



**BILFINGER**

## Press Release

August 17, 2018

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### **Kemira expands partnership with Bilfinger to Sweden**

- **Successful cooperation now also covers Helsingborg location**

Kemira, a global chemicals company serving customers in water-intensive industries, is expanding its longstanding cooperation with Bilfinger to Sweden. Bilfinger, which has been providing Kemira with various services at the Austrian location in Krems since 2001, now also assumes exclusive responsibility for maintenance and project-related services, including engineering, at Kemira's Helsingborg location in southern Sweden from June 1, 2018. This success was preceded by a comprehensive selection procedure from which Bilfinger emerged the winner thanks mainly to the Bilfinger Maintenance Concept (BMC). The contract in Sweden runs for a period of about three-and-a-half years and has a volume of around €25 million.

“The expansion of the longstanding cooperation with an international customer like Kemira underscores our strong market position”, says Gerald Pilotto, Executive President of Bilfinger's Maintenance, Modifications & Operations (MMO) Continental Europe division. “As a leading industrial services provider, we have for decades been ensuring that our customers can focus on their core business while we optimize their maintenance costs and, at the same time, increase the productivity of their plants.”

In March 2018, Bilfinger was recognized by the customer with the first-ever Supplier Excellence Award for its performance at the Kemira location in Krems. The service portfolio in Krems covers engineering and maintenance with a focus on mechanical as well as electrical and automation engineering. Bilfinger also carries out projects related to the construction and modification of plants and is responsible for material management.

In Helsingborg, where Kemira has about 300 employees and produces chemicals for water treatment as well as bleach, Bilfinger is now delivering a scope of services similar to what is provided in Krems. Helsingborg is Kemira's largest location.

With the Bilfinger Maintenance Concept (BMC), Bilfinger has combined and structured the comprehensive expertise it has gained from decades of experience. The objective is to be able to provide customers with the same high maintenance standard no matter where they are

located. The BMC is divided into 16 modules and is based on the experience and knowledge from more than 400 maintenance analyses. The concept is precisely tailored to the individual wishes of the customer. With a consistent application, the potential for reduction of annual maintenance costs over a period of five years is up to 40 percent, while plant productivity can be increased by up to 10 percent under certain conditions.

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Bilfinger is a leading international industrial services provider. The Group enhances the efficiency of assets, ensures a high level of availability and reduces maintenance costs. The portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance, plant expansion as well as turnarounds and also includes environmental technologies and digital applications.

The company delivers its services in two business segments: Engineering and Technologies and Maintenance, Modifications & Operations. Bilfinger is primarily active in the regions Continental Europe, Northwest Europe, North America and the Middle East. Process industry customers come from sectors that include chemicals & petrochem, energy & utilities, oil & gas, pharma & biopharma, metallurgy and cement. With its 36,000 employees, Bilfinger upholds the highest standards of safety and quality and generated revenue of €4.044 billion in financial year 2017.

You can find additional information, photographs and videos at  **BILFINGER**      

**Kemira** is a global chemicals company serving customers in water intensive industries. We provide expertise, application know-how and chemicals that improve our customers' product quality, process and resource efficiency. Our focus is on pulp & paper, oil & gas and water treatment. In 2017, Kemira had annual revenue of around EUR 2.5 billion and 4,732 employees. Kemira shares are listed on the Nasdaq Helsinki Ltd.  
[www.kemira.com](http://www.kemira.com)