

Reporting Factsheet Q2 2024

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Bilfinger Group		Q2			YTD		FY
in € million	2024	2023	∆ in %	2024	2023	Δ in %	2023
Orders received	1,509	1,085	39%	2,653	2,470	7%	4,735
Order backlog	4,056	3,475	17%	4,056	3,475	17%	3,385
Revenue	1,304	1,120	16%	2,392	2,173	10%	4,486
EBITDA	99	68	46%	167	113	47%	289
EBITA	70	43	61%	113	65	74%	191
EBITA margin	5.4%	3.9%		4.7%	3.0%		4.3%
thereof special items	10	0	-	9	0	-	-1
Amortization	0	0	-	-1	0	-	-1
EBIT	70	43	60%	113	65	73%	190
Financial result	-4	-5	-	-11	-12	-	-26
EBT	65	38	72%	102	53	91%	163
Income taxes	-17	-8	-	-28	-16	-	18
Earnings after taxes from continuing operations	49	30	61%	75	38	97%	182
Earnings after taxes from discontinued operations	1	0	-	1	0	-	3
Minority interest	-2	-1	-	-3	-1	-	-4
Net profit	48	30	62%	73	36	100%	181
Net profit adjusted	39	27	43%	65	38	73%	117
Number of outstanding shares (average, in thousands)	37,496	37,474		37,490	37,440		37,462
EPS (in €)	1.28	0.79	62%	1.95	0.97	100%	4.84
EPS adjusted (in €)	1.03	0.72	43%	1.74	1.01	73%	3.12
Equity ratio	35.8%	32.9%		35.8%	32.9%		35.2%
Working capital 1)	123	87	40%	123	87	40%	51
Net cash (+) / net debt (-) ²⁾	210	149	41%	210	149	41%	290
Cash flow from operating activities	41	-24	-	79	-39	-	151
Gross Capex in PPE	-17	-23	-	-32	-35	-	-59
Increase in right-of-use assets	9	7	32%	17	22	-19%	33
Free cash flow	26	-46	-	50	-73	-	122
Employees	31,127	29,254	6%	31,127	29,254	6%	28,650
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¹⁾ Delta between current assets, excluding cash and cash equivalents and securities and current liabilities, excluding liabilities to banks.

²⁾ Excluding leasing liabilities (Q2 2024: €203 million; Q2 2023: €182 million; FY 2023: €170 million)

Outlook 2024 ³⁾	FY 2023	FY 2024e	YTD
in € million / %			
Group			
Revenue	4,486	4,800 to 5,200	2,392
EBITA Margin	4.3%	4.8% to 5.2%	4.3% 5)
Free cash flow	122	100 to 140 4)	50
Segment Engineering & Maintenance Europe 6)			
Revenue	3,033	3,200 to 3,600	1,663
EBITA Margin	5.1%	5.7% to 6.1%	5.0% ⁵⁾
Segment Engineering & Maintenance International			
Revenue	682	650 to 750	347
EBITA Margin	0.4%	2.5% to 4.0%	2.0%
Segment Technologies 7)			
Revenue	684	750 to 850	346
EBITA Margin	5.9%	5.0% to 5.5%	4.7%
Reconciliation Group 8)			
Revenue	87	50 to 75	35
EBITA	-9	-15 to -25	-2

³⁾ Including Stork

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⁴⁾ Including approx. €55 million in cash-out for special items (~€40 million efficiency program and ~€15 million integration expenses Stork), corresponds to Cash Conversion adjusted of ~70% 5) Without special items

⁶⁾ Restatement of 2023 figures due to new allocation of entities: revenue +54; EBITA margin -0.3 percentage points

⁷⁾ Restatement of 2023 figures due to new allocation of entities: revenue -53; EBITA margin +1.4 percentage points

⁸⁾ Restatement of 2023 figures due to new allocation of entities: revenue -1; EBITA -2



Bilfinger Segments		Q2			YTD		
in € million	2024	2023	Δ in %	2024	2023	Δ in %	202
Orders received							
Segment Engineering & Maintenance Europe 6)	1,037	701	48%	1,837	1,633	13%	3,12
Segment Engineering & Maintenance International	196	155	27%	352	395	-11%	73
Segment Technologies 7)	259	217	19%	419	399	5%	74
Reconciliation Group	17	13	33%	44	43	4%	13
thereof OOP	27	34	-18%	80	68	18%	10
thereof HQ/ consolidation/ others 8)	-11	-21	_	-36	-25	_	-3
Group	1,509	1,085	39%	2,653	2,470	7%	4,73
Order backlog							
Segment Engineering & Maintenance Europe 6)	2,598	2,103	24%	2,598	2,103	24%	2,03
Segment Engineering & Maintenance International	570	591	-4%	570	591	-4%	5!
Segment Technologies 7)	790	712	11%	790	712	11%	70
Reconciliation Group	98	68	44%	98	68	44%	,
thereof OOP	110	110	1%	110	110	1%	10
thereof HQ/ consolidation/ others ⁸⁾	-12	-41		-12	-41		-:
Group	4,056	3,475	17%	4,056	3,475	17%	3,38
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Revenue							
Segment Engineering & Maintenance Europe 6)	934	764	22%	1,663	1,459	14%	3,03
Segment Engineering & Maintenance International	185	171	9%	347	341	2%	68
Segment Technologies ⁷⁾	176	172	2%	346	339	2%	68
Reconciliation Group	8	13	-36%	35	34	4%	
thereof OOP	33	30	11%	81	64	25%	10
thereof HQ/ consolidation/ others 8)	-25	-17	-	-46	-31	-	
Group	1,304	1,120	16%	2,392	2,173	10%	4,48
EBITA							
Segment Engineering & Maintenance Europe 6)	60	35	72%	92	58	59%	1!
EBITA margin	6.4%	4.6%		5.6%	4.0%		5.1
Segment Engineering & Maintenance International	4	-2	-	7	-8	-	
EBITA margin	1.9%	-1.4%		2.0%	-2.4%		0.4
Segment Technologies 7)	9	12	-25%	16	19	-16%	
EBITA margin	5.2%	7.1%		4.7%	5.7%		5.9
Reconciliation Group	-3	-1	-	-2	-4	-	
thereof OOP	6	2	226%	11	5	117%	
thereof HQ/ consolidation/ others 8)	-9	-3	_	-13	-9	_	-
Group	70	43	61%	113	65	74%	19
EBITA margin	5.4%	3.9%		4.7%	3.0%		4.3

6) Restatement of 2023 figures due to new allocation of entities | Q2 2023: orders received +6; order backlog +39; revenue +13; EBITA -4 | YTD 2023: orders received +17; order backlog +39; revenue +24; EBITA -6
7) Restatement of 2023 figures due to new allocation of an entity | Q2 2023: orders received -8; order backlog -36; revenue -13; EBITA +4 | YTD 2023: orders received -19; order backlog -36; revenue -24; EBITA +6
8) Restatement of 2023 figures due to new allocation of an entity | Q2 2023: orders received +1; order backlog -3; revenue 0; EBITA 0 | YTD 2023: orders received +2; order backlog -3; revenue 0; EBITA 0

Organic development									
in € million	Q2 2023	Δ Net acquisitions		Δ F/X		Δ Organic		Q2 2024	
Orders received									
Segment Engineering & Maintenance Europe	701	195	28%	7	1%	134	19%	1,037	48%
Segment Engineering & Maintenance International	155	0	0%	0	0%	41	27%	196	27%
Segment Technologies	217	0	0%	1	0%	41	19%	259	19%
Group	1,085	195	18%	7	1%	222	20%	1,509	39%
Revenue									
Segment Engineering & Maintenance Europe	764	150	20%	5	1%	15	2%	934	22%
Segment Engineering & Maintenance International	171	0	0%	0	0%	14	9%	185	9%
Segment Technologies	172	0	0%	1	1%	3	2%	176	2%
Group	1,120	150	13%	4	0%	30	3%	1,304	16%
EBITA ⁸⁾									
Segment Engineering & Maintenance Europe	35	6	17%	0	1%	9	25%	50	44%
Segment Engineering & Maintenance International	-2	0	0%	0	0%	6	-	4	-
Segment Technologies	12	0	0%	0	2%	-3	-27%	9	-25%
Group	43	6	14%	0	0%	10	22%	59	36%

in € million	YTD 2023	Δ Net acquisitions		Δ F/X		Δ Organic		YTD 2024	
Orders received									
Segment Engineering & Maintenance Europe	1,633	197	12%	12	1%	-5	0%	1,837	12%
Segment Engineering & Maintenance International	395	0	0%	0	0%	-43	-11%	352	-11%
Segment Technologies	399	0	0%	1	0%	19	5%	419	5%
Group	2,470	197	8%	11	0%	-25	-1%	2,653	7%
Revenue									
Segment Engineering & Maintenance Europe	1,459	154	11%	9	1%	41	3%	1,663	14%
Segment Engineering & Maintenance International	341	0	0%	0	0%	6	2%	347	2%
Segment Technologies	339	0	0%	1	0%	6	2%	346	2%
Group	2,173	154	7%	8	0%	57	3%	2,392	10%
EBITA ⁸⁾									
Segment Engineering & Maintenance Europe	58	6	10%	1	1%	18	32%	83	43%
Segment Engineering & Maintenance International	-8	0	0%	0	0%	15	-	7	-
Segment Technologies	19	0	1%	0	0%	-3	-16%	16	-16%
Group	65	6	9%	0	0%	33	50%	104	60%

8) without special items

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