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Press Release

September 24, 2020

Bilfinger wins order for industrial scaffolding at Germany's largest refinery

- **Industrial scaffolding and corrosion protection**
- **Five-year contract with an annual volume of ~€15 million**
- **Expansion of long-term cooperation with refinery operator**

Bilfinger has won a five-year contract for scaffolding services and corrosion protection work from the largest refinery in Germany. The order started on August 1, 2020, has a total volume of around €75 million and will be booked in the Engineering & Maintenance Europe segment.

As part of a major investment program, new facilities will be built at the refinery site and existing infrastructure will be modernized. [Bilfinger arnholdt](#), as the sole industrial scaffolding partner at the refinery, supports the conversion and expansion measures with a team of over 100 employees. Bilfinger arnholdt's collaboration with the refinery operator dates back to 2010 and in recent years the company has repeatedly won orders for modernization and maintenance of the facilities. Furthermore, Bilfinger arnholdt was actively involved in several major turnarounds with well over 200 employees.

Ingo Halfter, Managing Director of Bilfinger arnholdt: "We are very pleased that we have once again been entrusted with challenging and comprehensive work at the refinery. The contract win is attributable in no small part to our guiding principle of always pursuing the best possible solutions together with the customer and other trades. We not only contribute our expertise in scaffolding construction, but also make specific use of rope-access technicians and elevating platforms. This approach enables us to provide our customers with high quality support in a way that is cost and time efficient".

Bilfinger arnholdt looks back on more than 115 years of history as one of Germany's leading industrial scaffolding service providers. The company, which specializes in industrial and specialty scaffolding, employs over 1,000 people at its headquarters in Gelsenkirchen and its seven other branches in Germany. It has for many years relied on the highest possible proportion of its own personnel as a means of guaranteeing the quality standards required by the customer at all times and providing highly motivated teams that work well together. This approach also has a positive effect on occupational safety: Since 2012, Bilfinger arnholdt teams have worked 2.3 million hours at the refinery - without a single lost time incident.

The high level of occupational safety at Bilfinger arnholdt is also a result of the increasing use of digital solutions in industrial scaffolding. The scaffolding work to be carried out is increasingly depicted in 3D images in advance – allowing for simplified planning, lower costs and processes




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that are closely coordinated with the customer and other trades. To that end, Bilfinger arnholdt has been working closely with Bilfinger Digital Next, Bilfinger's digital subsidiary, for some time. Employees can also use a special app for mobile devices to view their shift planning and personal work schedule.

For Bilfinger arnholdt, the order represents a significant step forward in the ongoing development of the company. It not only ensures high capacity utilization for the years ahead, it also, as a result of its reference character, underscores the company's outstanding performance and flexibility.

Bilfinger is a leading international industrial services provider. The Group enhances the efficiency of assets, ensures a high level of availability and reduces maintenance costs. The portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance and plant expansion to turnarounds and also includes environmental technologies and digital applications.

The company delivers its services in two service lines: Engineering & Maintenance and Technologies. Bilfinger is primarily active in Europe, North America and the Middle East. Process industry customers come from sectors that include chemicals & petrochemicals, energy & utilities, oil & gas, pharma & biopharma, metallurgy and cement. With its 34,000 employees, Bilfinger upholds the highest standards of safety and quality and generated revenues of €4.327 billion in financial year 2019.

You can find additional information, photographs and videos at  **BILFINGER** 