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Press Release

February 6, 2025

ABB and Bilfinger to help industries boost efficiencies with instrumentation and digital technologies

- **ABB has signed a Memorandum of Understanding (MoU) and a Framework Agreement with Bilfinger, a leading international industrial services provider**
- **The companies will work together to provide energy and process industries with instrumentation and digital services**
- **The collaboration will help address efficiency needs of customers, including work in energy transition contexts such as hydrogen and CCUS plants**

Mannheim, Germany. ABB has signed a Memorandum of Understanding (MoU) and a Framework Agreement with international industrial services provider Bilfinger to collaborate on instrumentation and digital solutions boosting operational efficiencies in the energy and process industries.

The agreement aims to strengthen the offering of instrumentation and digital technologies to several industries including energy, chemicals & petrochemicals, pharma & biopharma and oil & gas, among others. The key focus in the energy sector is on sustainable sources that drive the transition, particularly in the hydrogen and carbon capture (CCUS) market.

The collaboration will see the two companies combine their respective strengths. ABB offers a broad and innovative portfolio of instrumentation and digital solutions, while Bilfinger brings comprehensive expertise in both conventional and renewable energy contexts and a portfolio that benefits process industries along the entire value chain.

“At Bilfinger, globally standardized, digital services are considered an important driver of growth. Together with ABB, we share a common understanding of these solutions as strategically essential to enhancing the industry’s efficiency and sustainability,” said Gerald Pilotto, Chief Products & Innovation Officer at Bilfinger. “We look forward to addressing our customers’ operational efficiency needs with joined forces.”

“We are happy to collaborate with Bilfinger with the aim of delivering efficiency benefits to customers in target industries,” said Amina Hamidi, Managing Director, Business Line



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Instrumentation, ABB Measurement & Analytics. “It is becoming increasingly important for industries to measure end-to-end throughout their production processes. Together, we can ensure the performance of every step is optimized, helping process industries perform leaner and cleaner, and deliver efficiency gains.”

The agreements cover two main areas of collaboration:

- 1) Maintenance and replacement orders: Bilfinger manages maintenance contracts that cover, amongst others, instrumentation upgrades, spare parts orders and replacement of equipment and pipelines. It will rely on ABB for the supply of instrumentation such as flowmeters, pressure, temperature, level and other sensors and transmitters as well as flow computers and digital services.
- 2) New greenfield and brownfield projects: ABB and Bilfinger will jointly go to market to address the efficiency needs of customers supplying solutions in new projects for the energy (including hydrogen and CCUS) and process industries.

About ABB

ABB is a global technology leader in electrification and automation, enabling a more sustainable and resource-efficient future. By connecting its engineering and digitalization expertise, ABB helps industries run at high performance, while becoming more efficient, productive and sustainable so they outperform. At ABB, we call this ‘Engineered to Outrun’. The company has over 140 years of history and more than 105,000 employees worldwide. ABB’s shares are listed on the SIX Swiss Exchange (ABBN) and Nasdaq Stockholm (ABB). www.abb.com



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From left to right: Oliver Kieres (ABB), Volker Wirkus (Bilfinger), Paolo Trivellato (ABB), Jari Tukia (ABB), Diana Garcia (ABB), Maik Herrmann (Bilfinger), Gerald Pilotto (Bilfinger).



Bilfinger and ABB collaborate to boost efficiencies with instrumentation and digital technologies.

Bilfinger is an international industrial services provider. The aim of the Group's activities is to increase the efficiency and sustainability of customers in the process industry and to establish itself as the number one partner in the market for this purpose. Bilfinger's comprehensive portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance and plant expansion to turnarounds and digital applications.

The company delivers its services in two service lines: Engineering & Maintenance and Technologies. Bilfinger is primarily active in Europe, North America and the Middle East. Process industry customers come from sectors that include energy, chemicals & petrochemicals, pharma & biopharma and oil & gas. With its ~30,000 employees, Bilfinger upholds the highest standards of safety and quality and generated revenue of €4.5 billion in financial year 2023. To achieve its goals, Bilfinger has identified two strategic thrusts: repositioning itself as a leader in increasing efficiency and sustainability, and driving operational excellence to improve the organizational performance.

You can find additional information, photographs and videos at  [BILFINGER](#) 