

# Bilfinger Berger: The Services Group is taking shape

Roadshow Montreal and Toronto, September 15, 2011 Andreas Müller, Head of Corporate Accounting and Investor Relations Bettina Schneider, Senior Manager Investor Relations





### Agenda

- 1. Bilfinger Berger Overview
- 2. Business Segments
- 3. Outlook and Strategy
- 4. Financials
- 5. Appendix

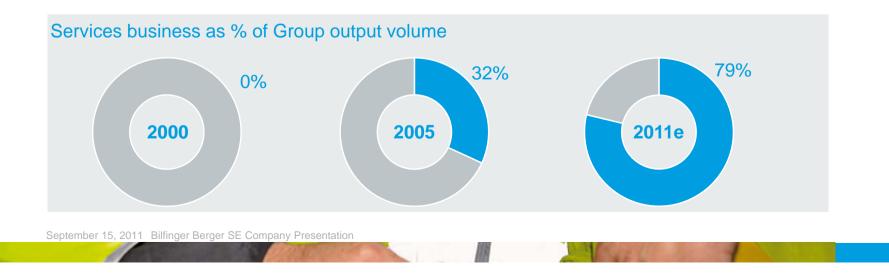
#### Bilfinger Berger at a glance

- Engineering-driven services group
- Output volume of more than € 8 billion, EBIT margin above 4%
- Leading positions in attractive markets
- Main customers: process industry, energy sector, financial sector, public sector
- Low-risk business model
- Strong track record in acquisitions and integration
- Solid balance sheet allows for further external growth
- Net cash relevant for valuation currently at approx. €250 million
- One of the largest and most liquid MDAX companies, market cap of approx. €2.5 billion



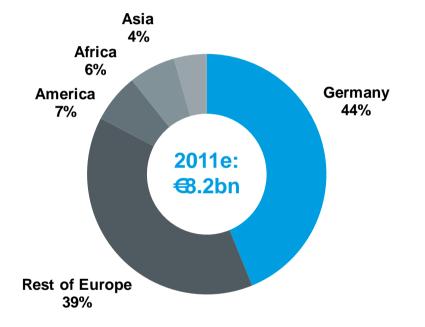
#### The Services Group is taking shape

- 80% of group output volume in services business reduces dependency on economic cycles and on individual major projects
- Limitation of volume in construction with clear regional focus and stringent risk profile
- Sale of Valemus Australia completed March 10, 2011
   Capital gain after risk provision amounts to €161 million
   Net cash inflow of €595 million
- Financial scope of at least €1 billion for further corporate development



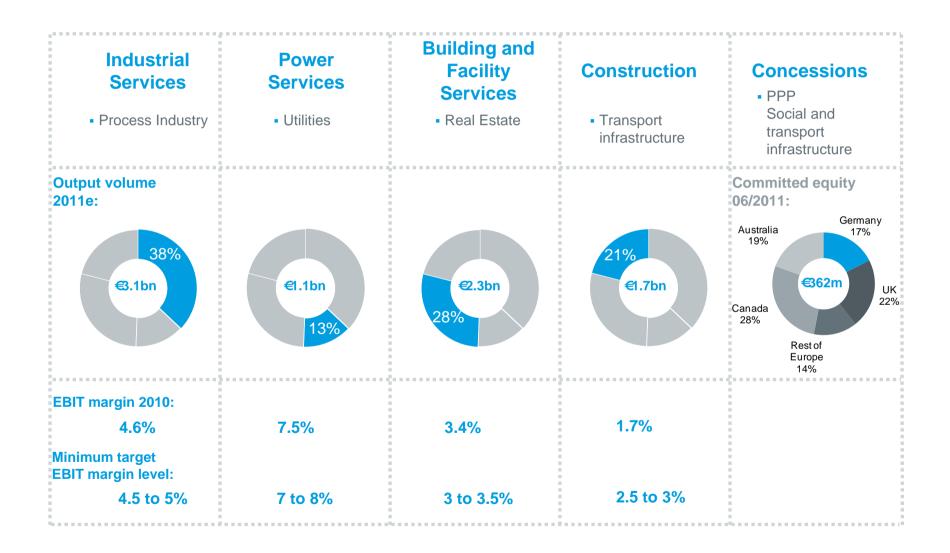


#### International business with core area Europe

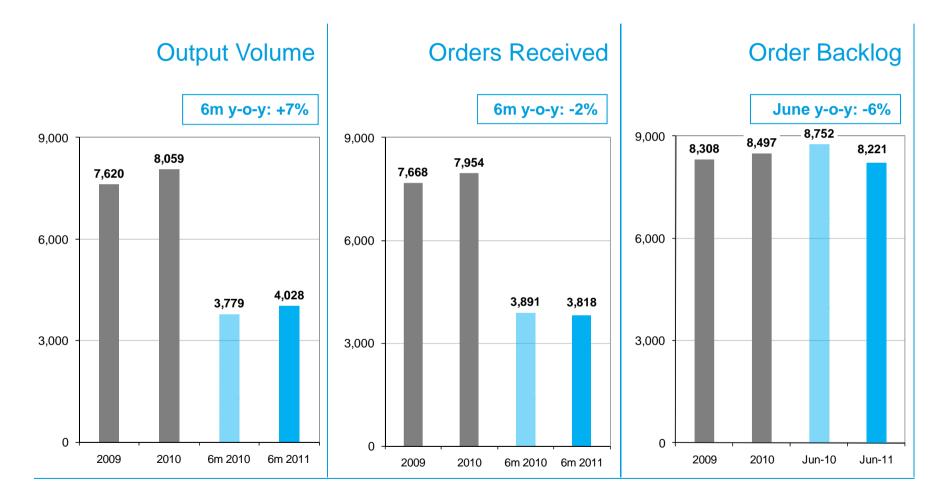


**Continuing Operations** 

#### Portfolio of comprehensive engineering-driven services

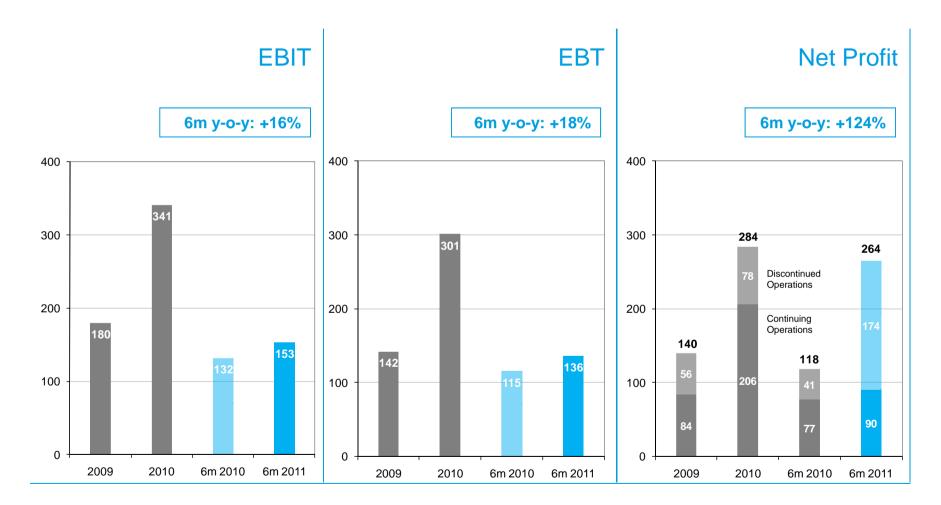


#### 6m 2011: All segments with growth in output volume Good order dynamics in Industrial and Power Services



In €million Continuing Operations

#### 6m 2011: Significant increase in operating earnings Net profit more than doubles as a result of Valemus sale



In € million EBIT and EBT Continuing Operations September 15, 2011 Bilfinger Berger SE Company Presentation



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Industrial Services: European market leader for the process industry Majority of business with stable revenue and earnings stream

Business activities		Customer structure
		diversified
Maintenance, inspection, repairs, in	mprovements, modifications, turnarounds	Oil and Gas 35%
Piping, industrial insulation, scaffol	ding, corrosion protection	Chemical, Petrochemical, Pharma 30%
E/I&C (Electrical, Instrumentation a	nd Control) engineering, mechanical systems	Energy 15%
Project coordination and manager	nent, Full-service maintenance	Others 20%
Contract structure		Business drivers
05% Caniana		Draduction la cella concessa inductor
85% Services		Production level in process industry
15% Projects		Outsourcing
		Service bundling / Full service
		Multi-national presence
Competition		
Amec Power & Process	Kaefer	
Саре	Stork	
Fabricom	Voith Industrial Services (Process Services)	
Hertel	Xervon / Buchen (Remondis)	Borealis, Sweden

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### Industrial Services: Positive development

#### Markets and highlights 6m 2011

- Double-digit growth in orders, output volume and EBIT
- EBIT margin at 4.6% (6m 2010: 4.6%)
- Continuing pick-up in maintenance business
- Significant new orders especially from the oil and gas industry

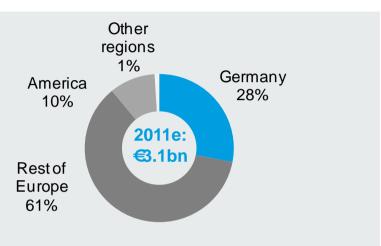
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Output volume of € 3.1 billion 

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Increase in EBIT 

in€million	6m 2010	6m 2011	Change	2010
Output volume	1,383	1,539	11%	2,932
Orders received	1,529	1,676	10%	3,253
Order backlog	2,375	2,646	11%	2,601
Capital expenditure	26	28	8%	73
Depreciation of P, P & E	25	27	8%	53
Amortization of intang. from acq.	13	9	-31%	27
EBIT	63	71	13%	134



#### Output volume by region

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# The Multi Service Group. BILFINGER BERGER Power Services: Supported by mega-trend "Demand for energy" European market leader for high-pressure piping

Business activities		Customer structure
		concentrated
Life-cycle services for for	ssil fuel and nuclear power plants	85% Utilities
Maintenance, inspection	, repair, rehabilitation	15% Industry
Boilers: Engineering, cor	nstruction, conversion and modernization	
High-pressure piping: Er	ngineering, manufacturing, assembly and fitting	
Contract structure		Business drivers
40% Services		Long-term demand for energy
60% Projects		Age of existing power plants
		Efficiency / environmental requirements
		Energy mix
		Availability of financing
Competition		
Alstom	E.ON Anlagenservice	
Ansaldo	Hitachi Power Europe	
Austrian Energy	Kraftanlagen München	
Doosan Babcock	Nordon	Rodenhulze, Belgium

# Power Services: Further increase in EBIT margin

#### Markets and highlights 6m 2011

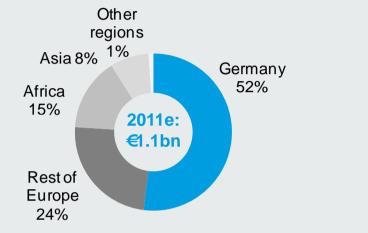
- EBIT margin further increased to 7.9% (6m 2010: 7.6%)
- Strong international business
- Energy policy changes in Germany open up opportunities
- Bolt-on acquisition in Czech Republic with focus on components for gas-fired combinedcycle power plants and biomass boilers

#### Outlook 2011

Output volume of a good €1.1 billion 

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Increase in EBIT 



#### Output volume by region

in€million	6m 2010	6m 2011	Change	2010
Output volume	538	541	1%	1,106
Orders received	447	534	19%	1,281
Order backlog	1,094	1,355	24%	1,371
Capital expenditure	14	4	-71%	33
Depreciation of P, P & E	7	9	29%	16
Amortization of intang. from acq.	2	2	0%	5
EBIT	41	43	5%	83



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# Building and Facility Services: One-stop shopping for real-estate customers German market leader for integrated facility management

Business activities			Customer structure
			diversified
Customized services for real-estate	properties along the entire life	cycle	30% Public clients
Integrated facility management with	focus on technical facility mana	agement	70% Private clients
and property management services			
Construction-related services			
Contract structure			Business drivers
75% Services			GDP / Public spending
25% Projects			Outsourcing
			Service bundling / One-stop-shopping
			Multi-national presence
Competition			THEFT
Facility Services Germany	Facility Services Int.	Building Germany	
Dussmann	Cofely - GDF Suez	BAM Groep	
Hochtief FM	Faceo FM / Vinci Fac.	Hochtief	
Strabag Property and FS	Imtech, ISS	Regional Mittelstand	
Wisag	Johnson Controls	Strabag	
Compass			Trianon, Germany

# The Multi Service Group. BILFINGER BERGER

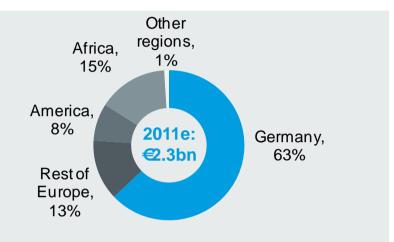
### Building and Facility Services: EBIT margin improves once again

#### Markets and highlights 6m 2011

- Orders received below very high level of 6m 2010, which was boosted by strong order volume in Facility Services and from Nigeria, but book-to-bill at 1
- EBIT margin at 2.7% (6m 2010: 2.4%)
- Facility Services: Property Management benefits from improved dynamics in the German real estate market
- Building:
   Positive development of business

#### Outlook 2011

- Output volume at €2.3 billion
- Increase in EBIT



#### Output volume by region

in€million	6m 2010	6m 2011	Change	2010
Output volume	1,062	1,092	3%	2,333
Orders received	1,387	1,079	-22%	2,379
Order backlog	2,550	2,190	-14%	2,217
Capital expenditure	5	6	20%	13
Depreciation of P, P & E	7	7	0%	20
Amortization of intang. from acq.	5	5	0%	10
EBIT	25	29	16%	80

# Construction: A leading player in civil construction with major focus on Europe

Business acti	vities		Customer structure
			diversified
Design and cons	struction of transport	infrastructure and other civil engineering projects	80% Public clients
Foundations for t	urbines at offshore	windparks	20% Private clients
Contract strue	cture		Business drivers
100% Projects			Public spending
			Acceptance of PPP
Competition			
Alpine (FCC)	Max Bögl	Strabag	
Balfour Beatty	Porr	Vinci	
BAM Groep	Skanska		
Hochtief			
			M80 Motorway, UK

#### **Construction: Moderate demand**

#### Markets and highlights 6m 2011

- Further reduction of order backlog as planned
- Reallocation of small unit from Industrial Services
  - Organic output volume development: +3%
- Significant earnings improvement EBIT margin at 1.3% (6m 2010: 0.4%)
- Weaker demand expected in Germany and some other European markets
   Stable development in Scandinavia
   Good prospects in Poland

#### Outlook 2011

- Output volume of €1.7 billion at previous year's level
- Increase in EBIT margin



Output volume by region

in€million	6m 2010	6m 2011	Change	2010
Output volume	776	845	9%	1,661
Orders received	472	512	8%	961
Order backlog	2,654	1,958	-26%	2,235
Capital expenditure	10	10	0%	20
Depreciation of P, P & E	13	18	38%	31
Amortization of intang. from acq.	0	1		0
EBIT	3	11	267%	29

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# Concessions: Established partner of the public sector for concession projects in economically and politically stable regions

Business activities			Customer structure
			diversified
Delivery and operation of transpor	t and social infrastructure projec	ts	100% Public clients
as a private partner to the public s	ector		
Contract structure			Business drivers
100% Projects			Acceptance of PPP Availability of financing
Competition			
Contractor-led org.	Funder-led org.	Investment org.	
Acciona, ACS	Barclay's	John Laing	
Balfour Beatty, Bouygues	Commonwealth Bank Austr.	Plenary	and A A
Carillion, Capella	Macquarie		
Hochtief, Leighton	RBS		
Skanska, Strabag			Golden Ears Bridge, Canada

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#### Outlook 2011

EBIT in the magnitude of adjusted previous year's figure of €19 million

Restof Europe 14%

# Concessions: Further growth in portfolio's net present value

#### Markets and highlights 6m 2011

- Committed equity only slightly below previous year despite sale of equity interests in four projects at the end of 2010
- Net present value rose to € 306 million at an average discount rate of 9.8% and is substantially higher than paid-in equity
- Opportunities in Australia, Canada and U.K.
- Focus on active portfolio management



number / in €million	6m 2010	6m 2011	Change	2010
Projects in portfolio	28	30	7%	29
thereof under construction	9	10	11%	10
Committed equity	380	362	-5%	358
thereof paid-in	167	205	23%	160
NPV	265	306	15%	268
EBIT	8	9	13%	40

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### Outlook FY 2011

- Growth in output volume to €8.2 billion (FY 2010: €8.1 billion)
- Increase in EBIT to an amount of about € 350 million
   (FY 2010: € 341 million including € 21 million capital gain in Concessions)
- Substantial increase in net profit to approximately € 380 million due to capital gain from sale of Valemus Australia
   (EX 2010: € 284 million)
  - (FY 2010: €284 million)



#### Acquisition strategy

- Financial scope of at least € 1 billion
- Continuous market screening for potential acquisitions in services
- All three services segments are target areas, with priority on Industrial and Power Services
- Industrial Services: regional expansion including emerging markets
   Power Services: regional expansion including emerging markets and technical expansion
   Facility Services: regional expansion with focus on Europe
- Acquisition criteria unchanged: Strategic fit, good management available
  - ROCE > WACC and earnings accretive from the first full year



# Key strategic objectives

Expansion in services	Limitation of volume in construction	Further development of Concessions
<ul> <li>Full service provider in Industrial, Power as well as in Building and Facility Services</li> <li>Focus on life-cycle approach</li> <li>Organic as well as external growth to further strengthen Bilfinger Berger's strong market position</li> </ul>	<ul> <li>Limitation of volume</li> <li>Focus on projects in Europe with adequate risk-and-reward profile</li> <li>Leverage technical expertise</li> </ul>	<ul> <li>Investments in selected projects</li> <li>Active portfolio management</li> <li>Volume of committed equity to be maintained at the level of €400 million</li> </ul>



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## Volume and contract overview 6m 2011 Continuing Operations by business segment

	Output volume			Orders received			Order backlog		
in€million	6m 2010	6m 2011	Change	6m 2010	6m 2011	Change	6m 2010	6m 2011	Change
Industrial Services	1,383	1,539	11%	1,529	1,676	10%	2,375	2,646	11%
Power Services	538	541	1%	447	534	19%	1,094	1,355	24%
Building and Facility Services	1,062	1,092	3%	1,387	1,079	-22%	2,550	2,190	-14%
Construction	776	845	9%	472	512	8%	2,654	1,958	-26%
Consolidation / Other	20	11		56	-8		79	47	
Continuing Operations	3,779	4,028	7%	3,891	3,793	-3%	8,752	8,196	-6%

# Volume and contract overview 2010 Continuing Operations by business segment

	Output volume			Orders received			Order backlog		
in€million	2009	2010	Change	2009	2010	Change	2009	2010	Change
Industrial Services	2,249	2,932	30%	2,402	3,253	35%	2,040	2,601	28%
Power Services	1,017	1,106	9%	1,024	1,281	25%	1,137	1,371	21%
Building and Facility Services	2,529	2,333	-8%	2,481	2,379	-4%	2,181	2,217	2%
Construction	1,831	1,661	-9%	1,721	961	-44%	2,908	2,235	-23%
Consolidation / Other	-6	27		40	80		42	73	
Continuing Operations	7,620	8,059	6%	7,668	7,954	4%	8,308	8,497	2%

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# 6m 2011: Group EBIT margin further expanded

in€million	6m 2010	6m 2011	FY 2010
Output volume	3,779	4,028	8,059
EBIT	132	153	341
EBIT margin	3.5%	3.8%	4.2%
Net interest result	-17	-17	-40
EBT	115	136	301
Income taxes	-38	-45	-93
Earnings after taxes from continuing operations	77	91	208
Earnings after taxes from discontinued operations	41	174	78
Minority interest	0	-1	-2
Net profit	118	264	284

 $\rightarrow$  € 63 million depreciation on P, P & E and € 17 million amortization on intangibles from acquisition

 $\rightarrow$  Tax rate unchanged at 33%

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# 6m 2011: Interest result at prior-year level

# Higher interest income mainly offset by higher expense for minority interest

in € million	6m 2010	6m 2011	FY 2010
Interest income	6	10	12
Interest expense	-13	-14	-25
Current interest result	-7	-4	-13
Net interest from pensions	-7	-8	-16
Interest expense for minority interest	-3	-5	-11
Net interest result	-17	-17	-40



June 30, 2011: Changes to balance sheet as of Dec. 31, 2010

Assets	June 30, 2011			June 30, 2011	Equity and liabilities
In € million	7,278	-659	-659	7,278	In € million
Assets available for sale (Valemus)	0	-1,050	-703	0	Liabilities available for sale (Valemus)
Cash	825	+288			
Other current assets	532	-3	+2	1,731	Other current liabilities <sup>2)</sup>
<b>-</b>	4 500	. 467	-3	296	Advance payments
Trade receivables	1,522	+167	-22	842	Trade payables
Other non-current assets	1,192	-22	+17	904	Non-current liabilities <sup>3)</sup>
Receivables from concession projects	1,763	-26	+8	1,651	Non-recourse debt
Intangible assets <sup>1)</sup>	1,444	-13	+42	1,854	Shareholders' equity
1) Thereof goodwill €1,433 millior September 15, 2011 Bilfinger Ber			<ol> <li>2) Thereof financial debt,</li> <li>3) Thereof financial debt,</li> </ol>		
	Contraction of the second			Sec. 1	Page 28

# 6m 2011: Cash flow from operating activities seasonally negative, but improved

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in€million	6m 2010	6m 2011	FY 2010
Cash earnings from continuing operations	147	171	366
Change in working capital	-357	-325	-82
Gains on disposals of non-current assets	-1	-8	-41
Cash flow from operating activities of continuing operations	-211	-162	243
Net capital expenditure on property, plant and equipment / Intangibles	-49	-42	-123
Proceeds from the disposal of financial assets	1	615	35
Free Cashflow	-259	411	155
Investments in financial assets of continuing operations	-129	-22	-202
Cash flow from financing activities of continuing operations	47	-115	-97
Change in cash and cash equivalents of continuing operations	-341	274	-144
Change in cash and cash equivalents of discontinued operations	97	-67	126
Other adjustments	41	-23	63
Cash and cash equivalents at January 1	798	537	798
Cash and cash equivalents at January 1 discontinued operations		306	
Disposal of cash Valemus		-202	
Cash and cash equivalents at June 30 / December 31 discontinued operations	254		306
Cash and cash equivalents at June 30 / December 31	341	825	537
Contembor 45, 2014, Dilfinger Derger CE Company, Descentation			

# June 30, 2011: Increase in working capital due to intra-year shift and structural changes

in€million	Dec. 31, 2010	June 30, 2011
Net working capital	-913	-727 <sup>1)</sup>
Thereof liabilities from percentage of completion (prepayments)	299	296

- →Increase in working capital of €325 million as reflected in the cash flow statement includes
   € 100 to 150 million structural increase
- → Negative net working capital is structurally lower due to the decrease in construction backlog and a less favorable – but still negative – working capital level in the support services business for Julius Berger Nigeria. Additionally, a tax payment of a good € 30 million led to a permanent reduction of current tax liabilities

1) Net working capital including risk provision Valemus

# June 30, 2011: Valuation net cash of approximately €250 million

in € million	Dec. 31, 2010	June 30, 2011
Cash and cash equivalents	537	825
Financial debt (excluding non-recourse)	-273	-271
Inter-company Ioan BB Australia	-131	0
Pension provisions	-313	-316
Net cash (+) / net debt (-) position	-180	238
Concessions equity bridge loans	202	161
Further working capital need	-250 to -300 <sup>1)</sup>	-150 <sup>1)</sup>
Valuation net cash (+) / net debt (-)	approx250	approx. 250

1) Seasonal intra-year shift and risk provision Valemus respecively

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# Value added increased significantly

	Capital employed in € million		<b>Return</b> in€million		ROCE in %		WACC in %		<b>Value added</b> in€million	
	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
Industrial Services	705	1,005	132	161	18.7	16.0	9.0	9.5	68	65
Power Services	197	270	78	91	39.5	33.7	9.0	9.5	60	65
Building and Facility Services	389	394	71	94	18.3	23.8	9.4	9.5	35	57
Construction	265	249	-66	42	-24.9	17.1	13.0	12.5	-100	11
Concessions	192	223	23	65	11.9	29.3	9.8	9.0	4	45
Consolidation / Others	0	-61	-20	-32	-	-	-	-	-32	-30
Continuing Operations	1,748	2,080	218	421	12.5	20.2	10.5	10.0	35	213
Discontinued Operations	177	328	82	112	46.2	34.2	10.5	10.0	63	79
Group	1,925	2,408	300	533	15.6	22.1	10.5	10.0	98	292



# Five-year overview

in€million	2006	2007	2008	2009	2009 <sup>1)</sup>	2010 <sup>1)</sup>
Output volume	7,936	9,222	10,742	10,403	7,620	8,059
Orders received	10,000	11,275	10,314	11,129	7,668	7,954
Order backlog	8,747	10,759	10,649	11,704	8,308	8,497
ЕВІТ	170	229	298	250	180	341
EBT	173	228	283	214	142	301
Net profit	92	134	200	140		284
Cash flow from operating activities	207	325	357	368	386	243
Dividend distribution	46	64	71	88		110
Return on output (EBIT) (%)	2.1%	2.5%	2.8%	2.4%	2.4%	4.2%
Return on equity (w/o minorities) (%)	8.1%	10.9%	16.8%	11.3%		17.6%
Return on capital employed (%)	16.3%	18.7%	23.2%	15.6%		22.1%
Shareholders' equity	1,206	1,332	1,141	1,562		1,812
Balance-sheet total	5,129	6,128	6,773	7,941		7,937
Equity ratio (%)	24%	22%	17%	20%		23%
Equity ratio (%), adjusted for non-recourse debt	28%	28%	22%	26%		29%
Net working capital	-641	-697	-890	-1,222	-1,039	-913
Net working capital as percentage of output volume	-8%	-8%	-8%	-12%	-14%	-11%
Cash and cash equivalents	783	796	720	798	635	538
Financial debt, recourse	139	111	328	354	287	272
Financial debt, non-recourse	827	1,362	1,518	1,902		1,643
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1) Continuing Operations



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### Concessions portfolio as of June 30, 2011 Transport infrastructure

	Investment volume	Percentage held	Equity committed	Method of con- solidation <sup>1)</sup>	Status	Concession period
	€million	%	€million			
Transport Infrastructure						
- Herrentunnel Lübeck, Germany	176	50	_ 2)	E	operational	2005 - 2035
- M6 Highway, Phase I, Hungary	482	40	19	E	operational	2006 - 2026
- Kicking Horse Pass, Canada	100	50	4	E	operational	2007 - 2030
- M1 Westlink, Northern Ireland	230	75	9	F	operational	2009 - 2036
- Golden Ears Bridge, Canada	800	100	34	F	operational	2009 - 2041
- E18 Highway, Norway	453	50	8	E	operational	2009 - 2034
- Northeast Stoney Trail, Canada	293	100	9	F	operational	2009 - 2039
- M6 Highway, Phase III, Hungary	520	45	23	E	operational	2010 - 2038
- Northw est Anthony Henday Drive, Canada	750	50	17	E	under construction	2011 - 2041
- M80, Great Britain	352	42	23	E	under construction	2012 - 2041
- BAB A1, Germany	650	43	43	E	under construction	2013 - 2038
- Peninsula Link, Australia	561	33	26	E	under construction	2013 - 2038
Sub-total transport infrastructure			214			

1) F = full consolidation, E = at equity consolidation

2) Written-off and not included in any figures related to the Concessions segment.

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# Concessions portfolio as of June 30, 2011 Social infrastructure

	Investment volume	Percentage held	Equity committed	Method of con- solidation <sup>1)</sup>	Status	Concession period
	€million	%	€million			
Social Infrastructure						
- Liverpool & Sefton Clinics, Great Britain	108	27	3	E	operational	2004 - 2030
- Barnet & Harringey Clinics, Great Britain	86	27	2	E	operational	2005 - 2031
- Gloucester Hospital, Great Britain	60	50	3	E	operational	2005 - 2034
- Bedford Schools, Great Britain	41	100	4	F	operational	2006 - 2035
- Victoria Prisons, Australia	150	100	17	F	operational	2006 - 2031
- Administrative Center Unna, Germany	24	90	2	F	operational	2006 - 2031
- Coventry Schools, Great Britain	36	100	4	F	operational	2007 - 2035
- Kent Schools, Great Britain	155	50	6	E	operational	2007 - 2035
- Royal Women´s Hospital, Australia	198	100	11	F	operational	2008 - 2033
- Burg Prison, Germany	100	90	8	F	operational	2009 - 2034
- Scottish Borders Schools, Great Britain	137	75	8	F	operational	2009 - 2038
- Clackmannanshire Schools, Great Britain	136	85	6	F	operational	2009 - 2039
- East Down & Lisburn, Great Britain	91	50	3	E	operational	2011 - 2039
- Staffordshire Fire Stations, Great Britain	54	85	5	F	under construction	2011 - 2036
- Particle Therapy Center Kiel, Germany	258	50	10	E	under construction	2012 - 2036
- Kelow na & Vernon Hospitals, Canada	260	50	9	E	under construction	2012 - 2042
- Ararat Prison, Australia	186	50	16	E	under construction	2012 - 2037
- Women's College Hospital, Canada	350	100	27	F	under construction	2015 - 2045
- Lagan College & Tor Bank School, Great Britain	50	70	4	F	under construction	2012 - 2038
Sub-total social infrastructure			148			
Total as of June 30, 2011			362			

1) F = full consolidation, E = at equity consolidation

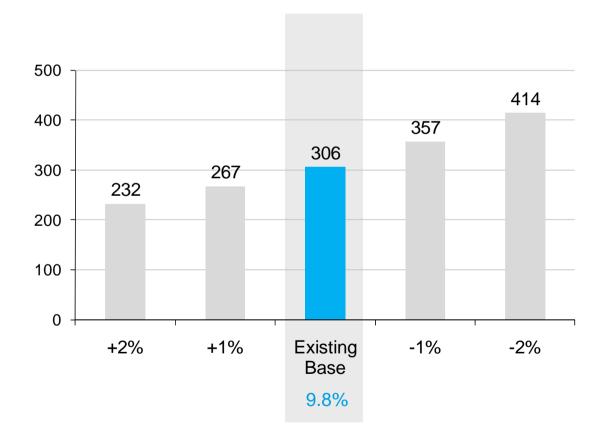
# Maturity of project portfolio as of June 30, 2011

Preferred bidder	Construction	Ramp-up	Yield	Maturity
	Pre	esent value	Accumulated cash flows (กอ้าากาล)	**************************************
	<b>10 projects</b> BAB A1, GER Particle Therapy Center, GER M80, UK Lagan College & Tor Bank School, UK Staffordshire Fire Stations, UK Kelowna & Vernon Hospitals, CAN Northwest Anthony Henday Drive, CAN Women's College Hospital, CAN Ararat Prison, AUS Peninsula Link, AUS	2 projects M6 Highway, Phase II Hungary Golden Ears Bridge, CAN	18 projects Admin Center Unna, GER Burg Prison, GER Barnet & Harringey Clinics, UK Bedford Schools, UK Clackmannanshire Schools, UK Coventry Schools, UK East Down & Lisburn, UK Gloucester Hospital, UK Kent Schools, UK Liverpool & Sefton Clinics, UK M1 Westlink, UK Scottish Borders Schools, UK E18, NOR M6 Highway, Phase I, Hungary Kicking Horse Pass, CAN Northeast Stoney Trail, CAN Royal Women's Hospital, AUS	Time

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# Sensitivity of net present value to different base rates as of June 30, 2011

→ NPV of € 306 million at a discount rate of 9.8% significantly above book value of € 205 million



#### In €million

#### Shareholder structure

#### Treasury Stock

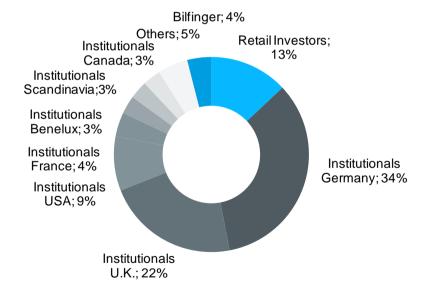
- Duration of program:
   February 19 to April 29, 2008
- Volume: €100 million
   1,884,000 shares
   Average price: €53.07
- No cancellation planned Maintaining the financial resources to secure growth strategy

#### Shareholder structure as of 06/30/2011

- 100% free float
- High proportion of institutional investors

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International shareholder base



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#### Financial calendar and share facts

Nov. 14, 2011	Interim Report Q3 2011
Nov. 15, 2011	Conference Call Q3 2011
Nov. 30, 2011	Capital Markets Day 2011
Feb. 13, 2012	Preliminary Report 2011
March 21, 2012	Annual Press Conference 2011
May 10, 2012	Annual General Meeting
	Interim Report Q1 2012
Aug. 9, 2012	Interim Report Q2 2012
Nov. 14, 2012	Interim Report Q3 2012

52 week high / low:	€70.35 / €48.20 (as at Sept. 07, 2011)		
Closing price Sept. 07, 2011	€55.69		
Market cap: <sup>1)</sup>	€2.6 bn (as at Sept. 07, 2011)		
Shares outstanding: <sup>1)</sup>	46,024,127		
ISIN / Ticker abbreviation:	DE0005909006 / GBF		
Main stock markets:	XETRA / Frankfurt		
Segments Deutsche Boerse	Prime Standard		
/ Indices:	MDAX, Prime Construction Perf. ldx., DivMSDAX		
	DJ STOXX 600, DJ EURO STOXX,		
	DJ EURO STOXX Select Dividend 30		

1) Including 1,884,000 shares held as treasury stock

#### The Multi Service Group.

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2006				
	2007	2008	2009	2010
2.29	3.32	5.18	3.79	6.43
1.15	1.66	1.85	2.00	2.50
2.3%	3.4%	5.4%	3.7%	4.0%
50%	50%	36%	53%	39%
51.47	68.99	59.68	54.56	64.35
34.81	43.71	22.06	21.57	40.75
51.25	48.72	34.45	53.92	63.20
29.54	32.50	29.26	34.85	40.84
1.7	1.5	1.2	1.5	1.5
2,065	1,963	1,388	2,482	2,909
2.2%	2.1%	3.1%	4.0%	3.5%
22.39	14.66	6.65	14.23	9.83
37,196	37,196	37,196	46,024	46,024
286,756	377,923	485,628	390,746	381,287
	1.15 2.3% 50% 51.47 34.81 51.25 29.54 1.7 2,065 2.2% 22.39 37,196	1.15         1.66           2.3%         3.4%           50%         50%           51.47         68.99           34.81         43.71           51.25         48.72           29.54         32.50           1.7         1.5           2,065         1,963           2.2%         2.1%           22.39         14.66           37,196         37,196	1.15       1.66       1.85         2.3%       3.4%       5.4%         50%       50%       36%         51.47       68.99       59.68         34.81       43.71       22.06         51.25       48.72       34.45         29.54       32.50       29.26         1.7       1.5       1.2         2,065       1,963       1,388         2.2%       2.1%       3.1%         22.39       14.66       6.65         37,196       37,196       37,196	1.15         1.66         1.85         2.00           2.3%         3.4%         5.4%         3.7%           50%         50%         36%         53%           51.47         68.99         59.68         54.56           34.81         43.71         22.06         21.57           51.25         48.72         34.45         53.92           29.54         32.50         29.26         34.85           1.7         1.5         1.2         1.5           2.065         1,963         1,388         2,482           2.2%         2.1%         3.1%         4.0%           22.39         14.66         6.65         14.23           37,196         37,196         37,196         37,196         37,196

1) relating to year-end share price 2) relating to EPS

3) Shareholders' equity w/o minorities

4) relating to year-end 5) 2008 to 2010: Including 1,884,000 shares held as treasury stock

#### Disclaimer

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