



BILFINGER

Press Release

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Bilfinger awarded €20M+ integrated maintenance contract to enhance efficiency and reliability for life science client in Scotland

- **Comprehensive maintenance services to deliver streamlined operations across a 3-year contract in Scotland**
- **Strategic partnership aiming for sustained value through application of Bilfinger Maintenance and Turnaround Best Practice methodologies**
- **Around 120-strong Bilfinger employees daily on site, ensuring continuous support and improvement**

Scotland. Industrial services provider Bilfinger has secured a significant integrated maintenance contract exceeding €20 million with a life science client in Scotland. The 3-year contract with an option for extension aims to improve plant and maintenance operations and efficiency, marking the continuation of a long-standing global relationship with the client.

The executing business unit [Maintenance, Modifications & Operations UK](#) will form a business partnership with the client to provide a single integrated solution for maintenance and turnarounds (TAR), including [mechanical](#), [electrical, instrumentation](#), [access, insulation and painting services](#) on site at the facility. By applying Bilfinger's standardized best practice methodologies like the [Bilfinger Maintenance Solution \(BMS\)](#) or [Bilfinger Turnaround Solution \(BTS\)](#), the company can deliver sustained value through enhanced operational efficiency and plant reliability while reducing cost and downtime. These solutions streamline processes, optimize resource allocation, and ensure continuous improvement in maintenance execution.

Back in November 2023, Bilfinger mobilised a transition management team to help maintain business continuity and safety performance, and to ensure that Bilfinger was ready to take over the services on February 5th. The preparations included the procurement and construction of an integrated welfare facility, and the coordination of a Stakeholder Engagement Workshop to ensure full alignment of both organisations on the ambitions of the business partnership.

At the Contract Launch Day at the beginning of February, Bilfinger successfully transitioned circa 100 personnel from three different companies into a newly formed Integrated Maintenance and Improvement Plant Delivery Team. Once in full flow, around 120 Bilfinger employees will be

on site every day to ensure efficient and comprehensive maintenance and development of the assets.


One of the immediate challenges of the new partnership was helping the client with the planning and execution of a major TAR in April 2024, where a further 100 Bilfinger personnel was mobilised for inspection and maintenance works during the full plant shutdown, ensuring minimal disruption and optimized performance.

Sandy Bonner, President Engineering & Maintenance UK at Bilfinger: “Our ambition to be the number one partner in efficiency and sustainability, together with our long-standing investment in the development of local personnel, positions us perfectly to support the client to maintain and improve operations, while minimising environmental impact. By combining the expertise of our workforces into a single integrated delivery team, streamlining operations, and leveraging best practices, this partnership aims to drive sustained value for all stakeholders.”

Bilfinger provides all services for its customers throughout the entire life cycle of industrial plants as a solution partner, thus ensuring improved plant efficiency and sustainability. Through standardized solutions such as BMS or BTS, Bilfinger ensures consistent, reliable, high-quality and cost-effective services across all regions and industries.

Bilfinger is an international industrial services provider. The aim of the Group's activities is to increase the efficiency and sustainability of customers in the process industry and to establish itself as the number one partner in the market for this purpose. Bilfinger's comprehensive portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance and plant expansion to turnarounds and digital applications.

The company delivers its services in two service lines: Engineering & Maintenance and Technologies. Bilfinger is primarily active in Europe, North America and the Middle East. Process industry customers come from sectors that include energy, chemicals & petrochemicals, pharma & biopharma and oil & gas. With its ~30,000 employees, Bilfinger upholds the highest standards of safety and quality and generated revenue of €4.5 billion in financial year 2023. To achieve its goals, Bilfinger has identified two strategic thrusts: repositioning itself as a leader in increasing efficiency and sustainability, and driving operational excellence to improve the organizational performance.

You can find additional information, photographs and videos at  **BILFINGER** 