

Reporting Factsheet Q2 2022 Published on August 11, 2022

Bilfinger Group		H1			Q2			
in € million	2022	2021	∆ in %	2022	2021	∆ in %	202	
Orders received	2,225	2,063	8%	1,107	1,061	4%	4,00	
Order backlog	3,158	2,845	11%	3,158	2,845	11%	2,94	
Revenue	2,039	1,810	13%	1,078	977	10%	3,73	
EBITDA	89	81	10%	57	47	21%	22	
EBITA	41	30	37%	32	21	53%	12	
thereof special items	-10	-6	-59%	0	-5	-	-1	
EBITA margin	2.0%	1.7%	-	3.0%	2.2%	-	3.2	
Amortization	0	0	-	0	0	-		
EBIT	41	30	37%	32	21	53%	12	
Financial result	-12	-5	-140%	-5	-7	31%		
EBT	29	25	16%	27	14	99%	11	
Income taxes	-16	-6	-183%	-9	-6	-63%		
Earnings after taxes from continuing operations	13	19	-33%	18	8	123%	12	
Earnings after taxes from discontinued operations	1	4	-72%	1	5	-69%		
Minority interest	1	0	-	0	0	-		
Net profit	13	23	-46%	19	13	49%	13	
EPS (in €)	0.31	0.57	-46%	0.46	0.31	48%	3.1	
Equity ratio	38.9%	36.6%	-	38.9%	36.6%	-	40.9	
Working capital ¹⁾	80	10	700%	80	10	700%	-4	
Net cash (+) / net debt (-) $^{2)}$	275	409	-33%	275	409	-33%	56	
Cash flow from operating activities	-39	-63	38%	28	-40	-	11	
Investments	23	16	44%	13	10	30%	(
thereof in P,P,E	23	18	24%	13	10	35%	(
thereof in financial assets	0	-2	-	0	0	-		
Increase in right-of-use assets	15	20	-26%	9	13	-36%	:	
Free cash flow	-57	-71	20%	19	-43	_	1	
Employees	30,566	29,692	3%	30,566	29,692	3%	29,7	

1) Delta between current assets, excluding cash and cash equivalents and securities and current liabilities, excluding liabilities to banks.

2) Excluding leasing liabilities (Q2/22: €183 m; Q1/22: €183 m; Q2/21: €191 m; FY/21: €185 m) and including marketable securities

Outlook 2022	FY 2022e	FY 2021
in € million		
Group		
Revenue	Significant increase	3,737
EBITA	Significant increase	121
Free cash flow	At prior-year level	115
Segment Engineering & Maintenance Europe		
Revenue	Significant increase	2,518
EBITA	Significant increase, margin at prior-year level	116
Segment Engineering & Maintenance International		
Revenue	Significant increase	553
EBITA	Significant increase to at least break-even	-18
Segment Technologies		
Revenue	At prior-year level	560
EBITA	At prior-year level	19
Reconciliation Group		
	Significantly lower than prior-year, which was impacted by gains of	
EBITA	€30 million on real estate disposals. Excluding this effect, a largely	4

stable level is expected.

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Bilfinger Segments					FY		
in € million	2022	2021	∆ in %	2022	2021	Δ in %	2021
Orders received							
Segment Engineering & Maintenance Europe	1,404	1,324	6%	669	649	3%	2,552
Segment Engineering & Maintenance International	360	360	0%	197	199	-1%	634
Segment Technologies	346	284	22%	173	169	3%	597
Reconciliation Group	113	94	20%	68	44	55%	225
thereof OOP	121	100	21%	70	47	48%	253
thereof HQ/ consolidation/ others	-8	-6	-	-2	-3	-	-28
Group	2,225	2,063	8%	1,107	1,061	4%	4,008
Order backlog							
Segment Engineering & Maintenance Europe	1,796	1,821	-1%	1,796	1,821	-1%	1,769
Segment Engineering & Maintenance International	550	443	24%	550	443	24%	490
Segment Technologies	697	575	21%	697	575	21%	617
Reconciliation Group	116	6	1833%	116	6	1833%	7:
thereof OOP	155	67	132%	155	67	132%	129
thereof HQ/ consolidation/ others	-39	-61	-	-39	-61	-	-59
Group	3,158	2,845	11%	3,158	2,845	11%	2,94
Povenue							
Revenue	1 260	1 227	110/	725	CCE	9%	2 5 1 0
Segment Engineering & Maintenance Europe	1,360 344	1,227 253	11% 36%	725	665 143	30%	2,518 553
Segment Engineering & Maintenance International	264			186		-4%	
Segment Technologies	71	276	-4%	139	145		560
Reconciliation Group		55	29%	29	23	26%	10
thereof OOP	103	84	24%	47	39	21%	16
thereof HQ/ consolidation/ others	-32	-29	-	-18	-16 977	- 10%	-6: 2 7 2
Group	2,039	1,810	13%	1,078	977	10%	3,737
EBITA	_						
Segment Engineering & Maintenance Europe	50	54	-6%	38	38	-2%	116
EBITA margin	3.7%	4.4%	-	5.2%	5.7%	-	4.6%
Segment Engineering & Maintenance International	-2	-16	89%	-1	-9	89%	-18
EBITA margin	-0.5%	-6.2%	-	-0.6%	-6.4%	-	-3.2%
Segment Technologies	3	11	-69%	3	7	-53%	19
EBITA margin	1.3%	3.9%	-	2.3%	4.7%	-	3.4%
Reconciliation Group	-11	-18	39%	-7	-15	53%	4
thereof OOP	6	-1	-	4	-2	-	:
thereof HQ/ consolidation/ others	-17	-17	1%	-11	-13	14%	:
Group	41	30	37%	32	21	53%	12
EBITA margin	2.0%	1.7%	-	3.0%	2.2%	-	3.2%
Organic development							

Organic development									
in € million	H1 2021	∆ Net acq	uisitions	Δ F/X		∆ Organic		H1 2022	
Orders received									
Segment Engineering & Maintenance Europe	1,324	0	0%	6	0%	74	6%	1,404	6%
Segment Engineering & Maintenance International	360	0	0%	31	9%	-31	-9%	360	0%
Segment Technologies	284	0	0%	0	0%	62	22%	346	22%
Group	2,063	-24	-1%	42	2%	144	7%	2,225	8%
Revenue									
Segment Engineering & Maintenance Europe	1,227	0	0%	7	1%	126	10%	1,360	11%
Segment Engineering & Maintenance International	253	0	0%	30	12%	61	24%	344	36%
Segment Technologies	276	0	0%	1	0%	-13	-5%	264	-4%
Group	1,810	-16	-1%	42	2%	203	11%	2,039	13%
EBITA									
Segment Engineering & Maintenance Europe	54	0	0%	0	0%	-4	-6%	50	-6%
Segment Engineering & Maintenance International	-16	0	0%	0	2%	14	90%	-2	89%
Segment Technologies	11	0	0%	0	0%	-8	-69%	3	-69%
Group	30	2	7%	0	-1%	9	31%	41	37%
	Q2 2021	Δ Net acq	uisitions	Δ F/X		Δ Organic		Q2 2022	
Orders received									
Segment Engineering & Maintenance Europe	649	0	0%	-1	0%	21	3%	669	3%
Segment Engineering & Maintenance International	199	0	0%	21	11%	-23	-12%	197	-1%
Segment Technologies	169	0	0%	0	0%	4	3%	173	3%
Group	1,061	-16	-2%	21	2%	41	4%	1,107	4%
Revenue									
Segment Engineering & Maintenance Europe	665	0	0%	2	0%	58	9%	725	9%
Segment Engineering & Maintenance International	143	0	0%	20	14%	23	16%	186	30%
Segment Technologies	145	0	0%	0	0%	-6	-5%	139	-4%
Group	977	-7	-1%	22	2%	86	9%	1,078	10%
EBITA									
Segment Engineering & Maintenance Europe	38	0	0%	-1	-2%	1	0%	38	-2%
Segment Engineering & Maintenance International	-9	0	5%	0	2%	9	84%	-1	89%
Segment Technologies	7	0	0%	0	0%	-4	-53%	3	-57%
Group	21	2	10%	-1	-4%	10	49%	32	53%