

Press Release

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Bilfinger and chemicals group INEOS expand cooperation

- Mechanical construction and digital solutions for plants in Antwerp
- Contract with volume in the double-digit million euro range

Bilfinger and Anglo-Swiss chemicals group INEOS are expanding their cooperation. Alongside industrial services in Germany, the Mannheim-based company will in future also be providing services to INEOS in Belgium. Bilfinger is to construct scaffolding for maintenance work and turnarounds of large-scale facilities at the Zwijndrecht and Doel locations in Antwerp. The double-digit million contract comes under Bilfinger's Engineering & Maintenance (E&M) service line and will run for a period of three years.

"Bilfinger E&M is supporting INEOS in realizing its growth ambitions in Europe. We combine our proven expertise and experience in mechanical construction with Electronic Workflow Tools such as scaffolding digital work order management to drive internal productivity while boosting efficiency and transparency for our customers", says Duncan Hall, Chief Operating Officer of Bilfinger.

Bilfinger quantifies the scaffolding BOM (Bill of Materials) and optimizes the erection mode and time needed at the customer's plant by means of a <u>scaffolding app</u> for smartphones or tablets. This information is then transferred digitally to a central database where all contract data is stored. Via the portal, INEOS has a transparent, up-to-the-minute overview of the status and progress of all services. The digital customer portal links operational and administrative processes on a single platform, making communication and interfacing with the customer even more efficient.

Claude Moreau, Sites Procurement Manager at INEOS, says: "Bilfinger has many years of proven expertise in mechanical construction. At the same time, the company is harnessing innovative solutions in its drive to digitalize workflows."

INEOS at its location in Cologne, Germany, had already commissioned <u>Bilfinger with pipe</u> <u>construction services</u> in February 2018. Among other aspects, the Bilfinger team is responsible for large parts of the water-steam cycle for the new steam generator at the industrial power



plant. Bilfinger's services notably include the engineering, assembly, erection and commissioning of critical pipework.

Bilfinger has around 1,000 employees in Belgium. Services include insulation, scaffolding, painting and coating as well as fabrication, maintenance and plant turnarounds. In the Antwerp Industrial Cluster, Bilfinger is proud to work for customers in Oil & Gas, Chemical & Petrochemical as well as Energy & Utilities, such as BASF or Belgian energy provider Engie Electrabel.

Bilfinger is a leading international industrial services provider. The Group enhances the efficiency of assets, ensures a high level of availability and reduces maintenance costs. The portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance, plant expansion as well as turnarounds and also includes environmental technologies and digital applications.

The company delivers its services in two service lines: Technologies and Engineering & Maintenance. Bilfinger is primarily active in the regions Continental Europe, Northwest Europe, North America and the Middle East. Process industry customers come from sectors that include chemicals & petrochemicals, energy & utilities, oil & gas, pharma & biopharma, metallurgy and cement. With its 36,000 employees, Bilfinger upholds the highest standards of safety and quality and generated revenue of €4.153 billion in financial year 2018.

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