investments
- Addition of complex real-estate consulting and management services for investors, companies and the public sector to our UK business portfolio
- Expected signing: June 2014 Expected closing: July 2014



Bilfinger at a glance

- Successful evolution into a leading international engineering and services group
- Output volume of € 8.5 billion, adjusted EBITA margin at 4.8% in 2013
- Multinational player with leading positions in attractive markets
- Highly diversified customer base: process industry, energy sector, financial sector, public sector
- Low cyclicality and attractive risk profile
- Strong track record in acquisitions and integration
- Solid balance sheet allows for further external growth
- Sustainably high dividend yield (3.7% in 2013)
- One of the largest and most liquid MDAX companies (sector classification: Services), market cap of approx. € 3.9 billion

Bilfinger SE Company Presentation | May 26 - 28, 2014





£8.5bn output volume

thereof 88%

74,000 employees

4.8% EBITA margin

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Successful evolution into an engineering and services group



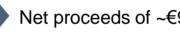
Acquisitions | Since 2011

Automation, consulting, electrical, instrumentation and control technology (E/I&C), engineering and design, integrated facility management, project logistics and management, water technology

~€ 800 m spent on acquisitions since 2011 ~€ 2.6 bn spent since 2002

Divestitures | Since 2011

Australian construction (Valemus), North American construction, reduction of investment in Nigerian business, German road construction unit. concessions Planned sale of major parts of Construction business segment



Net proceeds of ~€900 m¹⁾

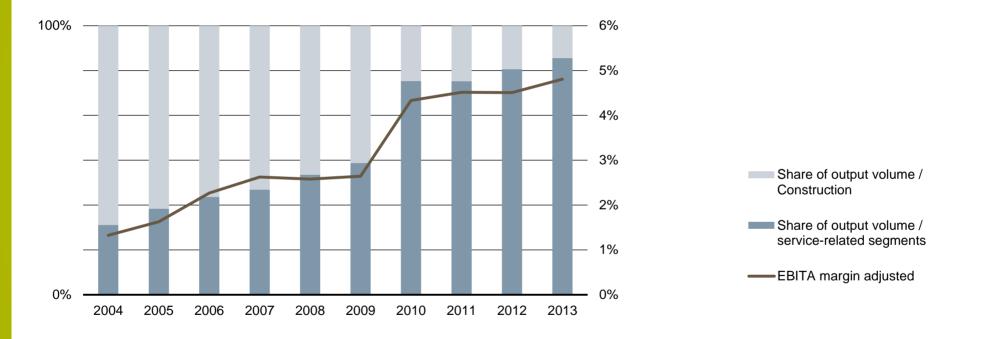


- Strong M&A performance through strict acquisition criteria: no distressed assets, ROCE>WACC and earnings accretive from the first full year, strong management available
- Current financial capacity of approx. € 800 m for further strategic development

1) w/o planned Construction sale

Significant improvement in risk and earnings profile in the last 10 years





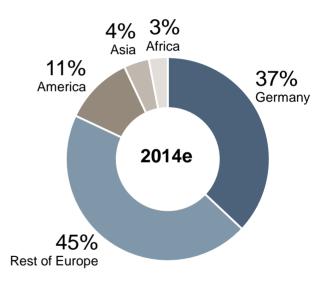
Service-related business segments now account for 88% of Group output volume EBITA margin adjusted increased from 1.3% in 2004 to 4.8% in 2013

Broadening international footprint Organic and external growth strategy to further strengthen non-European business





Output volume by region



Current structure – from Q2 2014 Construction segment will be presented under discontinued operations

New structure fosters internal Group cooperation



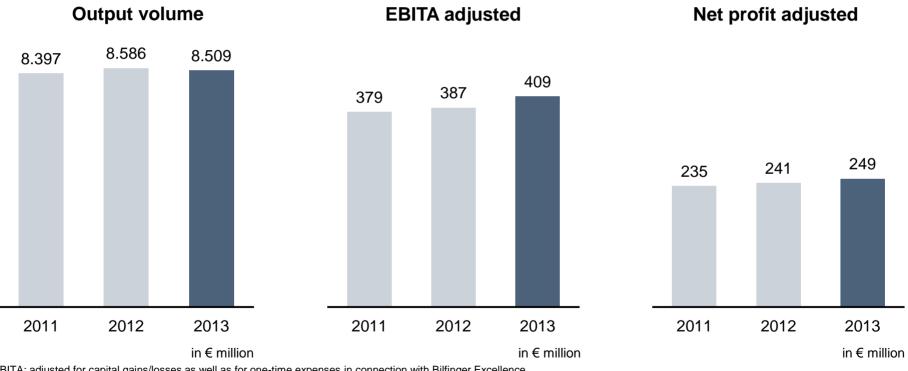
Segment	Industrial	Power	Building and Facility	Construction
Focus Output volume 2013 ¹⁾	Process Industry € 3.7 bn (43%)	Utilities € 1.6 bn (18%)	Real Estate € 2.3 bn (27%)	Mobility and Energy € 1.0 bn (12%)
Divisions	Industrial Maintenance Insulation, Scaffolding and Painting Oil and Gas Industrial Fabrication and Installation Engineering, Automation and Control Support Services	Power Systems Piping Systems	Building Facility Services Real Estate Water Technologies	Construction Infrastructure Major parts up for sale
EBITA margin 2013 ¹⁾	5.7%	9.4%	4.9%	0.1%
EBITA margin target ²⁾	6.0 - 6.5%	8.5 – 9.0%	4.5 – 5.0%	>4.0%
Organic growth target ²⁾	Organic CAGR 2011 to 2016 > 5%	Organic CAGR 2011 to 2016 > 5%	Organic CAGR 2011 to 2016 > 3%	

1) Adjusted for re-allocation of operating units from Industrial to Power

2) Communicated in 2011

Further growth in output volume and earnings anticipated for FY 2014



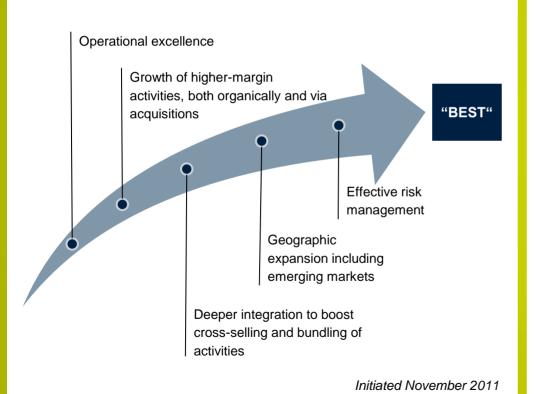


EBITA: adjusted for capital gains/losses as well as for one-time expenses in connection with Bilfinger Excellence Adjusted net profit continuing operations: also adjusted for amortization on intangibles from acquisitions

Current structure – from Q2 2014 Construction segment will be presented under discontinued operations

Strategic program 2011 – 2016 BEST and Bilfinger Excellence support our targets for 2016





Bilfinger Excellence will take our strategic transformation to the next level, driving topline growth and enhancing efficiency in SG&A functions

- Dissolution of current sub-group layer and related corporate centers
- Direct leadership of 14 divisions by Executive Board will drive integration and collaboration and thus organic growth
- Efficiency gains in SG&A functions via integration of core administration processes and moving transactional functions to shared service center
- Critical spending review and tight management of all non-personnel cost budgets
- Headcount reduction: ~1,250 FTE in non-customer facing SG&A functions only
- Recurring total personnel cost savings of €80 to 90 million fully effective by FY 2016
- In addition, non-personnel cost savings of €20 to 30 million
- Dne-off costs 2013: €85 million, 2014e: approx. €35 million

Initiated September 2013

BEST growth strategy



Organic growth strategy

Expansion of higher-margin activities

- Expansion of full-service offering in all our markets
- Regional expansion and "follow our friends" strategy

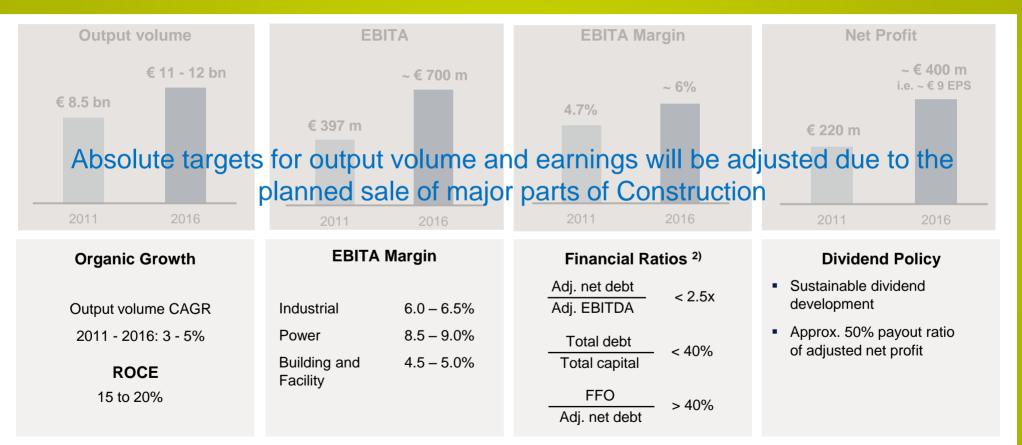
Deeper integration through cooperation among divisions

External growth strategy

- Leveraging of customer relationships from other divisions
- Stronger market presence through joint customer approach / tenders across divisions
- New types of contracts, e.g. life-cycle solution "one"
- Leveraging the international distribution network
- Broadening and balancing Bilfinger's global footprint, including emerging markets, as well as further supplementing Bilfinger's service offering along the value chain
- Focus Industrial: Regional expansion (Europe, USA, Asia) and Oil and Gas sector / E, I&C / Mechanical
- Focus Power: Regional expansion (Europe, USA, Middle East, Asia) and expansion of technological scope
- Focus Building and Facility: Gain critical mass in selected European countries

Group targets 2016¹⁾





The Bilfinger Investment Case Robust and predictable business model supported by favorable long-term industry trends



Strong structural trends

- Outsourcing
- Service bundling
- Internationalization

, High visibility, low volatility

60% of output in recurring maintenance business

High retention rate of 85 to 95% in the various businesses



Asset light business

Capex: ~2% of output volume, favorable net working capital profile



Risk diversification

Broad customer range Mostly small project sizes Growing regional diversification

Attractive dividend yield

Sustainable dividend policy ~50% of adjusted net profit



Financial soundness

BBB+ / stable outlook

Strong market positions

Industrial:

European market leader in Industrial Services for the process industry

Power:

Strong player in Power Services and European market leader in high-pressure piping

Building and Facility: German market leader for integrated facility management

Construction: (major parts up for sale) Leading player in civil construction in attractive niches





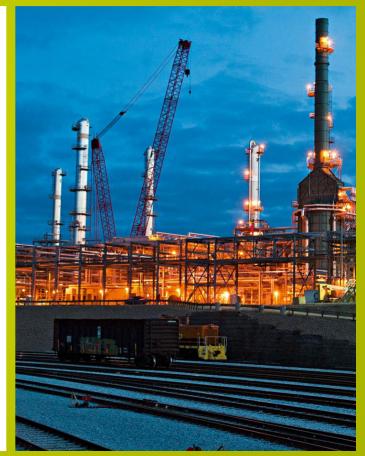
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3m 2014: Highlights 2014 starts with stable first quarter

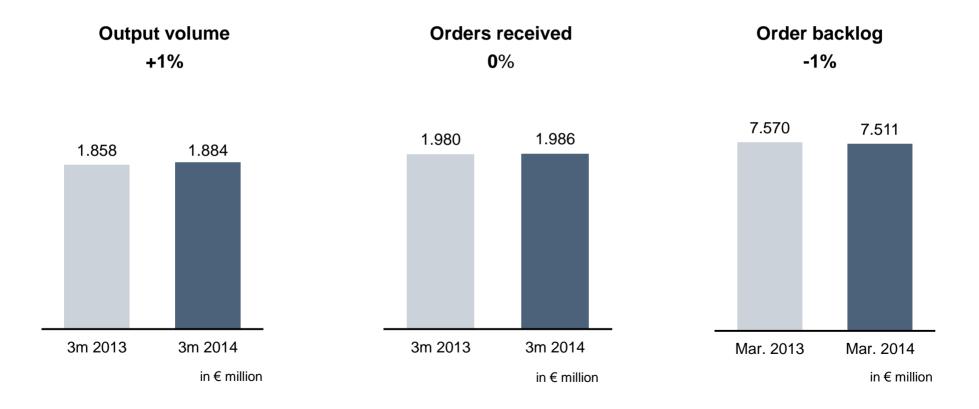


- Output volume and adjusted earnings increase slightly due to acquisitions
- Orders received and order backlog at prior-year level
- Systematic implementation of Bilfinger Excellence
- Sale of concessions activities progressing as planned
- Disposal of remaining shares in BBGI fund in April Net proceeds: ~€ 50m, capital gain: ~€ 5m
- Positive outlook confirmed for 2014
- Company plans to sell major parts of Construction business segment



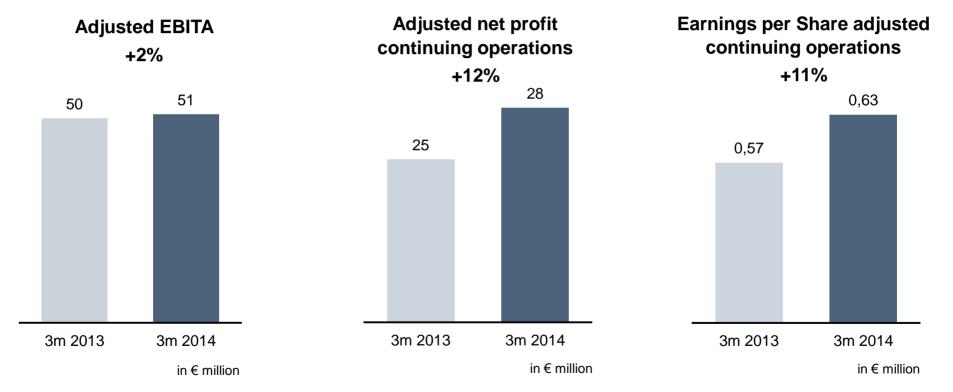
Slight growth in output volume due to acquisitions





Adjusted earnings slightly higher than in Q1 2013

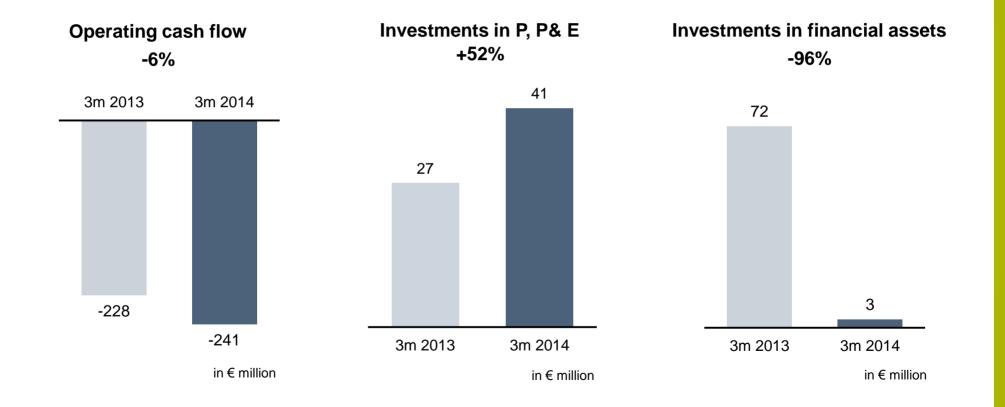




EBITA: adjusted for capital gains/losses as well as for one-time expenses in connection with Bilfinger Excellence Adjusted net profit continuing operations: also adjusted for amortization on intangibles from acquisitions

Operating cash flow shows typical seasonality Increased CAPEX as planned





Industrial Organic growth planned for full-year 2014

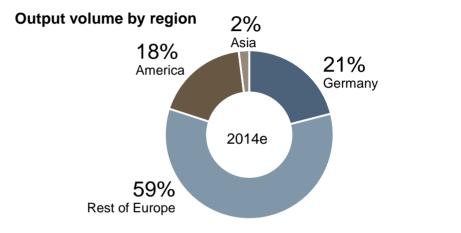


Markets and highlights

- Output volume and EBITA at prior-year level
- EBITA margin decreased slightly to 3.8% (3m 2013: 3.9%)
- Organic development 3m 2014:
 +2% in output volume, -5% in EBITA
- Orders received decreased also due to multi-year framework agreements that are due to be extended this year and therefore are no longer taken into consideration in orders received
- Sustained strong momentum from the U.S. oil and gas sector, but increasingly moderate demand from this sector in Northern Europe
- Partially challenging market environment and price pressure counteracted by further efficiency enhancement measures

Outlook 2014

- Organic growth in output volume
- EBITA margin within the target corridor of 6 to 6.5%



in € million	3m 2013	3m 2014	Change	2013
Output volume	814	824	1%	3,653
Orders received	930	823	-12%	3,959
Order backlog	2,630	2,770	5%	2,747
Capital expenditure	14	17	21%	72
Depreciation of P, P & E	14	15	7%	63
EBITA / EBITA adjusted	32	31	-3%	208
EBITA margin	3.9%	3.8%		5.7%

Power Situation in our markets differs greatly

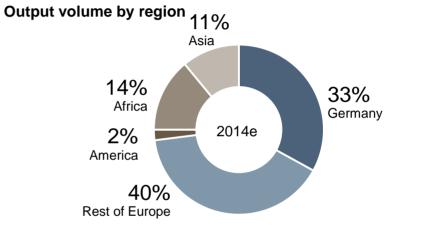


Markets and highlights

- Decrease in output volume also due to lower orders received especially in Q4 2013, however, will increase as the year progresses due to rising volume from major projects
- EBITA margin decreased to 4.7% (3m 2013: 7.0%) due to lower capacity utilization, but also because of the ramp-up of some major projects that have not yet delivered any contributions to earnings
- Organic development 3m 2014:
 -4% in output volume, -29% in EBITA
- Orders received significantly above prior-year quarter
- German energy policy leads to unchanged investment restraint, with adverse impact especially on high-pressure piping
- Good prospects in individual foreign markets

Outlook 2014

- Growth in output volume
- Following an unusually high level in 2013, the EBITA margin will not quite reach the target corridor of 8.5 to 9%



in € million	3m 2013	3m 2014	Change	2013
Output volume	344	318	-8%	1,566
Orders received	367	418	14%	1,425
Order backlog	1,565	1,496	-4%	1,397
Capital expenditure	3	7	133%	33
Depreciation of P, P & E	6	6	0%	26
EBITA / EBITA adjusted	24	15	-38%	147
EBITA margin	7.0%	4.7%		9.4%

Building and Facility Ongoing positive development expected



Markets and highlights

- Growth in output volume and EBITA
- Orders received significantly above prior-year level
- EBITA margin stable at 2.1% (3m 2013: 2.1%)
- Organic development 3m 2014:
 +6% in output volume, -2% in EBITA
- Solid market development in facility services and German building construction
- Acquisition of Europa Support Services support our ability to meet the growing demand for cross-border service packages

Outlook 2014

- Output volume will grow significantly, organically and particularly as a result of acquisitions made in 2013
- EBITA margin again at the upper end of the target range of 4.5 to 5%

Output volume by region 3% Asia 10% America 2014e 62% Germany

in € million	3m 2013	3m 2014	Change	2013
Output volume	483	584	21%	2,346
Orders received	521	636	22%	2,181
Order backlog	2,236	2,348	5%	2,304
Capital expenditure	2	9	350%	21
Depreciation of P, P & E	4	5	25%	18
EBITA / EBITA adjusted	10	12	20%	116
EBITA margin	2.1%	2.1%		4.9%

Construction Improved earnings



Markets and highlights

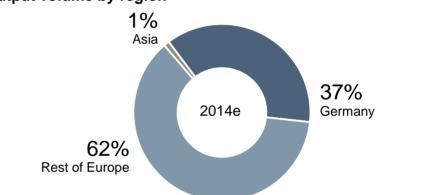
- Decrease in output volume due to sharp decline in orders received in 2013
- Again, low orders received, however, new infrastructure project in Norway received in April

Outlook 2014

- Output volume at a level comparable to 2013
- Earnings will improve significantly due to sale of loss-making German road construction activities as well as turnaround in Poland

Due to the planned sale, major parts of Construction will be presented under discontinued operations from Q2 2014

Output volume by region



in € million	3m 2013	3m 2014	Change	2013
Output volume	237	180	-24%	1,038
Orders received	190	131	-31%	817
Order backlog	1,172	928	-21%	987
Capital expenditure	8	5	-38%	32
Depreciation of P, P & E	5	6	20%	26
EBITA / EBITA adjusted	-4	5		1
EBITA margin	-1.7%	2.8%		0.1%

Discontinued operations Concessions



Of five projects to be transferred in 2014, two were transferred in 3m 2014:

- Proceeds of €56 million
- Capital gain of €7 million

Remaining portfolio is expected to follow in first half of 2014:

- Proceeds of approx. €35 million
- Capital gain of approx. €5 million

Outlook for FY 2014





Adjusted for the output volume and earnings of the Construction units up for sale which will be reported under discontinued operations from Q2 2014



Output volume for the Group will increase to at least €8 billion in 2014 (FY 2013 comparable: €7.7 billion)

Organic growth is expected in all business segments with acquisitions already made also contributing to the increase



Adjusted EBITA (FY 2013 comparable: €418 million) and adjusted net profit (FY 2013 comparable: €255 million) will increase significantly. The expected positive effects from the planned growth in output volume as well as from Group-wide measures taken to reduce costs will be realized over the course of the year and will therefore lead to a greater earnings contribution in the second half of the year





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FY 2013 Volume and contract overview



	Output v	olume		Orders re	eceived		Order ba	icklog	
in € million	2012	2013	Change	2012	2013	Change	2012	2013	Change
Industrial	3,388	3,653	8%	3,416	3,959	16%	2,530	2,746	9%
Power	1,636	1,566	-4%	1,500	1,425	-5%	1,514	1,397	-8%
Building and Facility	2,249	2,346	4%	2,373	2,181	-8%	2,147	2,304	7%
Construction	1,404	1,038	-26%	1,099	817	-26%	1,224	987	-19%
Consolidation / Other	-91	-94		-84	-86		-27	-23	
Continuing Operations	8,586	8,509	-1%	8,304	8,296	0%	7,388	7,411	0%

Current structure - from Q2 2014 Construction segment will be presented under discontinued operations

3m 2014 Volume and contract overview



	Output v	olume		Orders re	eceived		Order backlog			
in € million	3m 2013	3m 2014	Change	3m 2013	3m 2014	Change	3m 2013	3m 2014	Change	
Industrial	814	824	1%	930	823	-12%	2,630	2,770	5%	
Power	344	318	-8%	367	418	14%	1,565	1,496	-4%	
Building and Facility	483	584	21%	521	636	22%	2,236	2,348	5%	
Construction	237	180	-24%	190	131	-31%	1,172	928	-21%	
Consolidation / Other	-20	-22		-28	-22		-33	-31		
Continuing Operations	1,858	1,884	1%	1,980	1,986	0%	7,570	7,511	-1%	

Current structure - from Q2 2014 Construction segment will be presented under discontinued operations

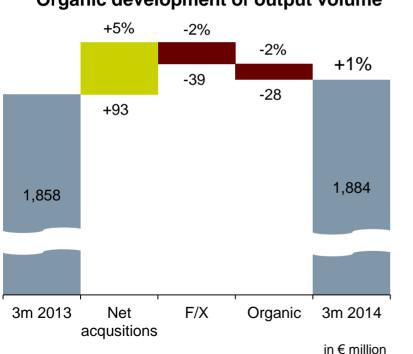
Consolidated income statement



in € million	3m 2013	3m 2014	2013	Comments 3m 2014
Output volume	1,858	1,884	8,509	
EBITA	50	22	338	• Depreciation of €33m
EBITA adjusted	50	51	409	 Effects from first-time consolidation / deconsolidation: €3m F/X effects of - €1m (ZAR)
EBITA margin adjusted	2.7%	2.7%	4.8%	
Amortization	-12	-10	-51	
EBIT	38	12	287	
Net interest result	-13	-11	-43	 Lower interest income due to lower liquidity, but also lower interest expenses due to redemption of promissory note loan (July 2013)
EBT	25	1	244	
Income taxes	-8	0	-72	Underlying tax rate at 31%
Earnings after taxes from continuing operations	17	1	172	
Earnings after taxes from discontinued operations	5	7	4	 Capital gain from sale of Concessions (€7m)
Minority interest	1	0	-3	
Net profit	21	8	173	
Net profit adjusted (continuing operations)	25	28	249	

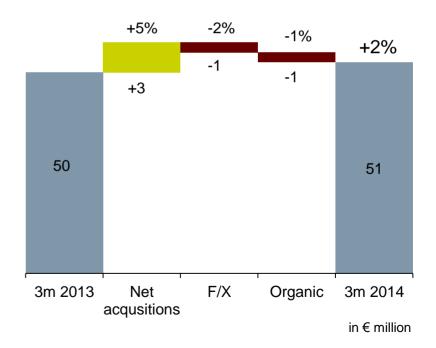
Organic development Group





Organic development of output volume

Organic development of adjusted EBITA



Overview of earnings adjustments



in € million	3m 2013	3m 2014	2013	Comments 3m 2014
EBITA	50	22	338	
Adjustments special items (pre-tax)	0	29	71	 Excellence: -€29m in FY 2013: -€85m Excellence, -€5m capital loss Bilfinger Infrastructure GmbH and €19m capital gain Nigeria
EBITA adjusted	50	51	409	
Earnings after taxes from continuing operations	17	1	172	
Minority interest	-1	0	-3	Minorities referring to continuing operations
Adjustments special items (post-tax)	0	20	45	 Excellence -€20m in FY 2013: -€59m Excellence , -€5 m capital loss Bilfinger Infrastructure GmbH, €19m capital gains Nigeria
Amortization (post-tax)	9	7	35	
Net Profit adjusted continuing operations	25	28	249	
EPS adjusted continuing operations	0.57	0.63	5.64	

Cash flow statement



in € million	3m 2013	3m 2014	2013	Comments 3m 2014
Cash earnings from continuing operations	47	25	289	 Decrease due to lower net profit from continuing operations
Change in working capital	-273	-265	-99	 Typical intra-year working capital swing
Gains on disposals of non-current assets	-2	-1	-28	 FY 2013: Sale of 6.5% stake in Julius Berger Nigeria: €19m
Cash flow from operating activities of continuing operations	-228	-241	162	
Net capital expenditure on property, plant and equipment / intangibles	-24	-30	-153	 Gross CAPEX FY2014e: a good €200m
Proceeds from the disposal of financial assets	0	64	208	 Cash inflows from sale of Concessions projects
Free cash flow (continuing operations)	-252	-207	217	
Investments in financial assets of continuing operations	-72	-3	-251	 FY 2013: Acquisitions of Johnson Screens, Europa, GreyLogix
Cash flow from financing activities of continuing operations	-7	-6	-296	
Change in cash and cash equivalents of continuing operations	-331	-216	-330	
Change in cash and cash equivalents of discontinued operations	-22	-4	-46	
F/X effects	1	1	-13	
Cash and cash equivalents at Jan. 1	1,087	669	1,087	
Change in cash and cash equivalents classified as assets held for sale (Concessions)	0	1	-29	
Cash and cash equivalents at Mar. 31/ Dec. 31	735	451	669	

Valuation net debt



in € million	Dec. 31, 2013	Mar. 31, 2014	Comments March 31, 2014
Cash and cash equivalents	669	451	 See cash flow statement for details of change
Financial debt (excluding non-recourse)	-545	-540	 Including €500 million corporate bond (due Dec. 2019)
Net cash/ net debt	124	-89	
Pension provisions	-423	-442	Increase due to lower discount rate (from 3.5 to 3.25%)
Expected cash-in sale of concessions projects in 2014	100	~35	
Marketable securities (non-current)	54	54	 Including financial investment in BBGI fund, sold in April
Intra-year working capital need (seasonal shift)	-250 to -300	-	
Valuation net debt	Approx450	Approx450	

Balance sheet



	Assets 6,397	-135	Eq -135	uity and liabilitie 6,397	s
Assets held for sale (Concessions) —	350	-6	+13	328	 Liabilities held for sale (Concessions)
Cash and cash equivalents	451	-218			
Receivables and other current assets —	2,471	+98	-157	2,296	Other current liabilities
			+12 -33	342 227	Prepayments received Other non-current liabilities
Other non-current assets	388	-11	+19	442	Pension provisions
Property, plant and equipment	725	+13	-5 -1	540 40	Recourse debt Non-recourse debt
Intangible assets ¹⁾	2,012	-11	+17	2,182	Shareholders' equity
	Mar. 31, 2014		_	Mar. 31, 2014 in	€ million

1) Thereof goodwill € 1,977 million (including intangibles from acquisitions)

FY 2013 ROCE per segment



	Capital employed		Return ROCE			WACC		Value added		
	in € million		in € million i		in %		in %		in € million	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
Industrial	1,351	1,536	206	232	15.2	15.1	9.25	8.75	81	98
Power	384	475	125	123	32.5	25.9	9.25	8.75	89	81
Building and Facility	525	666	107	122	20.5	18.4	9.25	8.75	59	64
Construction	243	227	39	12	16.1	5.0	11.25	11.50	12	-15
Consolidation / Other	56	179	-76	-70	-		-		-76	-87
Continuing Operations	2,559	3,083	401	419	15.7	13.6	9.25	9.00	165	141

Current structure - from Q2 2014 Construction segment will be presented under discontinued operations

Financial overview



in € million	2010	2011	2012	2013
Output volume	7,983	8,397	8,586	8,509
Orders received	7,854	7,690	8,304	8,296
Order backlog	8,429	7,557	7,388	7,411
EBITA adjusted ¹⁾	346	379	387	409
EBIT	305	344	381	287
EBT	269	316	347	244
Net profit adjusted ^{1) 2)}	205	235	241	249
Net profit ³⁾	284	394	276	173
Cash flow from operating activities	244	281	232	162
Dividend distribution	110	150	132	132
Return on output (EBITA adjusted) (%)	4.3%	4.5%	4.5%	4.8%
Return on capital employed (%)	18.4%	17.3%	15.7%	13.6%
Shareholders' equity	1,812	1,793	2,037	2,165
Balance-sheet total	7,937	7,720	6,850	6,532
Equity ratio (%)	23%	23%	30%	33%
Net working capital	-860	-899	-587	-410
Net working capital as percentage of output volume	-11%	-11%	-7%	-5%
Cash and cash equivalents	465	803	1,061	669
Financial debt, recourse	273	186	711	545

All figures refer to continuing operations, unless otherwise stated

- 1) Adjusted for capital gains/losses as well as for one-time expenses in connection with Bilfinger Excellence
- 2) Adjusted net profit continuing operations: also adjusted for amortization on intangibles from acquisitions
- 3) Includes continuing and discontinued operations

Shareholder structure



Shareholder structure

- Free float of 96% according to Deutsche Boerse
- High proportion of institutional investors
- International shareholder base

Treasury Stock

- 1,866,365 shares as of July 02, 2013
- No cancellation planned Maintaining the financial resources to secure growth strategy

	Dec. 31, 2013
Treasury Stock	4%
Retail Investors	12%
Institutional Investors:	84%
Switzerland	24%
Germany	21%
U.K.	13%
USA	12%
Benelux	6%
Skandinavien	3%
France	2%
Other	3%

Financial calendar and share facts



52 week high / low:	€ 93.05 / € 68.67 (as of May 20, 2014)
Closing price May 20, 2014	€ 84,02
Market cap: ¹⁾	€ 3.9 bn (as of May 20, 2014)
Shares outstanding: 1)	46,024,127
ISIN / Ticker abbreviation:	DE0005909006 / GBF
Main stock markets:	XETRA / Frankfurt
Segments Deutsche Boerse / Indices:	Prime Standard MDAX, Prime Industrial Products & Services Performance Index, DivMSDAX, DJ STOXX 600, DJ EURO STOXX, STOXX EUROPE TMI Support Services, DJ EURO STOXX Select Dividend 30

2014

Aug. 11, 2014	Interim Report Q2
Nov. 12, 2014	Interim Report Q3

¹⁾ Including 1,866,365 shares held as treasury stock

Other investor information



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in € per share / after rights issue adjustments 2010 2011 2012 2013 Earnings 1) 6.43 8.93 6.26 3.91 Earnings adjusted 2) 4.64 5.32 5.64 5.46 Cash flow 6.37 5.53 5.26 3.67 3.40³⁾ Dividend 2.50 3.00 3.00 Dividend vield 4) 4.0% 5.2% 4.1% 3.7% Payout ratio 5) 54% 64% 55% 53% Share price highest 64.35 70.35 77.90 84.35 Share price lowest 68.67 40.75 50.47 58.82 Share price year end 81.53 63.20 65.88 73.00 Book value per share 6) 40.84 40.51 48.67 45.96 Market-to-book value 4) 6) 1.5 1.6 1.7 1.6 Market capitalization in million € ^{4) 8)} 2,909 3,032 3,360 3,752 MDAX weighting 7) 2.4% 3.5% 3.7% 3.2% Number of shares in '000^{7) 8)} 46.024 46.024 46.024 46.024

All figures refer to continuing operations, unless otherwise stated

¹⁾ Includes continuing and discontinued operations ⁴⁾ relating to year-end share price

²⁾ Adjusted for capital gains/losses as well as for ⁵⁾ relates to EPS adjusted

one-time expenses in connection with Bilfinger Excellence. Also adjusted for amortization on

intangibles from acquisitions.

³⁾ including bonus of € 0.90

- ⁶⁾ shareholders' equity w/o minorities
- 7) relating to year-end

⁸⁾ including shares held as treasury stock.

2008 to 2012: 1,884,000 from 2013: 1,866,365

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