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Press Release

August 24, 2022

Lünendonk List 2022: Bilfinger further expands market leadership

- **More than €1 billion in domestic revenues: Bilfinger is the number 1 strategic partner to German industry for the 14th time in a row**
- **Solution provider for efficiency and sustainability: top positioning through integrated service portfolio and broad industry expertise**
- **Bilfinger dominates competitive benchmarking in all categories**

Mannheim. Bilfinger continues to be the leading industrial services provider in Germany - this is the result of the renowned Lünendonk List, which is compiled annually by the market research company Lünendonk & Hossenfelder. For the fourteenth time in a row, the international group, which provides comprehensive services along the entire life cycle of industrial plants for greater efficiency and sustainability, has positioned itself as the number one strategic partner for German industry. With growth of 9.2 percent, Bilfinger was the only company in the ranking to exceed the threshold of €1 billion in domestic revenue.

Bilfinger's outstanding positioning as a full-service provider for the process industry is reflected in the ranking not only in the highest domestic revenue, but also in the competitive benchmarking: in the categories surveyed, maintenance, repair and engineering, the Group was perceived as the most important competitor by the other study participants.

“Maintaining market leadership over such a long period of time is not something that can be taken for granted. It reflects both the trust our customers place in Bilfinger as a solutions partner and the commitment and expertise with which our employees work on industrial plants in Germany and around the world,” says Bilfinger Group CEO Dr Thomas Schulz. “At the same time, the award is an incentive to further expand our position as number 1 for efficiency and sustainability in industrial plants.”

According to the study, the 2021 financial year was characterized by the effects of the Corona pandemic - with catch-up effects due to postponed maintenance projects and a relocation of production sites back to Germany - as well as by the decarbonization of the economy and the associated need for transformation in the conversion to CO₂-free production facilities. This dynamic environment continues to offer good growth opportunities for the market leader - the



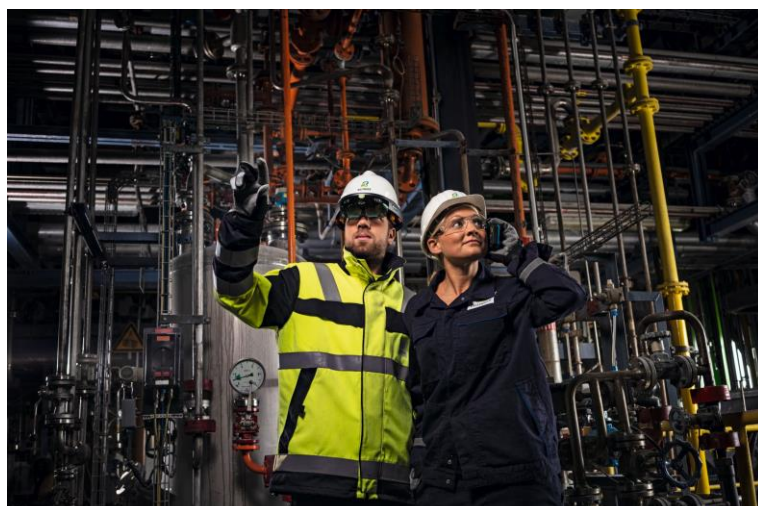
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industrial services provider is pursuing the goal of doubling the revenue share from energy transition and climate protection projects from 2021 to 2024. These include, for example, projects to increase energy efficiency and reduce CO2 emissions, such as the [realization of the largest district cooling project in Europe](#), or the [implementation of innovative technologies, for example in the area of hydrogen storage](#).

As an industrial services provider, Bilfinger offers comprehensive services covering all requirements in the life cycle of a plant: from engineering to fabrication and installation to operations with comprehensive maintenance, major turnarounds and modification measures, as well as dismantling. In consistently high quality, the company supports its customers in the process industry in increasing the reliability of their plants and optimizing maintenance costs, while meeting the highest safety requirements.

The annual Lünendonk study on the leading German industrial service companies is an important market barometer of this industry sector.

Further information is available at: <https://www.luenendonk.de/en/products/lists/luenendonk-list-2022-leading-industrial-services-companies-in-germany/>




Bilfinger is once again market leader in industrial services in Germany



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Bilfinger is an international industrial services provider. The Group aims to enhance the efficiency of assets, ensure a high level of availability, reduce emissions and lower maintenance costs. Creating sustainable production processes for customers is becoming increasingly important. Bilfinger's portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance and plant expansion to turnarounds and also includes environmental technologies and digital applications.

The company delivers its services in two service lines: Engineering & Maintenance and Technologies. Bilfinger is primarily active in Europe, North America and the Middle East. Process industry customers come from sectors that include chemicals & petrochemicals, energy & utilities, oil & gas, pharma & biopharma, metallurgy and cement. With its ~ 30,000 employees, Bilfinger upholds the highest standards of safety and quality and generated revenue of €3.7 billion in financial year 2021.

You can find additional information, photographs and videos at  **BILFINGER** 