



Bilfinger Group		Q4			FY	
in € million	2022	2021	Δ in %	2022	2021	∆ in %
Orders received	1,272	1,028	24%	4,651	4,008	15%
Order backlog	3,226	2,946	9%	3,226	2,946	9%
Revenue	1,198	982	22%	4,312	3,737	15%
EBITDA	23	62	-62%	174	221	-21%
EBITA	-2	37	-	75	121	-38%
EBITA margin	-0.2%	3.8%		1.8%	3.2%	
thereof special items	-54	-13	-	-65	-16	-
EBITA adjusted	52	50	5%	140	137	2%
EBITA adjusted margin	4.3%	5.1%		3.2%	3.7%	
Amortization	0	0	-	0	0	-
EBIT	-2	37	-	75	121	-38%
Financial result	-5	7	-	-24	-6	-
EBT	-7	44	-	52	115	-55%
Income taxes	3	19	-87%	-20	8	-
Earnings after taxes from continuing operations	-4	63	-	31	123	-75%
Earnings after taxes from discontinued operations	-1	3	-	0	7	-
Minority interest	-1	0	-	-3	-1	-
Net profit	-6	66	-	28	130	-78%
EPS (in €)	-0.17	1.61	-	0.71	3.19	-78%
Net profit adjusted	34	41	-18%	82	89	-8%
EPS adjusted (in €)	0.89	1.02	-13%	2.06	2.19	-6%
Equity ratio	35.3%	40.9%		35.3%	40.9%	
Working capital 1)	-62	-42	-	-62	-42	-
Net cash (+) / net debt (-) <sup>2)</sup>	326	568	-43%	326	568	-43%
Cash flow from operating activities	124	115	7%	166	113	47%
Investments	15	23	-33%	52	63	-18%
thereof in P,P,E	15	22	-30%	52	61	-16%
thereof in financial assets	0	1	-	0	2	-
Increase in right-of-use assets	7	7	-8%	38	36	6%
Free cash flow	124	113	10%	136	115	18%
Employees	30,309	29,756	2%	30,309	29,756	2%
Delta between current assets, excluding cash and cash equivalents and securities and curities.				20,000	,	

<sup>1)</sup> Delta between current assets, excluding cash and cash equivalents and securities and current liabilities, excluding liabilities to banks.
2) Excluding leasing liabilities (FY 2021: €185 m; FY 2022: €181m) and including marketable securities

Outlook 2023	FY 2022	FY 2	2023e
in € million / %			
Group			
Revenue	4,312	4,300	to 4,600
EBITA Margin	1.8%	3.8%	to 4.1%
adjusted for special items	3.2%		
Free cash flow	136	50	to 80
Segment Engineering & Maintenance Europe			
Revenue	2,785	2,750	to 2,950
EBITA Margin	3.8%	5.0%	to 5.4%
adjusted for special items	5.0%		
Segment Engineering & Maintenance International			
Revenue	798	720	to 820
EBITA Margin	-1.0%	1.0%	to 3.0%
adjusted for special items	-0.7%		
Segment Technologies			
Revenue	592	600	to 700
EBITA Margin	1.4%	4.0%	to 5.0%
adjusted for special items	3.0%		
Reconciliation Group			
EBITA	-29	-20	to -25
adjusted for special items	-13		

Bilfinger SE Investor Relations

1



	04			FY				
2022	2021	Δ in %	2022	2021	Δ in %			
846	641	32%	2,918	2,552	14%			
-16	-21	21%	-35	-28	-24%			
1,272	1,028	24%	4,615	4,008	15%			
1,876	1,769	6%	1,876	1,769	6%			
550	490	12%	550	490	12%			
688	617	11%	688	617	11%			
112	71	59%	112	71	59%			
3,220	2,540	3/0	3,220	2,540	3/0			
749	657	14%	2,785	2,518	11%			
236	159	48%	798	553	44%			
176	143	23%	592	560	6%			
		65%	138	107				
1,190	302	22/0	4,312	3,737	1370			
12		200/	405	440				
		-39%			-9%			
					52%			
					32/0			
-1	3	-	8	19	-56%			
-0.6%	1.8%		1.4%	3.4%				
-14	2	-	-29	4	-			
10	2	335%	18	2	674%			
-24	0	-	-47	2	-			
					200/			
- <b>2</b>	<b>37</b> 3.8%	-	<b>75</b>	<b>121</b> 3.2%	-38%			
-2	37	-	75	121	-38%			
- <b>2</b> -0.2%	<b>37</b> 3.8%		<b>75</b> 1.8%	<b>121</b> 3.2%		ganic	04 20	122
-2	<b>37</b> 3.8%	quisitions	75	<b>121</b> 3.2%		ganic	Q4 20	)22
-2 -0.2% Q4 2021	37 3.8% Δ Net ac	quisitions	<b>75</b> 1.8% Δ F/	121 3.2%	ΔOr	-		
- <b>2</b> -0.2%	<b>37</b> 3.8%		<b>75</b> 1.8%	<b>121</b> 3.2%		ganic 32% 43%	<b>Q4 20</b> 846 249	32% 58%
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	846 249 138 39 55 -16 1,272  1,876 550 688 112 152 -39 3,226  749 236 176 38 52 -15 1,198  18 2.4% -5 -2.0% -1 -0.6% -14 10	846 641 249 158 138 143 39 86 55 106 -16 -21 1,272 1,028  1,876 1,769 550 490 688 617 112 71 152 129 -39 -59 3,226 2,946  749 657 236 159 176 143 38 23 52 39 -15 -16 1,198 982  18 29 2.4% 4.4% -5 3 -2.0% 2.1% -1 3 -0.6% 1.8% -14 2 10 2	2022       2021       Δ in %         846       641       32%         249       158       58%         138       143       -3%         39       86       -55%         55       106       -48%         -16       -21       21%         1,272       1,028       24%         1,876       1,769       6%         550       490       12%         688       617       11%         112       71       59%         152       129       17%         -39       -59       33%         3,226       2,946       9%         749       657       14%         236       159       48%         176       143       23%         38       23       65%         52       39       35%         -15       -16       9%         1,198       982       22%         18       29       -39%         2.4%       4.4%         -5       3       -         -2.0%       2.1%         -1       3       -	2022       2021       Δ in %       2022         846       641       32%       2,918         249       158       58%       833         138       143       -3%       672         39       86       -55%       192         55       106       -48%       227         -16       -21       21%       -35         1,272       1,028       24%       4,615         1,876       1,769       6%       1,876         550       490       12%       550         688       617       11%       688         112       71       59%       112         152       129       17%       152         -39       -59       33%       -39         3,226       2,946       9%       3,226         749       657       14%       2,785         236       159       48%       798         176       143       23%       592         38       23       65%       138         52       39       35%       197         -15       -16       9%       -59	2022       2021       Δ in %       2022       2021         846       641       32%       2,918       2,552         249       158       58%       833       634         138       143       -3%       672       597         39       86       -55%       192       225         55       106       -48%       227       253         -16       -21       21%       -35       -28         1,272       1,028       24%       4,615       4,008         1,876       1,769       6%       1,876       1,769         550       490       12%       550       490         688       617       11%       688       617         112       71       59%       112       71         152       129       17%       152       129         -39       -59       33%       -39       -59         3,226       2,946       9%       3,226       2,946         749       657       14%       2,785       2,518         236       159       48%       798       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 2021       Δ in %         846       641       32%       2,918       2,552       14%         249       158       58%       833       634       31%         138       143       -3%       672       597       13%         39       86       -55%       192       225       -14%         55       106       -48%       227       253       -10%         -16       -21       21%       -35       -28       -24%         1,272       1,028       24%       4,615       4,008       15%         1,876       1,769       6%       4,615       4,008       15%         1,876       1,769       6%       68       617       11%         688       617       11%       688       617       11%         112       71       59%       112       71       59%         152       129       17%       152       129       17%         -39       -59       33%       -39       -59       33%         3,226       2,946       9%       3,226       2,946       9%         10       143       23% <td>2022       2021       Δ in %         846       641       32%       2,918       2,552       14%         249       158       58%       833       634       31%         138       143       -3%       672       597       13%         39       86       -55%       192       225       -14%         55       106       -48%       227       253       -10%         -16       -21       21%       -35       -28       -24%         1,272       1,028       24%       4,615       4,008       15%         1,876       1,769       6%       550       490       12%         688       617       11%       688       617       11%         112       71       59%       112       71       59%         152       129       17%       152       129       17%         -39       -59       33%       -39       -59       33%         3,226       2,946       9%       3,226       2,946       9%         749       657       14%       2,785       2,518       11%         236       159       48%</td>	2022       2021       Δ in %         846       641       32%       2,918       2,552       14%         249       158       58%       833       634       31%         138       143       -3%       672       597       13%         39       86       -55%       192       225       -14%         55       106       -48%       227       253       -10%         -16       -21       21%       -35       -28       -24%         1,272       1,028       24%       4,615       4,008       15%         1,876       1,769       6%       550       490       12%         688       617       11%       688       617       11%         112       71       59%       112       71       59%         152       129       17%       152       129       17%         -39       -59       33%       -39       -59       33%         3,226       2,946       9%       3,226       2,946       9%         749       657       14%       2,785       2,518       11%         236       159       48%

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2