

The Multi Service Group: From strategy to reality

Roadshow Munich

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March 07, 2007



Agenda

1. Bilfinger Berger Group – Overview
2. Earnings enhancement in Construction
3. Profitable growth in Services
4. Adding value in Concessions
5. From strategy to reality - Outlook
6. Financials and Appendix

Bilfinger Berger – The Multi Service Group

- **Bilfinger Berger is ideally positioned as a Multi Service Group**

We supply comprehensive solutions in the areas of building, infrastructure, industrial and power services

- **Bilfinger Berger acts globally**

66% from an output volume of € 7.9 billion in 2006 has been generated internationally

- **Bilfinger Berger is expanding strongly**

We focus our growth on the attractive fields of services as well as on public-private-partnership (PPP) projects

- **Bilfinger Berger has a strong track record for acquisitions**

We create value in the acquired companies by further improving performance and realizing synergies

- **Bilfinger Berger is increasing its profitability**

We are strengthening our profitability, particularly in construction

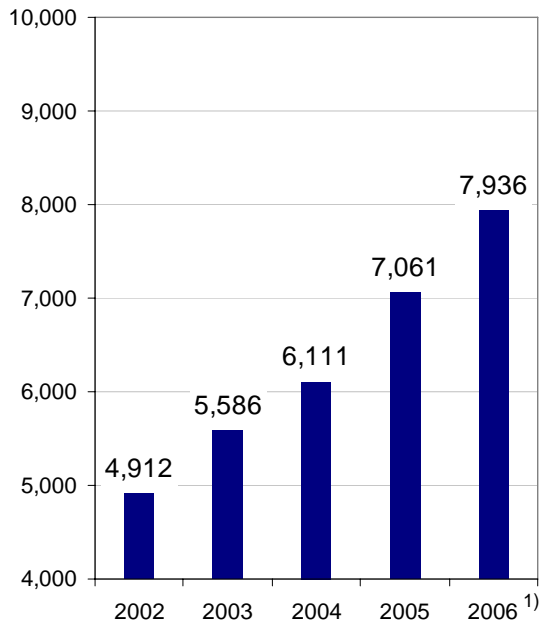
- **Bilfinger Berger is dedicated to create value**

We are targeting returns well in excess of capital cost (10.5%)

Five-year volume and contract overview shows consistently positive development

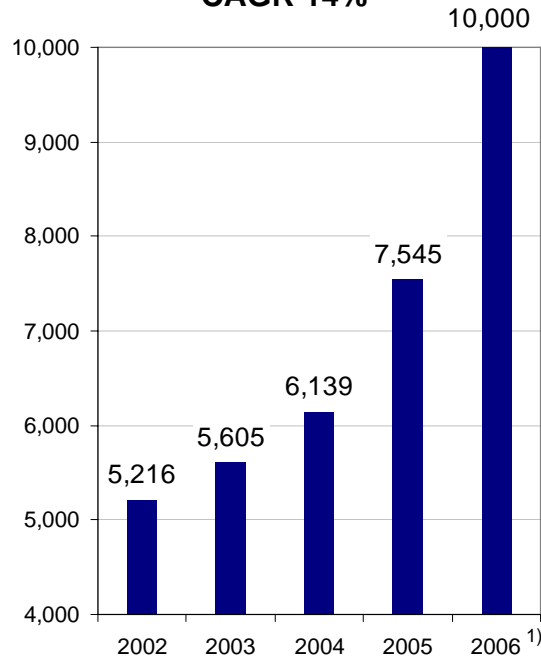
Output volume

CAGR 10%



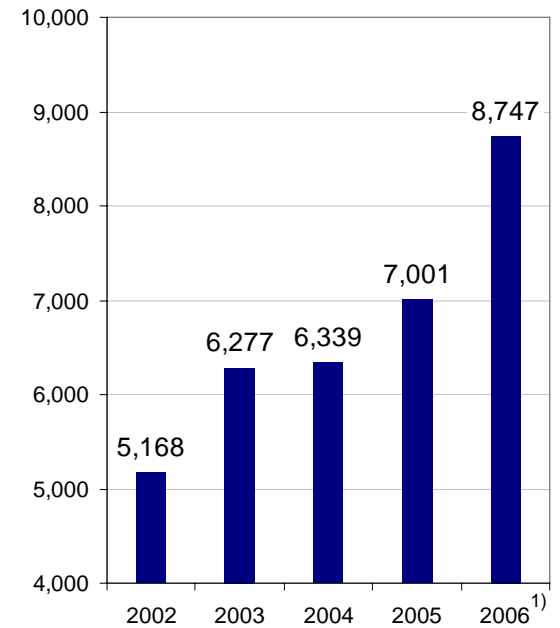
Orders received

CAGR 14%



Order backlog

CAGR 11%



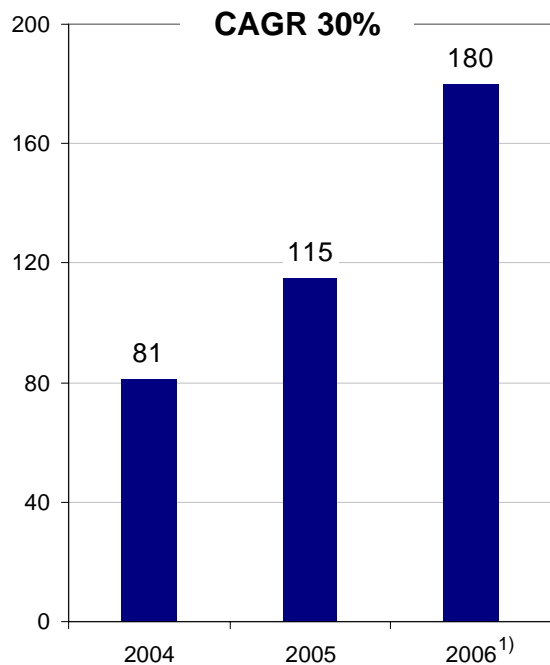
In € million

1) Preliminary figures

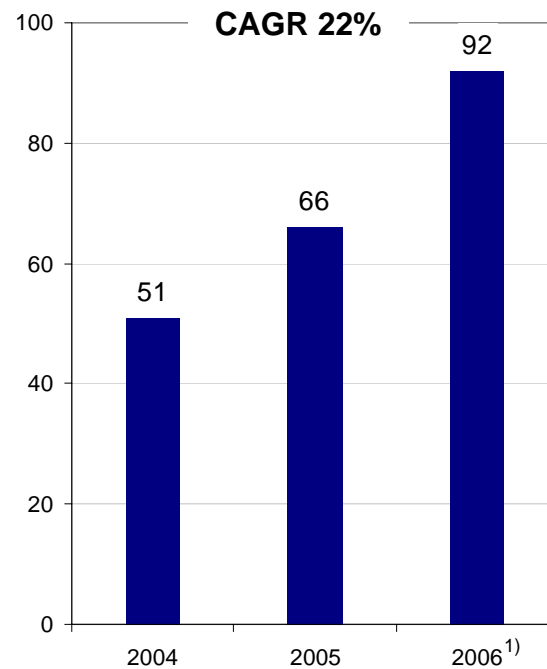
2006: 39% increase in net profit

Operating cash flow consistently on high level

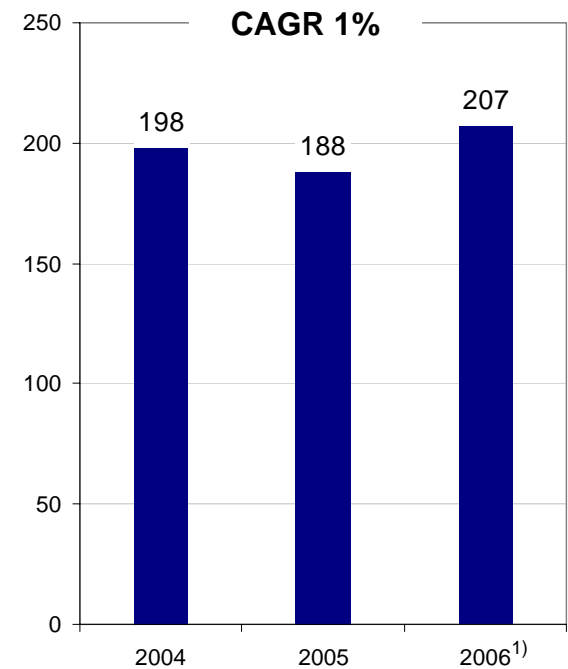
EBITA



Net profit



Operating cash flow

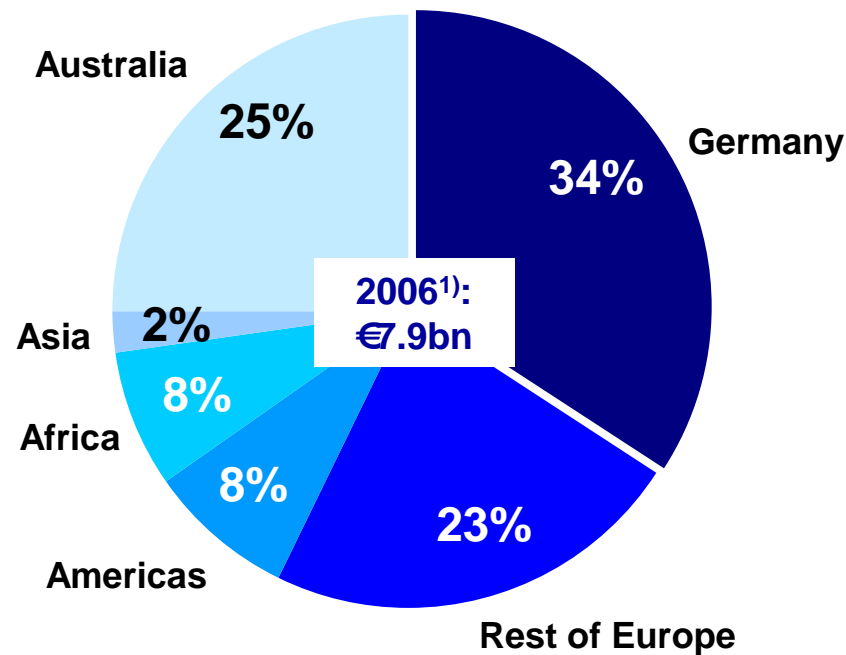


In € million

1) Preliminary figures

66% of output volume in 2006 has been generated on international markets

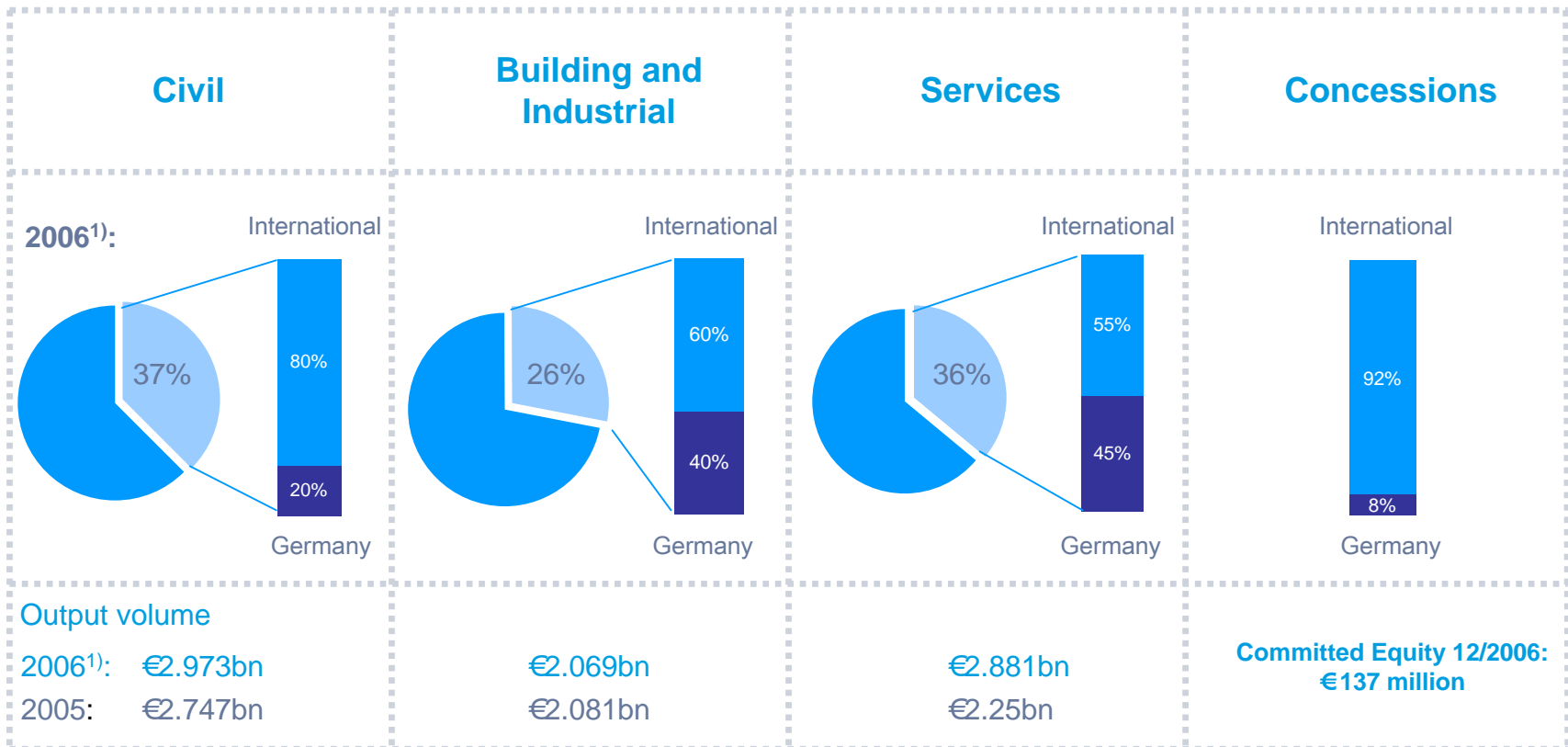
→ International diversification balances business cycles in individual regions



1) Preliminary figures

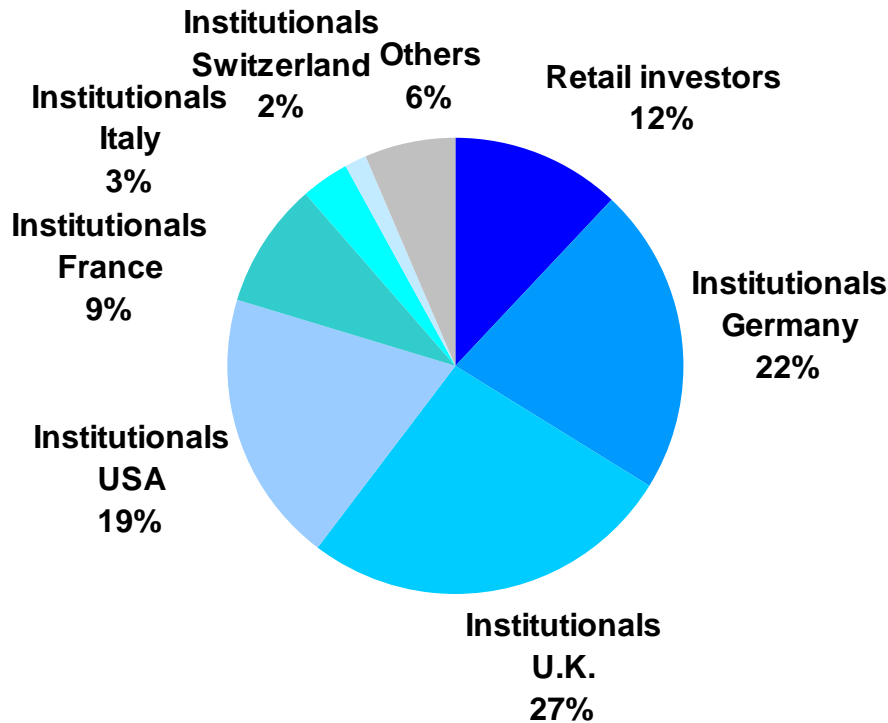
Business portfolio well balanced

Output volume of €7.9 billion in 2006



1) Preliminary figures

Shareholder base as international as our business



Shareholder structure as of December 31, 2006

- 100% free float
- High proportion of institutional investors
- Very international shareholder base

Agenda

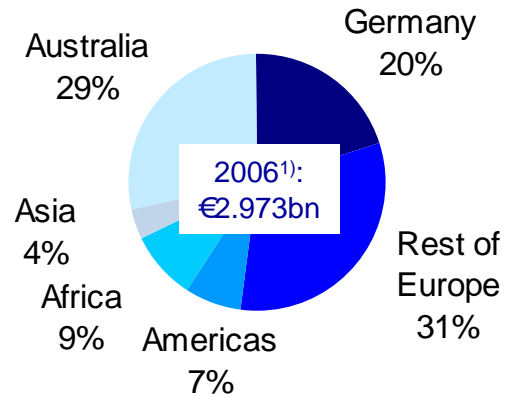
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Civil: Bilfinger Berger is among the leading players worldwide for major infrastructure projects

Output volume by region 2006¹⁾



Markets

- Australia: currently strongest Civil market within the group
- Germany: fragmented market structure, increasing demand has no positive impact on prices yet
- Rest of Europe: mainly active in Scandinavia, France, Switzerland, Australia, Poland
- Middle East: gaining momentum
- Nigeria: ongoing demand from private-sector clients, particularly in the oil and gas industry

1) Preliminary figures

Key issues

- Growing order backlog as a result of strong demand in Australia and the Gulf region as well as new concession projects in Canada and Europe
- Selective bidding in Germany

Outlook

- Targeting growth opportunities in selected international markets
- Mid-term target:
2.5 to 3.0% EBITA margin by 2009

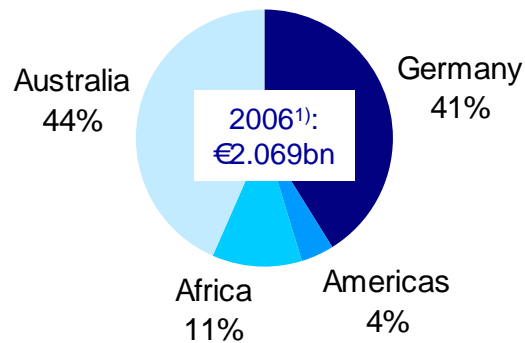
Key figures

in € million	2005	2006 ¹⁾	Change
Output volume	2,747	2,973	8%
<i>thereof international</i>	80%	80%	
Orders received	2,984	4,580	53%
Order backlog	3,344	4,706	41%
Capital expenditure	65		
EBITA	50	43	-14%

1) Preliminary figures

Building and Industrial: Focus on selected markets

Output volume by region 2006¹⁾



Markets

- Germany: Market revival translates into new orders, additional momentum from increasing acceptance of PPP models
Focus on commercial and industrial clients, high proportion of repeat customers
- Nigeria: excellent market position in the oil and gas industry
- Australia: market has normalized

1) Preliminary figures

Building and Industrial: Strong synergies with Services and Concessions segments

Key issues

- Successful business in Germany through integrated approach
- Selective approach to taking on new projects in Australia
- Strong synergies with Services and Concessions segments

Outlook

- Mid-term target:
1.5 to 2.0% EBITA margin by 2008

Key figures

in € million	2005	2006 ¹⁾	Change
Output volume	2,081	2,069	-1%
<i>thereof international</i>	60%	60%	
Orders received	2,122	2,053	-3%
Order backlog	2,095	1,754	-16%
Capital expenditure	8		
EBITA	-14	22	

1) Preliminary figures

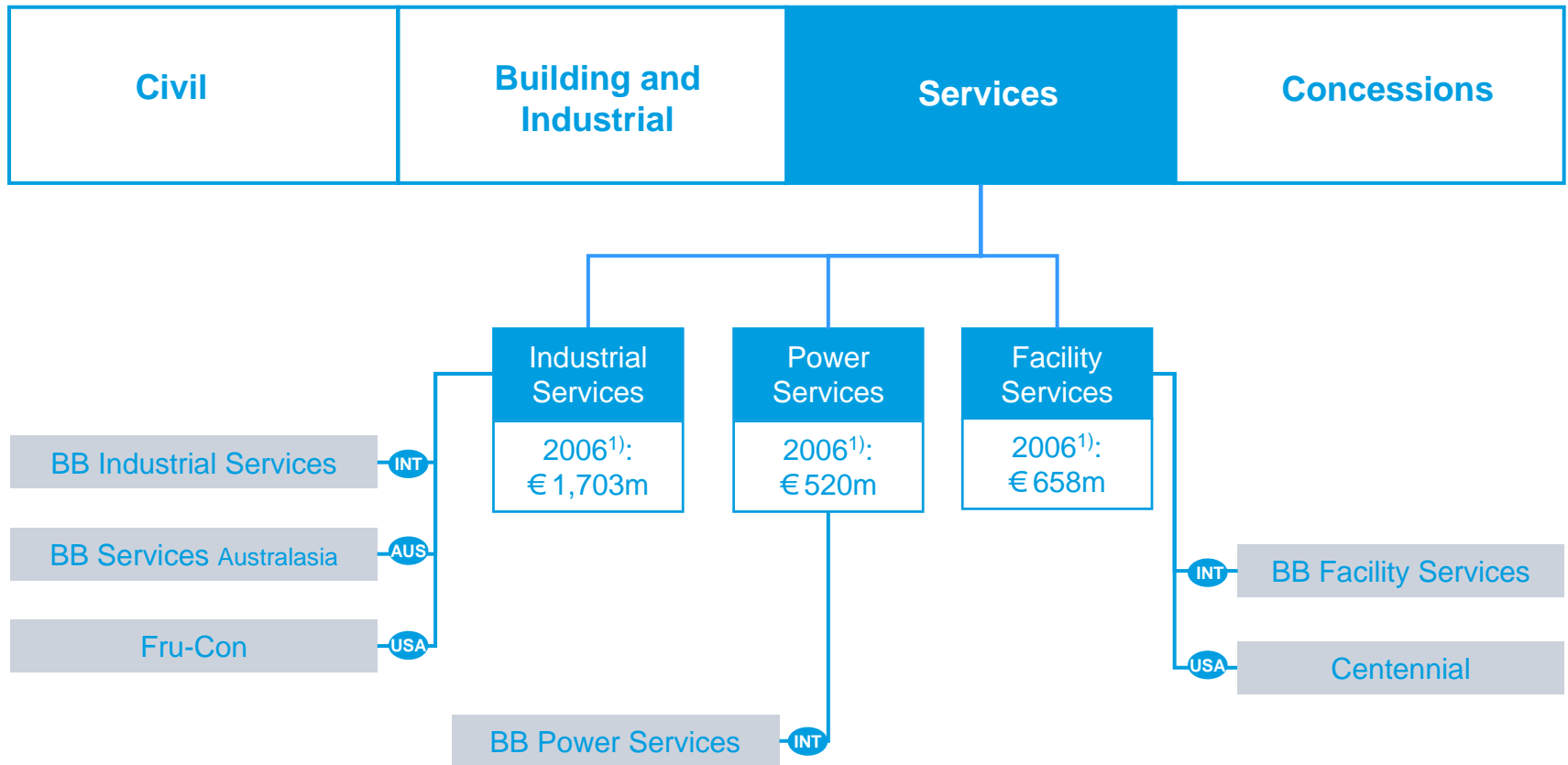
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The Services segment comprises the worldwide businesses of Industrial Services, Power Services and Facility Services



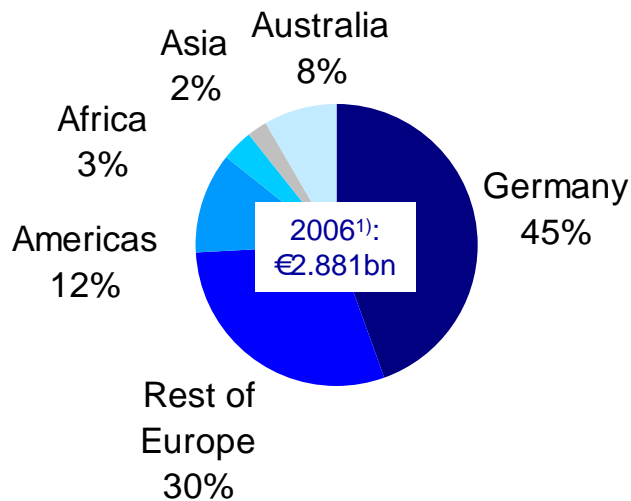
Figures 2006¹⁾: Output volume

1) Preliminary figures

Services segment with more than More than 50% of output volume on international markets



Output volume by region 2006¹⁾



Markets

- Germany: strong market position with almost half of output volume generated domestically
- Rest of Europe: powerful player in selected countries
- North America: niche player
- Middle East, South Africa and Australia: growing activities

1) Preliminary figures

Dynamic progress in all three divisions

Key issues

- Services is one of the major growth areas within the Bilfinger Berger group:
~ 5% p.a. expected organic growth
- Acquisitions will add to growth additionally

Outlook

- Keep the overall margin well above 4% EBITA

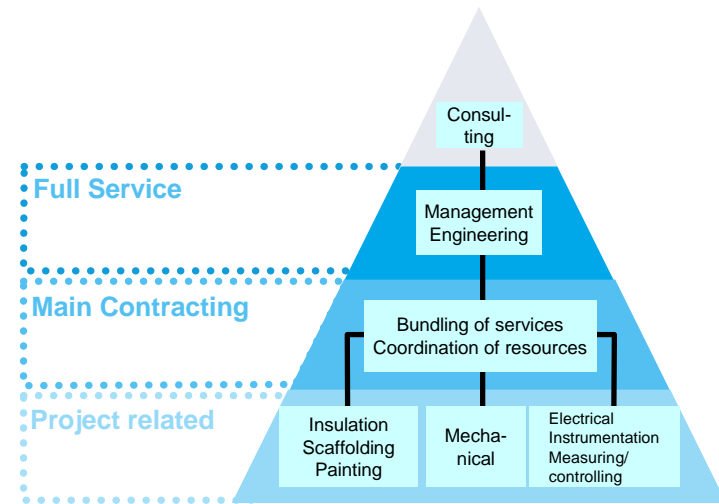
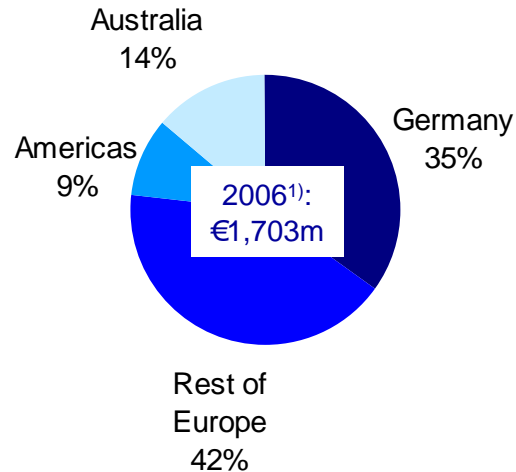
Key figures

in € million	2005	2006 ¹⁾	Change
Output volume	2,250	2,881	28%
<i>thereof international</i>	54%	55%	
Orders received	2,441	3,345	37%
Order backlog	1,568	2,285	46%
Capital expenditure	27		
EBITA	90	123	37%

1) Preliminary figures

Industrial Services with high degree of technical competence

Output volume by region 2006¹⁾

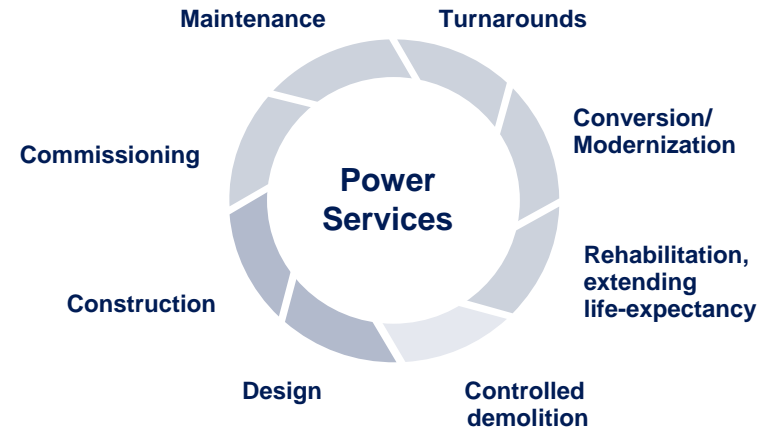
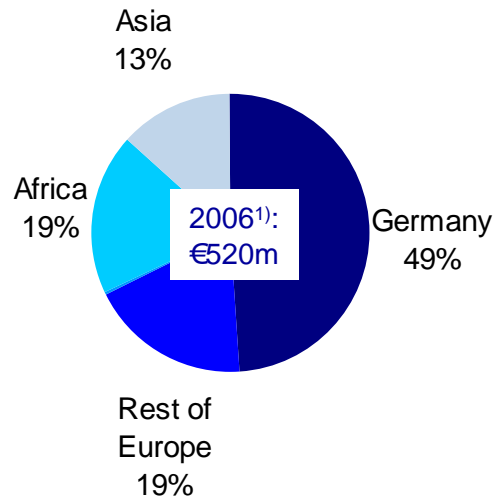


- Bilfinger Berger Industrial Services is a leading European industrial services provider for the process industry
- Bilfinger Berger Services Australasia is a provider of maintenance services for the gas, water, power and mining industries in Australia
- Fru-Con is supplying maintenance services at manufacturing sites across the United States.

1) Preliminary figures

Power Services for the entire life cycle

Output volume by region 2006¹⁾

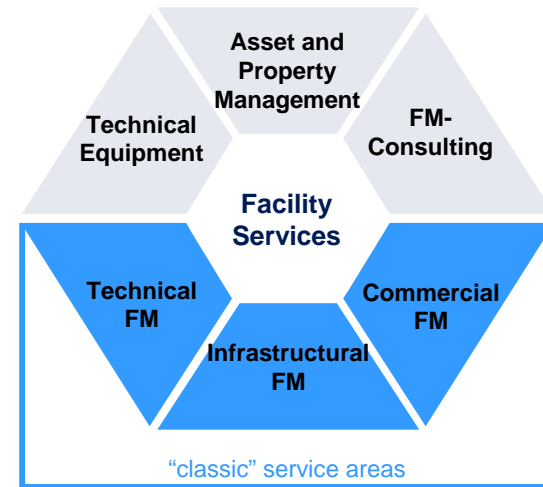
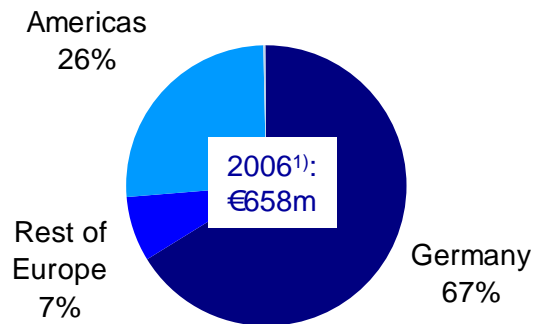


- Focus on pressure parts of fossil and nuclear power plants (boiler, high-pressure piping, etc.)
- Rising global demand for energy, the increasing need for rehabilitation and new power plants all provide the Power Services division with excellent perspectives for the future

1) Preliminary figures

Facility Services go beyond “classic” Facility Management service areas

Output volume by region 2006¹⁾



- Bilfinger Berger Facility Services encompasses technical facility management and property management services
- Services go beyond “classic” areas:
Focus on activities with higher barriers of entry – soft facility management (cleaning, security, catering etc.) is typically sub-contracted when full-service package is provided
- Centennial is a leading player in U.S. job order contracting business

1) Preliminary figures

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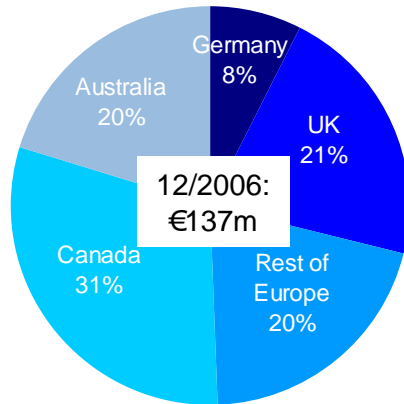
4. Adding value in Concessions

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Concessions:

Focus on markets with stable political and economic conditions

Committed equity by region 12/2006



Markets

- Only countries with a stable political and economical environment
- Sector focus:
 - Transport infrastructure with limited volume risk (roads, bridges, tunnels)
 - Social infrastructure (schools, hospitals, prisons, etc.)

Concessions: Planned sale of mature projects has been completed

Key issues

- Target is a well-balanced portfolio in terms of asset size and risk-and-reward structure
- Competitive edge against pure financial investors is the know-how covering the entire value-chain
- Four major closings of in total €64 million committed equity and three preferred bidder projects in 2006
Already two further closings in 2007 with additional committed equity of €17 million
- Complete write-off of the interests in Cross City Tunnel, Sydney and Herren Tunnel, Luebeck
- Write-downs of €63 million (pre-tax) are largely offset by capital gain of divestments

Outlook

- Long-term growth strategy, achieving stable cash flows and an attractive return on equity
- Mid-term target: €400 million committed equity

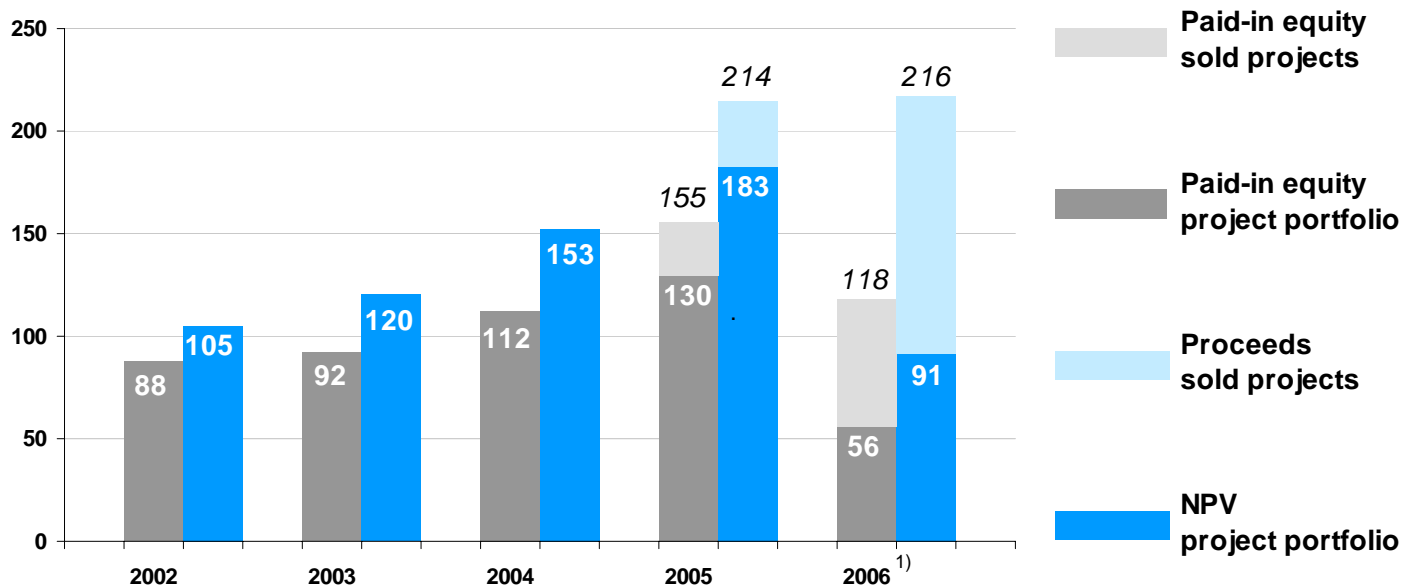
Key figures

in € million	2005	2006 ¹⁾	Change
Projects in portfolio	17	15	-12%
<i>thereof in construction</i>	8	8	0%
Committed equity	177	137	-23%
thereof paid-in	130	56	-57%
NPV of future cash flows	183	91	-50%
EBITA	4	-4	

1) Preliminary figures

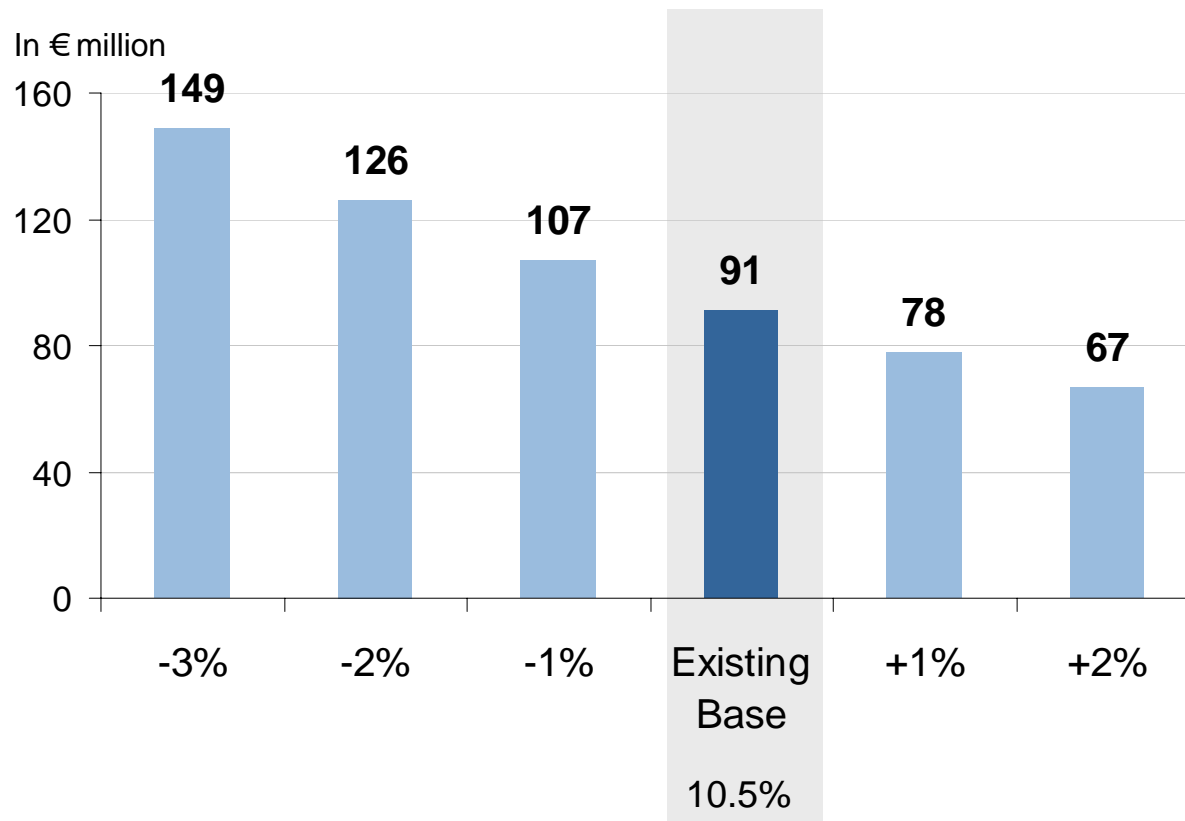
Adding value in concessions

- Calculated net present value of portfolio after portfolio adjustment with €91 million on December 31, 2006 is clearly above book value
- Average discount rate was 10.5% on December 31, 2006
- Full value creation visible if sold projects are taken into account



1) Preliminary figures

Strong upside potential of portfolio value if lower discount rates are applied



Sensitivity of Net Present Value to different base rates as of December 31, 2006 (preliminary figures)

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Outlook

- Focus on strengthening and developing our existing positions in construction
First priority is increasing quality and stability of earnings
- Further expansion of Services business:
 - Organic growth and acquisitions
 - Sufficient funding potential for acquisitions
- Further investment in concession projects
Focus is on public-sector building and
transport-infrastructure projects with no or limited volume risk
- **2007**: Growth in output volume and a further increase in EBITA and net profit
ROCE to clearly surpass hurdle rate of 10.5%

Agenda

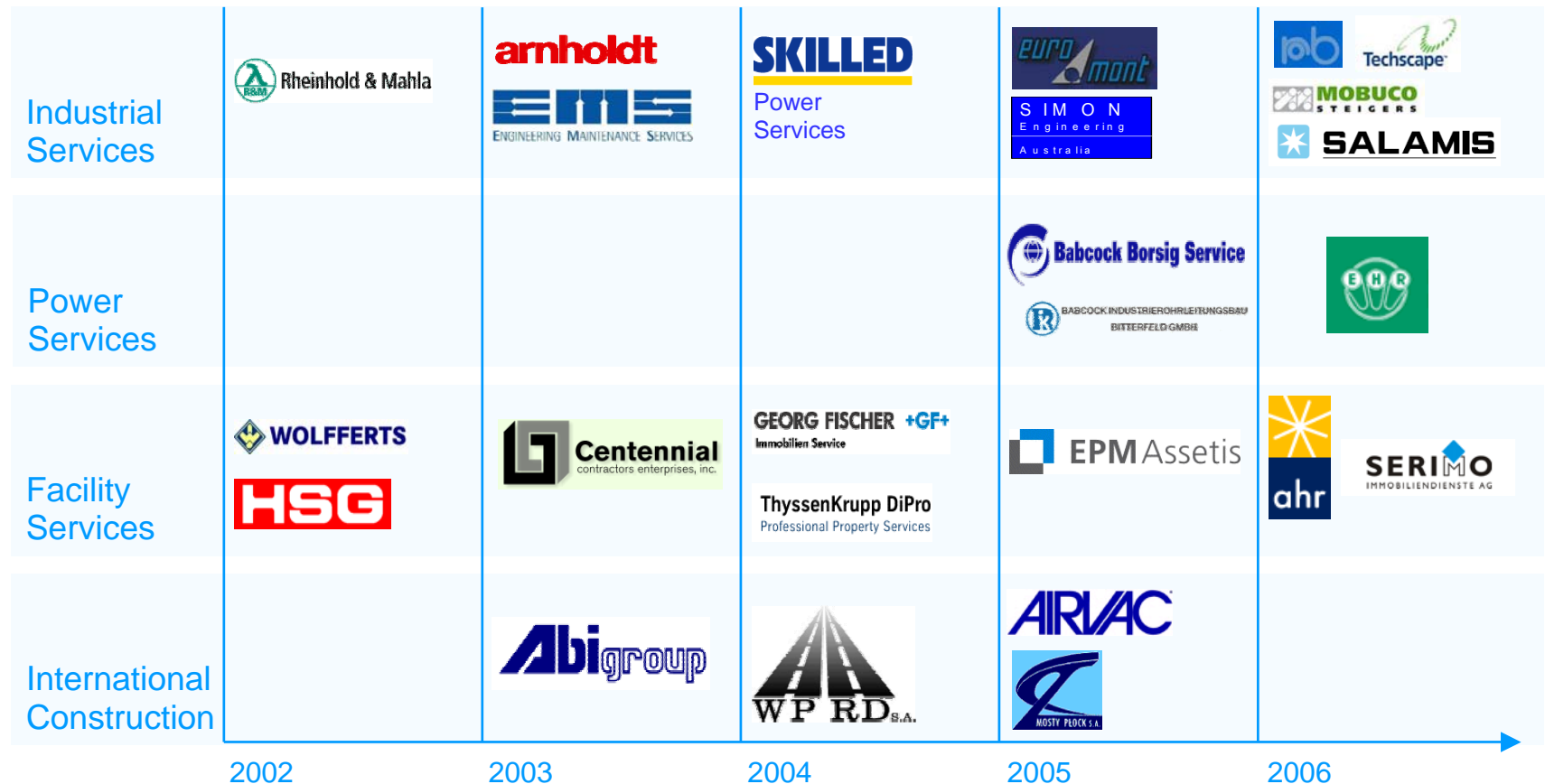
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Our strategy becomes reality: Growth through acquisitions

Focused acquisitions continue to play an important role

→ Seven acquisitions in 2006

→ Total investment of approximately €1 billion¹⁾ in the last five years



1) Enterprise value

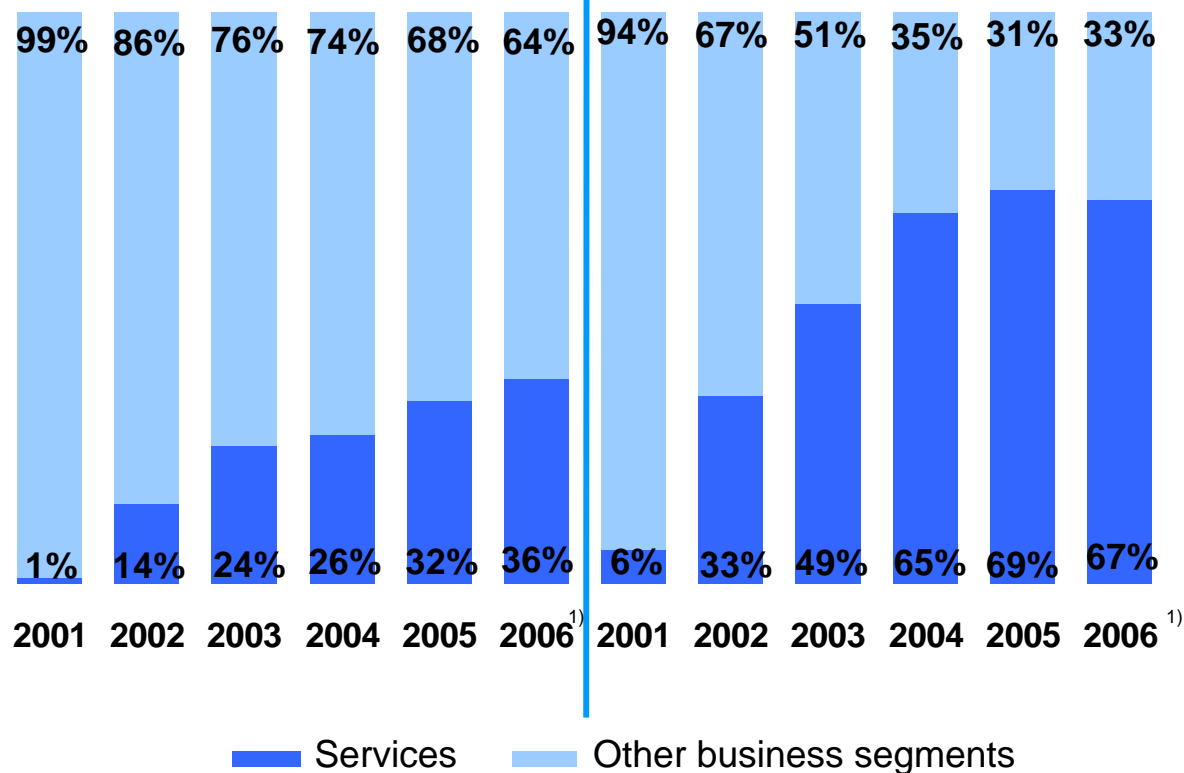
Our strategy becomes reality: Move into Services

Further expansion of our Industrial, Power and Facility Services business

→ Services already contribute 36% of output volume and more than 50% of EBITA

Group output volume

Group EBITA



Share of Services in relation to Group volume and EBITA before consolidation

1) Preliminary figures

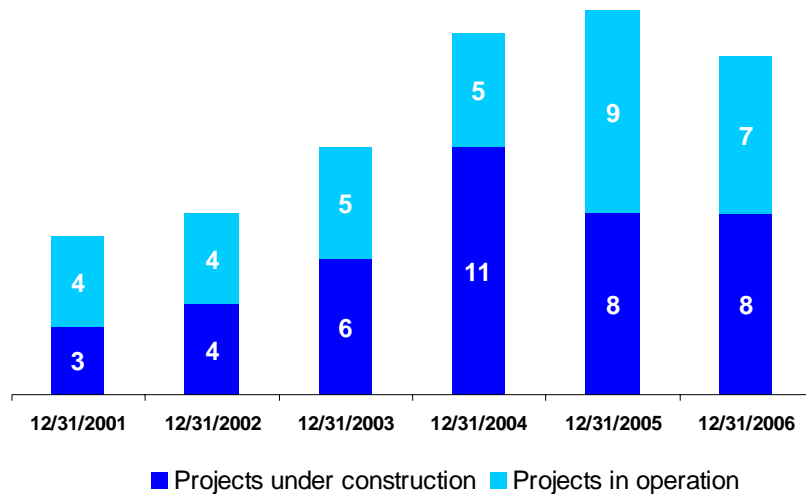
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Our strategy becomes reality: Expansion of Concessions

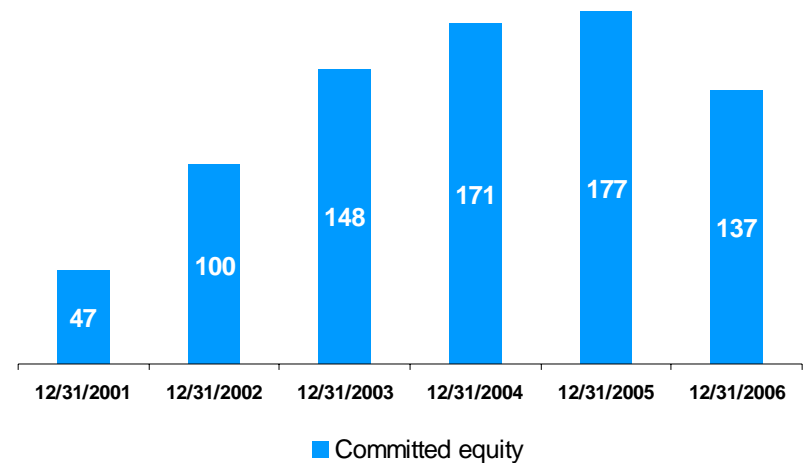
Positive growth trend of our portfolio of private-sector concessions (PPP) projects

Temporary decline due to portfolio adjustment and sale of mature projects

Number of projects



Committed equity



Concessions portfolio as of 12/31/2006

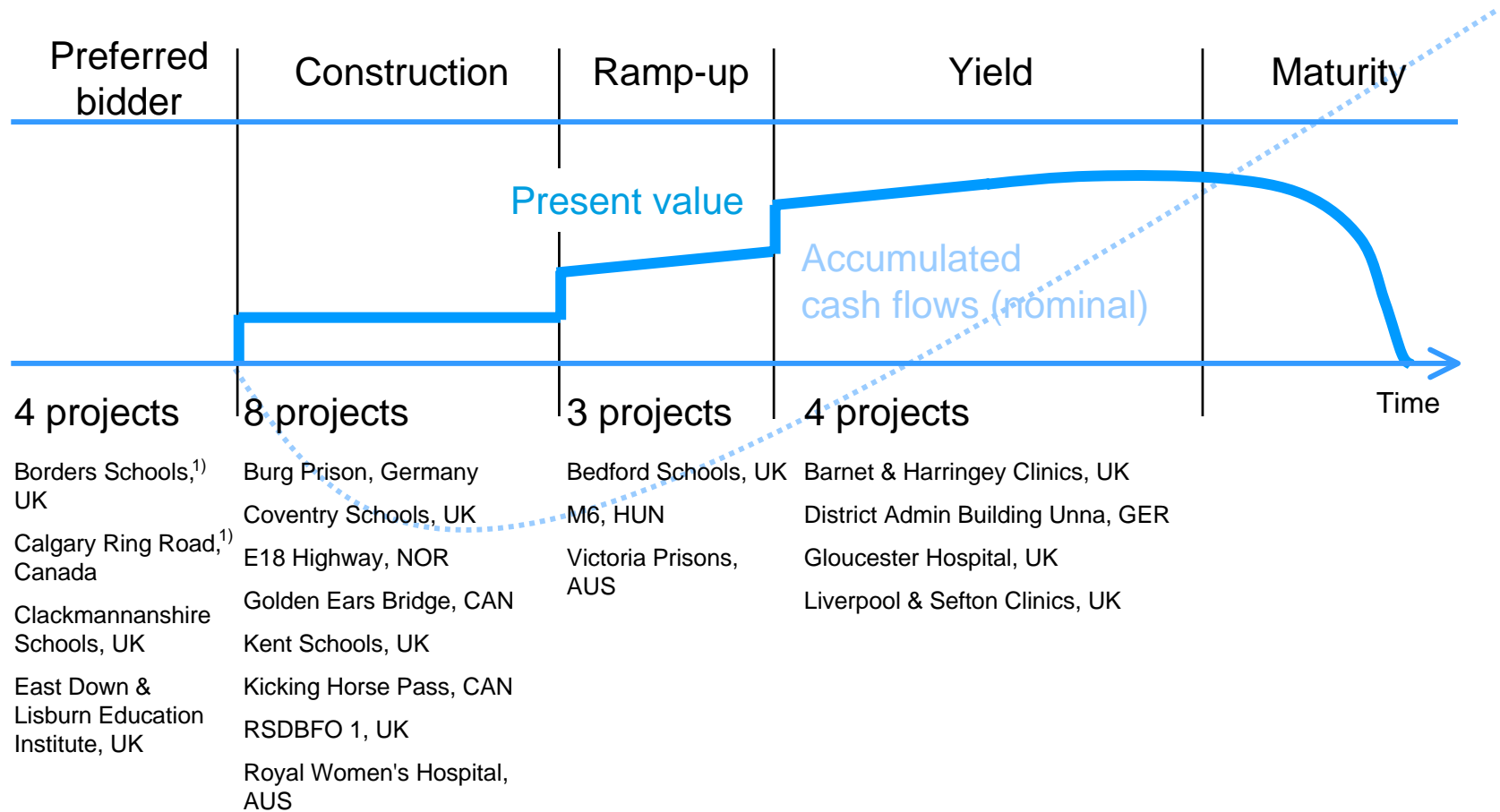
	Investment volume	Percentage held	Equity committed	Method of consolidation ¹⁾	Status	Concession period
	€ million	%	€ million			
Transport Infrastructure						
- Herrentunnel, Lübeck, Germany	176	50	- ²⁾	E	operational	2005 - 2035
- M6, Hungary	482	40	19	E	operational	2006 - 2026
- Kicking Horse Pass, Canada	100	100	8	F	in construction	2007 - 2030
- Westlink, Ireland	235	75	11	F	in construction	2007 - 2036
- E18, Norway	453	50	9	E	in construction	2009 - 2034
- Golden Ears Bridge, Canada	600	100	34	F	in construction	2009 - 2041
Public-sector Buildings						
- Liverpool & Sefton Clinics, Great Britain	20	24	0	E	operational	2004 - 2030
- Barnet & Harringey Clinics, Great Britain	24	24	0	E	operational	2005 - 2031
- Hospital, Gloucester, Great Britain	60	50	3	E	operational	2005 - 2034
- Administrative Center, Unna, Germany	24	90	3	F	operational	2006 - 2031
- Victoria Prisons, Melbourne, Australia	150	100	17	F	operational	2006 - 2031
- Bedford Schools, Great Britain	41	80	3	F	operational	2006 - 2035
- Coventry Schools, Great Britain	36	80	3	F	in construction	2007 - 2035
- Kent Schools, Great Britain	155	60	8	F	in construction	2007 - 2035
- Royal Women's Hospital, Australia	198	100	11	F	in construction	2008 - 2033
- Burg Prison, Sachsen-Anhalt, Germany	100	90	8	F	in construction	2009 - 2034
Total as of December 31, 2006			137	(thereof paid in: €56 million)		

- 1) F = full consolidation, E = at equity consolidation
 2) Written-off and not included in any figures related to the Concessions segment.

We are currently preferred bidder for two school projects in the U.K. In addition we have won the concession for the Scottish Border Schools, U.K., with committed equity of €8 million as well as the concession for the Calgary Ring Road, Canada with committed equity of €9 million.

Most projects are still under construction or in ramp-up

Maturity of project portfolio as of December 31, 2006



1) Financially closed in 1st quarter 2007

Directors' valuation of Concessions portfolio

General

- The DCF method of valuation is generally used. By exception, one project listed on the stock exchange is valued at the stock-market price
- Only projects where “financial close” has taken effect are included
- Cash flows serving as the basis are derived from financial models approved by external lenders
- Future potential refinancing gains are not taken into account in the valuation
- Valuation is based on specific discount rates between 8% and 12% considering different risk profiles. Weighted average discount rate as at December 31, 2006 was 10.5% (Dec. 2005: 11.4%)

Specific discount rates

- Weighted risk-free basic interest rate is derived from country specific long-term treasury bonds (currently 6 %)
- Premium on basic interest rate for project type adjustments
 - 2% for projects where revenues depend exclusively on the degree of availability (e.g. schools)
 - 3% for projects, that entail limited volume risks
- Further premium on basic interest rate for project phase adjustments
 - 3% in the construction phase
 - 2% in the ramp-up phase
 - 0% in the operation phase, when revenues and costs are certain

2006: Rise in EBITA of 57%

No tax deduction on Concessions write-offs

in €million	January to December		January to September	
	2005	2006 ¹⁾	2005	2006
EBITA	115	180	43	51
Amortization of intangibles from acquisitions	-6		-4	-7
EBIT	109		39	44
Net interest result	6		4	6
EBT	115		43	50
Income taxes	-41		-16	-39
Minority interests	-8		-4	-7
Net profit	66	92	23	4
Average number of shares (in '000)	37,005		36,950	37,196
EPS (in €)	1.80		0.62	0.11

1) Preliminary figures

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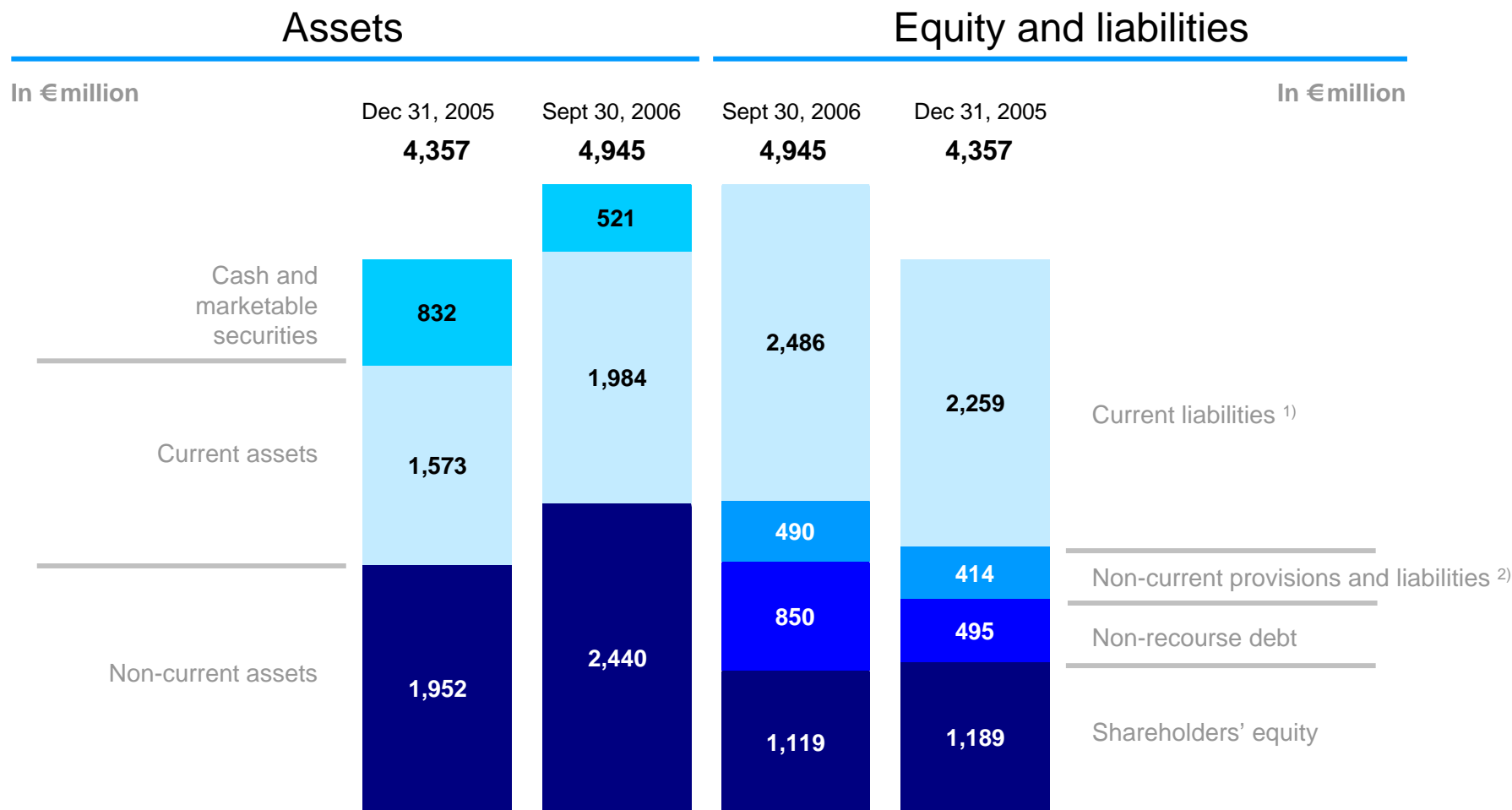
2006: Repeated high level of advance payments

in € million	January to December		January to September	
	2005	2006 ¹⁾	2005	2006
Cash earnings	183		101	168
Changes in working capital	5		-327	-248
Cash flow from operating activities	188	207	-226	-80
Net capital expenditure on property, plant and equipment	-74		-42	-71
Proceeds from the disposal of financial assets	66		12	60
Free cash flow	180		-256	-91
Investments in financial assets	-228		-189	-183
Cash flow from financing activities	-49		-51	-29
Change in cash and marketable securities	-97		-496	-303
Fluctuation of exchange rates	15		8	-8
Cash and marketable securities at January 1	914		914	832
Cash and marketable securities at December 31	832	783		
Cash and marketable securities at September 30			426	521

1) Preliminary figures

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September 30, 2006: Increase in balance sheet total due to growth in concessions portfolio and first-time consolidation of acquired companies



1) Excluding non-recourse debt of €16 million (Dec. 31, 2005: €10 million)

2) Excluding non-recourse debt of €834 million (Dec. 31, 2005: €485 million)

Net cash allows for strategic actions

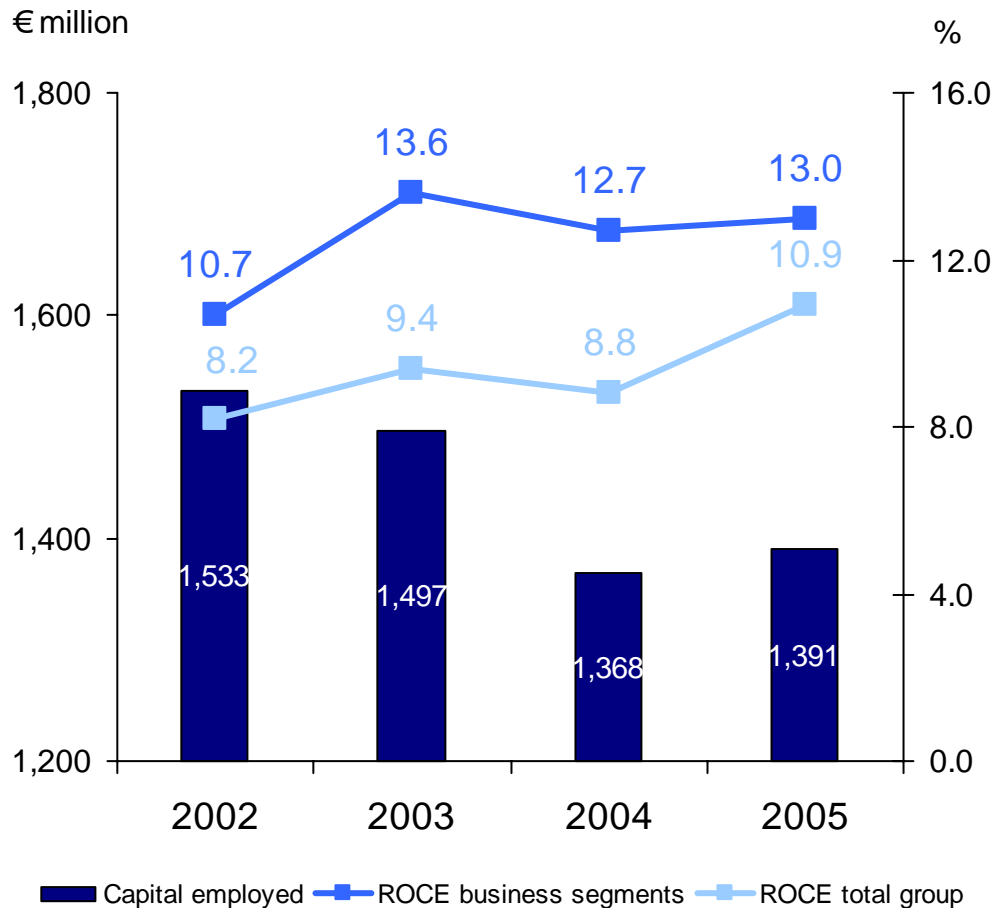
in €million	Dec 31 2005	Mar 31 2006	Jun 30 2006	Sept 30 2006	Dec 31 ¹⁾ 2006
Cash and marketable securities	832	638	555	521	783
- Financial liabilities (excluding non-recourse)	-128	-125	-127	-161	-139
- Pension provisions	-130	-131	-131	-160	-160
Net cash position	574	382	297	200	484

in €million	Dec 31 2005	Mar 31 2006	Jun 30 2006	Sept 30 2006	Dec 31 ¹⁾ 2006
Investment property	34	34	34	33	0
Real estate held for sale	44	32	30	33	30
Non-operational assets (net)	78	66	64	66	30

1) Preliminary figures

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Group ROCE has nearly reached 11% in 2005



- Operational ROCE in 2005 significantly above cost of capital
- ROCE concept is a key instrument for controlling

Volume and contract overview 2006 by business segment

in € million	Output volume			Orders received			Order backlog		
	2005	2006 ¹⁾	Change	2005	2006 ¹⁾	Change	12/2005	12/2006 ¹⁾	Change
Civil	2,747	2,973	8%	2,984	4,580	53%	3,344	4,706	41%
Building and Industrial	2,081	2,069	-1%	2,122	2,053	-3%	2,095	1,754	-16%
Services	2,250	2,881	28%	2,441	3,345	37%	1,568	2,285	46%
Consolidation / Other	-17	13		-2	22		-6	2	
Group	7,061	7,936	12%	7,545	10,000	33%	7,001	8,747	25%

1) Preliminary figures

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Return on capital employed by business segment

	Capital employed (€ million)		Return (€ million)		ROCE (%)		Value added ¹⁾ (€ million)	
	2004	2005	2004	2005	2004	2005	2004	2005
Civil	333	390	33	61	10.0	15.7	-3	18
Building and Industrial	159	160	25	2	15.5	1.3	7	-15
Services	463	619	62	91	13.4	14.6	11	22
Concessions	90	123	13	14	13.9	11.3	3	0
Total Segments	1,045	1,292	133	168	12.7	13.0	18	25
Consolidation, headquarters, other	323	99	-12	-17	-3.8	-16.6	-48	-27
Group	1,368	1,391	121	151	8.8	10.9	-30	-2

1) WACC for all segments 11%

Five-year overview

in € million	2002	2003	2004	2005	2006 ¹⁾
Output volume	4,912	5,586	6,111	7,061	7,936
Orders received	5,216	5,605	6,139	7,545	10,000
Order backlog	5,168	6,277	6,339	7,001	8,747
EBITA	74	101	81	115	180
EBT	85 ¹⁾	86 ¹⁾	91	115	
Net profit	60 ¹⁾	50 ¹⁾	51	66	92
- including exceptionals	115	126			
Dividend distribution	36 ²⁾	48 ³⁾	37	37	
Return on output (EBITA) (%)	1.5%	1.8%	1.3%	1.6%	2.3%
Return on equity (w/o minorities) (%)	5.7% ¹⁾	4.7% ¹⁾	4.6%	5.9%	
- including exceptionals	10.8%	11.9%			
Return on capital employed (%)	8.2%	9.4%	8.8%	10.9%	
Shareholders' equity	1,032	1,136	1,130	1,189	
Balance-sheet total	3,633	3,483	3,720	4,357	
Equity ratio (%)	28%	33%	30%	27%	
Cash and marketable securities	772	900	914	832	783
Bank liabilities	456	343	339	623	
- of which, recourse to BB	312	181	134	128	139
- of which, non recourse	144	162	205	495	

1) before exceptional income 2) incl. Bonus of €0.45 per share 3) incl. Bonus of €0.65 per share

1) Preliminary figures

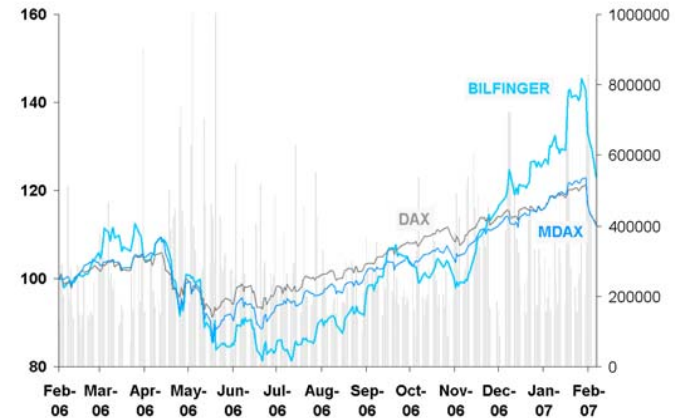
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Capital markets view

Financial calendar

- March 21, 2007 Investors' and Analysts' Conference
Full-year figures 2006
- May 14, 2007 Interim Report Q1 2007
- May 23, 2007 Annual General Meeting
- August 9, 2007 Interim Report Q2 2007
- Nov. 13, 2007 Interim Report Q3 2007
- Nov. 22, 2007 Capital Markets Day

Relative performance 1 Year



Share facts

52 week high / low:	€ 70.47 / € 37.71 (as at Mar. 05, 2007)
Closing price Mar. 05, 2007	€ 58.39
Market cap:	€ 2.2 bn (as at Mar. 05, 2007)
Shares outstanding (common stock) in '000:	37,196
ISIN / Ticker abbreviation:	DE0005909006 / GBF
Main stock markets:	XETRA / Frankfurt
Segments Deutsche Boerse / Indices:	Prime Standard MDAX, Prime Construction Perf. Idx. DJ STOXX 600, DJ EURO STOXX MSCI Europe

Other investor information

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in € per share	2001	2002	2003	2004	2005
Earnings per share	1.44	1.66	1.37	1.39	1.80
- including exceptionals		3.16	3.44		
Dividend	0.55	1.00	1.30	1.00	1.00
- thereof bonus		0.45	0.65		
Dividend yield 1) 2)	2.2%	3.8%	2.4%	3.3%	2.5%
Payout ratio 1) 2)	38%	33%	47%	72%	56%
Share price highest	26.50	27.20	27.40	32.41	46.44
Share price lowest	12.70	14.20	16.30	25.50	30.18
Share price year end	25.00	14.60	27.00	30.25	40.30
Book value per share (year end)	30.50	27.80	30.30	30.20	31.20
Market-to-book value	0.8	0.5	0.9	1.0	1.3
Market capitalization	908	662	991	1,112	1,499
P/E ratio 2)	17.36	8.80	19.70	21.70	22.40
- including exceptionals		4.6	7.8		

1) excluding bonus dividend

2) relating to year-end share price

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