

# Bilfinger Berger: Continuing transformation into Services

Bank of America Merrill Lynch Pan European Building & Infrastructure Conference 2010

London, October 6 to 7, 2010

Herbert Bodner, CEO

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# Agenda

- 1. Bilfinger Berger Continuing transformation into Services
- 2. Highlights 6m 2010
- 3. Outlook
- 4. Financials
- 5. Appendix



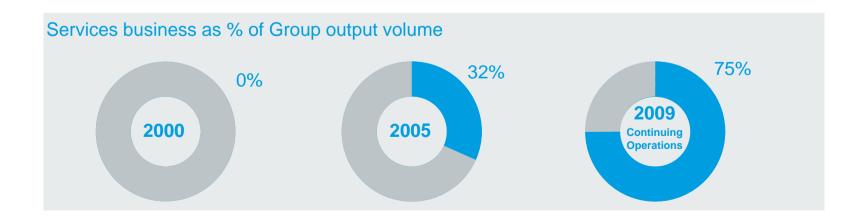
# The Multi Service Group - Highlights

- European market leader in Industrial Services for the process industry
- Strong player in Power Services, European market leader for high-pressure piping
- German market leader for integrated facility management
   One of the few providing comprehensive real-estate related services along the life-cycle
- A leading player in civil construction with major focus on Europe
- Established partner of the public sector for concession projects in economically and politically stable regions
- Strong track record in acquisitions and integration
- Focus on services reduces dependency on economic cycles and on individual major projects



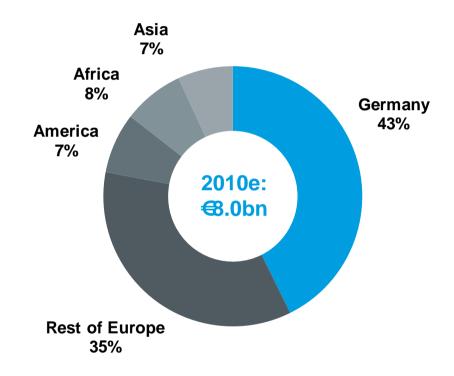
# Continuing transformation into Services

- Significant reduction of volume in construction with a stronger regional focus and improved risk profile
- Planned sale of Bilfinger Berger Australia, IPO postponed as a result of the negative developments on the capital markets
- Continuous market screening for potential acquisitions in services
- New segment reporting provides greater transparency:
  - → Industrial Services, Power Services, Building and Facility Services, Construction, Concessions
  - → Bilfinger Berger Australia: Discontinued Operations



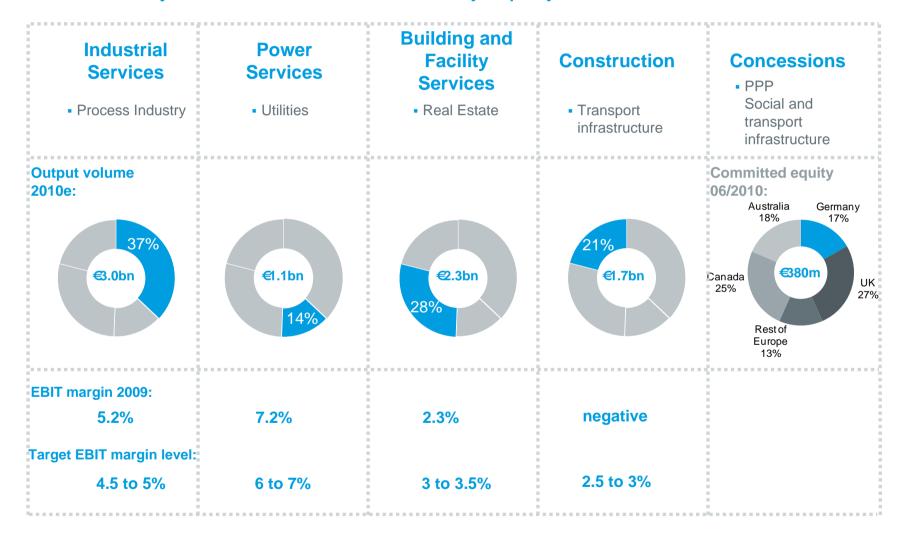


# International business with core area Europe





# Focus on services reduces dependency on economic cycles and on individual major projects





# Majority of business with stable revenue and earnings stream

Contract structure	Customer structure	Business activities
Industrial Services	diversified	
85% Maintenance	Oil and Gas 30%	Maintenance, inspection, repairs, improvements, modifications
15% Service projects	Chemical, Petrochemical, Pharma 30%	E/I&C (Electrical, Instrumentation and Control) engineering, mechanical systems
	Energy 15%	Industrial insulation, scaffolding, corrosion protection
	Others 25%	Technical noise control
		Project coordination and management, Full-service maintenance
Power Services	concentrated	
50% Maintenance	85% Utilities	Life-cycle services for fossil fuel and nuclear power plants
50% Service projects	15% Industry	Maintenance, inspection, repair, rehabilitation
		Boilers: Engineering, construction, conversion and modernization
		High-pressure piping: Engineering, manufacturing, assembly and fitting
Building and Facility Services	diversified	
50% Maintenance	30% Public clients	Customized services for real-estate properties along the entire lifecycle
50% Projects	70% Private clients	Integrated facility management with focus on technical facility management
		and property management services
		Construction-related services
Construction	diversified	
100% Projects	90% Public clients	Design and construction of major infrastructure projects
	10% Private clients	
Concessions	diversified	
100% Projects	100% Public clients	Delivery and operation of transport and social infrastructure projects as a private partner to the public sector

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# 6m 2010:

- Successful first half of 2010
- Earnings more than doubled
- Jump in earnings also anticipated for full year
- Quality: Experts give positive assessment



# 6m 2010: Stable business volume – growth in services volume is currently offset by reduction in construction volume

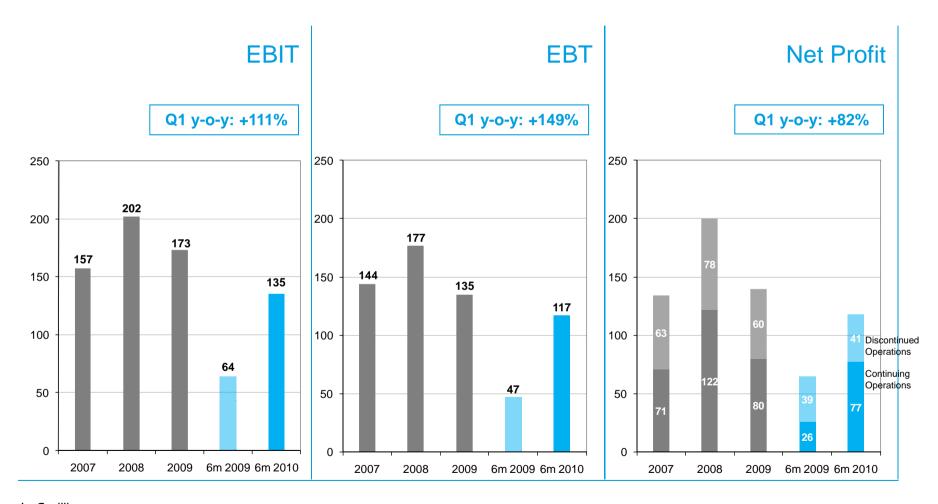


In €million Continuing Operations

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# 6m 2010: All segments contribute to significantly higher earnings



In € million

**EBIT and EBT Continuing Operations** 

2008 figures w/o exceptional item relating to the sale of French subsidiary Razel (+€45m pre-tax, +€60m post-tax)

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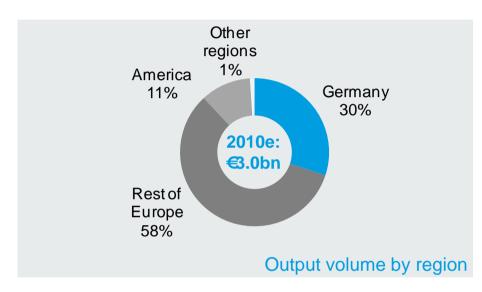


# Industrial Services: Improved business development for clients in chemical and oil refinery industries should support second half of the year

### Markets and highlights

- Double-digit growth in volume and EBIT due to MCE
- Organic development:-8% in output volume, -10% in EBIT
- EBIT margin at 4.6% (6m 2009 4.9%)
   EBITA margin at 5.5% (6m 2009 5.6%)
- Organic development of order backlog: +19%
   We expect demand to further pick up during the year
- Increase in price pressure in some sectors

- Output volume of approx. € 3.0 billion
- Increase in EBIT



in € million	6m 2009	6m 2010	Change	2009
Output volume	1,131	1,383	22%	2,249
Orders received	1,066	1,529	43%	2,402
Order backlog	1,516	2,375	57%	2,040
Capital expenditure	20	26	30%	49
Depreciation of P, P & E	18	25	39%	36
Amortization of intang. from acq.	8	13	63%	14
EBIT	55	63	15%	118

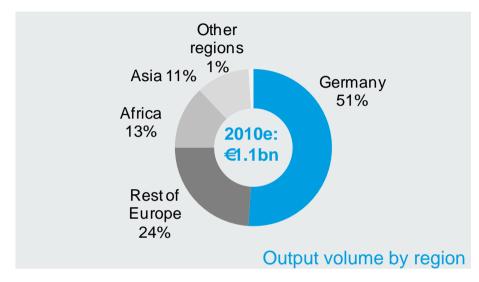


## Power Services: Very high level of EBIT

### Markets and highlights

- Organic development:-2% in output volume, +18% in EBIT
- EBIT margin at 7.6% (6m 2009: 6.5%)
- Decline in orders received reflects the drop of new power plant construction in Germany
- General revival of demand in maintenance, repair and rehabilitation business expected in the coming months
- Orders received in the full year should at least equal prior-year level

- Output volume of approx. €1.1 billion
- Increase in EBIT



in €million	6m 2009	6m 2010	Change	2009
Output volume	493	538	9%	1,017
Orders received	633	447	-29%	1,024
Order backlog	1,285	1,094	-15%	1,137
Capital expenditure	11	14	27%	28
Depreciation of P, P & E	4	7	75%	10
Amortization of intang. from acq.	0	2		0
EBIT	32	41	28%	73

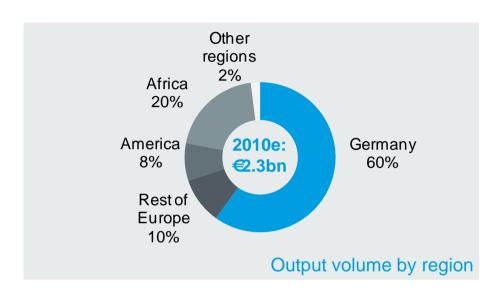


# Building and Facility Services: Positive development of earnings

### Markets and highlights

- Facility Services:Outsourcing trend continues
- Building:
   Volume reduced as planned
   Focus on medium-sized projects and PPP
- Nigeria: Positive demand

- Output volume of approx. €2.3 billion
- Significant increase in EBIT



in€million	6m 2009	6m 2010	Change	2009
Output volume	1,232	1,062	-14%	2,529
Orders received	1,466	1,387	-5%	2,481
Order backlog	2,464	2,550	3%	2,181
Capital expenditure	7	5	-29%	17
Depreciation of P, P & E	7	7	0%	15
Amortization of intang. from acq.	4	5	25%	9
EBIT	13	25	92%	58

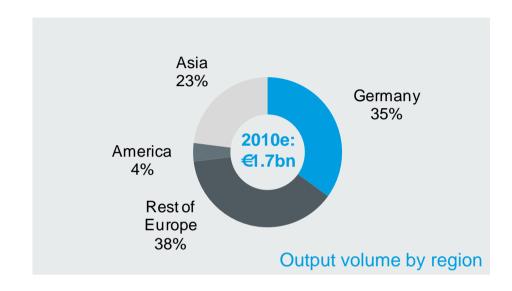


### Construction: Stable demand in our core markets

### Markets and highlights

- Ongoing reduction in volume
- Significant improvement in earnings
- Cologne subway project more than 90% completed

- Output volume of approx. €1.7 billion
- Significantly positive EBIT



in €million	6m 2009	6m 2010	Change	2009
Output volume	919	809	-12%	1,938
Orders received	778	558	-28%	1,749
Order backlog	3,011	2,775	-8%	2,962
Capital expenditure	14	10	-29%	38
Depreciation of P, P & E	20	14	-30%	41
EBIT	-32	6		-73



## Civil engineering: Experts give positive assessment

- Both groups of experts commissioned by the Executive Board in March 2010 to review the structural integrity and quality assurance of civil engineering projects – have completed their work
- Results provide confirmation of high quality of Bilfinger Berger's standards
- Structural integrity of the civil engineering projects they examined was confirmed without reservations
- Implementation and effectiveness of Bilfinger Berger's quality assurance system complies with the usual high standards of listed construction companies
- → No financial burden to be expected from projects with technologies similar to those used in the underground rail project in Cologne

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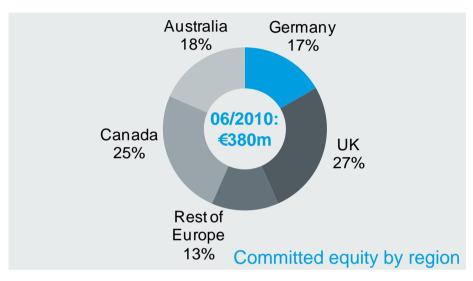


# Concessions: Australia and Canada currently our most dynamic markets

### Markets and highlights

- Two new major projects in Australia
- One new Canadian project was closed in July:
   Women's College Hospital
  - ~€340m investment volume 100% equity share
  - ~€27m committed equity,
- Committed equity has reached target level of €400m; opportunities for partial divestment are currently being pursued
- Net present value of existing portfolio increased significantly

- Again, positive EBIT
- Net present value well above prior-year level



number / in € million	6m 2009	6m 2010	Change	2009
Projects in portfolio	25	28	12%	26
thereof under construction	12	9	-25%	8
Committed equity	334	380	14%	340
thereof paid-in	118	167	42%	140
thereof equity bridge loans	175	180	3%	164
NPV	177	265	50%	202
EBIT	4	8	100%	14



# Discontinued Operations: Valemus Australia

### Markets and highlights

- Growth in output volume and orders received
- Earnings remain at a high level
- IPO-related costs of €7 million digested
- High level of investment in transport infrastructure

- Currency translation related increase in output volume
- Increase in earnings

in €million	6m 2009	6m 2010	Change	2009
Output volume	1,333	1,509	13%	2,676
Orders received	1,402	1,525	9%	3,433
Order backlog	2,651	3,706	40%	3,342
Capital expenditure	11	9	-18%	27
Depreciation of P, P & E	9	2	-78%	21
Amortization of intang. from acq.	1	0		2
EBIT	55	56	2%	77



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### Outlook

• We expect for FY 2010:

Output volume of approx. € 8.0 billion (2009: € 7.7 billion)

EBIT of at least €300 million (2009: €173 million)

Net profit including discontinued operations of at least €250 million (2009: €140 million)

Medium-term: Group EBIT margin of at least 4%

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# Key strategic objectives

### Further expansion in services

- Full service provider in Industrial, Power as well as in Building and Facility Services
- Focus on life-cycle approach
- Organic as well as external growth to further strengthen Bilfinger Berger's strong market position

# Limitation of volume and margin improvement in construction

- Limitation of volume
- Sale of Australian business
- Focus on projects in Europe with adequate risk-and-reward profile
- Leverage technical expertise

# Further development of Concessions

- Investments in selected projects
- Active portfolio management
- Volume of committed equity to be maintained at the level of €400 million



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# Volume and contract overview 6m 2010 Continuing Operations by business segment

	Output volume		Orders received			Order backlog			
in€million	6m 2009	6m 2010	Change	6m 2009	6m 2010	Change	06/2009	06/2010	Change
Industrial Services	1,131	1,383	22%	1,066	1,529	43%	1,516	2,375	57%
Power Services	493	538	9%	633	447	-29%	1,285	1,094	-15%
Building and Facility Services	1,232	1,062	-14%	1,466	1,387	-5%	2,464	2,550	3%
Construction	919	809	-12%	778	558	<i>-</i> 28%	3,011	2,775	-8%
Consolidation / Other	-7	20		22	56		31	78	
Continuing Operations	3,768	3,812	1%	3,965	3,976	0%	8,307	8,872	7%



# Volume and contract overview 2009 Continuing Operations by business segment

	Output volume		Orders received			Order backlog			
in€million	2008	2009	Change	2008	2009	Change	2008	2009	Change
Industrial Services	2,406	2,249	-7%	2,490	2,402	-4%	1,580	2,040	29%
Power Services	782	1,017	30%	1,078	1,024	-5%	1,101	1,137	3%
Building and Facility Services	2,579	2,529	-2%	2,549	2,481	-3%	2,230	2,181	-2%
Construction	2,536	1,938	-24%	2,297	1,749	-24%	3,140	2,962	-6%
Consolidation / Other	-19	-6		-19	40		-23	42	
Continuing Operations	8,284	7,727	-7%	8,396	7,696	-8%	8,029	8,362	4%



# 6m 2010: EBIT margin increased significantly from 1.7% to 3.5%

in € million	6m 2009	6m 2010	FY 2009
Output volume	3,768	3,812	7,727
EBIT	64	135	173
EBIT margin	1.7%	3.5%	2.2%
Net interest result	-17	-18	-38
ЕВТ	47	117	135
Income taxes	-20	-40	-52
Earnings after taxes from continuing operations	27	77	83
Earnings after taxes from discontinued operations	39	41	60
Minority interest	-1	0	-3
Net profit	65	118	140
EPS (in €)	1.69	2.67	3.79

<sup>→ €54</sup> million depreciation of P, P & E and €20 million amortization on intangibles from acquisition



# 6m 2010: Only minor changes in balance sheet

Changes to pro-forma balance sheet as of December 31, 2009

Assets	June 30, 2010			June 30, 2010	Equity and liabilities
In € million	8,536	+595	+595	8,536	In € million
Assets available for sale	916	+155	+89	643	Liabilities available for sale
Cash	341	-294			
Other current assets	1,144	+184	+61	1,698	Other current liabilities <sup>2)</sup>
			-93	362	Liabilities from POC
Trade receivables	1,007	+44	+11	900	Trade payables
Other non-current assets	1,128	+46	+74	1,017	Non-current liabilities <sup>3)</sup>
Receivables from concession projects	2,569	+435	+414	2,316	Non-recourse debt
Intangible assets <sup>1)</sup>	1,431	+25	+39	1,600	Shareholders' equity

<sup>1)</sup> Thereof goodwill €1,414 million (including intangibles from acquisitions)

<sup>2)</sup> Thereof financial debt, recourse €158 million

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# 6m 2010: Valuation net debt of continuing operations currently at - €300 million

in € million	Dec 31 2009	Mar 31 2010	June 30 2010
Cash and cash equivalents	635	410	341
Financial debt (excluding non-recourse)	-287	-285	-425
Inter-company loan BB Australia	-65	-68	-121
Pension provisions	-287	-288	-300
Net cash (+) / net debt (-) position	-4	-231	-505
Concessions equity bridge loans	164	164	180
Valuation net cash (+) / net debt (-)	approx300		

**Pro-forma figures as of December 31, 2009 (Continuing Operations)** 



### 6m 2010: Recourse debt structure

- €250 million promissory note loan with approx. 6% interest rate p.a.
  - → valid through 2011 (€84 million) and 2013 (€166 million)
- €20 million financial leases
- €15 million short-term borrowings
- €140 million drawn from syndicated loan facility
  - → Revolving backstop facility with maximum of €300 million to finance working capital swings
  - → valid through 2012

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# 6m 2010: Investments in financial assets relate to concessions as well as to step acquisitions and earn-out payments



Change in working capital  -267 -359 Gains on disposals of non-current assets  -5 -1  Cash flow from operating activities of continuing operations  -187 -210  Net capital expenditure on property, plant and equipment / Intangibles  -51 -48  Proceeds from the disposal of financial assets  1 1  Free Cashflow from continuing operations  -237 -257  Investments in financial assets of continuing operations  -135 -129	798		341	429	Cash and cash equivalents at June 30 / December 31
Change in working capital  -267 -359  Gains on disposals of non-current assets  -5 -1  Cash flow from operating activities of continuing operations  -187 -210  Net capital expenditure on property, plant and equipment / Intangibles  -51 -48  Proceeds from the disposal of financial assets  1 1  Free Cashflow from continuing operations  -237 -257  Investments in financial assets of continuing operations  -135 -129  Cash flow from financing activities of continuing operations  58 47  Change in cash and cash equivalents of continuing operations  -314 -339  Change in cash and cash equivalents of discontinued operations  3 95  Other adjustments			254		Cash and cash equivalents at June 30 discontinued operations
Change in working capital  -267 -359 Gains on disposals of non-current assets  -5 -1  Cash flow from operating activities of continuing operations  -187 -210  Net capital expenditure on property, plant and equipment / Intangibles  -51 -48  Proceeds from the disposal of financial assets  1 1 1  Free Cashflow from continuing operations  -237 -257  Investments in financial assets of continuing operations  -135 -129  Cash flow from financing activities of continuing operations  58 47  Change in cash and cash equivalents of continuing operations  -314 -339  Change in cash and cash equivalents of discontinued operations  3 95	720		798	720	Cash and cash equivalents at January 1
Change in working capital  -267 -359 Gains on disposals of non-current assets  -5 -1  Cash flow from operating activities of continuing operations  -187 -210  Net capital expenditure on property, plant and equipment / Intangibles  -51 -48  Proceeds from the disposal of financial assets  1 1 1  Free Cashflow from continuing operations  -237 -257  Investments in financial assets of continuing operations  -135 -129  Cash flow from financing activities of continuing operations  58 47  Change in cash and cash equivalents of continuing operations -314 -339	32		41	20	Other adjustments
Change in working capital -267 -359 Gains on disposals of non-current assets -5 -1  Cash flow from operating activities of continuing operations -187 -210  Net capital expenditure on property, plant and equipment / Intangibles -51 -48  Proceeds from the disposal of financial assets 1 1  Free Cashflow from continuing operations -237 -257  Investments in financial assets of continuing operations -135 -129  Cash flow from financing activities of continuing operations 58 47	-25		95	3	Change in cash and cash equivalents of discontinued operations
Change in working capital  -267 -359  Gains on disposals of non-current assets  -5 -1  Cash flow from operating activities of continuing operations  -187 -210  Net capital expenditure on property, plant and equipment / Intangibles  -51 -48  Proceeds from the disposal of financial assets  1 1  Free Cashflow from continuing operations  -237 -257  Investments in financial assets of continuing operations  -135 -129	71		-339	-314	Change in cash and cash equivalents of continuing operations
Change in working capital  -267  -359  Gains on disposals of non-current assets  -5  -1  Cash flow from operating activities of continuing operations  -187  -210  Net capital expenditure on property, plant and equipment / Intangibles  -51  -48  Proceeds from the disposal of financial assets  1  1  Free Cashflow from continuing operations  -237  -257	172		47	58	Cash flow from financing activities of continuing operations
Change in working capital  -267  -359  Gains on disposals of non-current assets  -5  -1  Cash flow from operating activities of continuing operations  -187  -210  Net capital expenditure on property, plant and equipment / Intangibles  -51  -48  Proceeds from the disposal of financial assets  1  1	-361		-129	-135	Investments in financial assets of continuing operations
Change in working capital -267 -359  Gains on disposals of non-current assets -5 -1  Cash flow from operating activities of continuing operations -187 -210  Net capital expenditure on property, plant and equipment / Intangibles -51 -48	260		-257	-237	Free Cashflow from continuing operations
Change in working capital -267 -359  Gains on disposals of non-current assets -5 -1  Cash flow from operating activities of continuing operations -187 -210	17		1	1	Proceeds from the disposal of financial assets
Change in working capital -267 -359  Gains on disposals of non-current assets -5 -1	-122		-48	-51	Net capital expenditure on property, plant and equipment / Intangibles
Change in working capital -267 -359	365		-210	-187	Cash flow from operating activities of continuing operations
	-5		-1	-5	Gains on disposals of non-current assets
Cash earnings from continuing operations 85 150	177		-359	-267	Change in working capital
	193		150	85	Cash earnings from continuing operations
in € million 6m 2009 6m 2010 FY	Y 200	FY	6m 2010	6m 2009	in € million



# 6m 2010: Increase in working capital due to structural changes and intra-year shift

in€million	Dec 31 2009	June 30 2010
Net working capital	-1,039	-651
Thereof liabilities from percentage of completion (prepayments)	455	362
Net working capital as of annual output volume	-13.4%	-8.1%

- → Negative net working capital is structurally lower due to the decrease in construction volume as well as less prepayments in Power Services
- → Increase in working capital of €359 million as reflected in the cash flow statement includes approx. €200 million intra-year shift and approx. €150 million structural increase
- → We currently estimate the level of net working capital to be at approx. –10% of output volume at year-end

**Pro-forma figures as of December 31, 2009 (Continuing Operations)** 





# Five-year overview – including discontinued operations

in€million	2005	2006	2007	2008	2009
Output volume	7,061	7,936	9,222	10,742	10,403
Orders received	7,545	10,000	11,275	10,314	11,129
Order backlog	7,001	8,747	10,759	10,649	11,704
EBIT	110	170	229	298	250
EBT	115	173	228	283	214
Net profit	66	92	134	200	140
Cash flow from operating activities	188	207	325	357	368
Dividend distribution	37	46	64	71	88
Return on output (EBIT) (%)	1.6%	2.1%	2.5%	2.8%	2.4%
Return on equity (w/o minorities) (%)	5.9%	8.1%	10.9%	16.8%	11.3%
Return on capital employed (%)	10.9%	16.3%	18.7%	23.2%	15.6%
Shareholders' equity	1,189	1,206	1,332	1,141	1,562
Balance-sheet total	4,357	5,129	6,128	6,773	7,941
Equity ratio (%)	27%	24%	22%	17%	20%
Equity ratio (%), adjusted for non-recourse debt	31%	28%	28%	22%	26%
Net working capital	-645	-641	-697	-890	-1,222
Cash and cash equivalents	832	783	796	720	798
Financial debt, recourse	128	139	111	328	354
Financial debt, non-recourse	495	827	1,362	1,518	1,902



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# Competitive landscape

Industrial Services	Power Services	Building and Facility Services	Construction	Concessions
		Facility Services Germany		Contractor-led organizations:
Hertel	Alstom	Dussmann	ACS	Acciona
Kaefer	Ansaldo	Hochtief Facility Management	Balfour Beatty	ACS
Stork	Austrian Energy	Strabag Property and Facility Services	BAM Groep	Balfour Beatty
Suez Energy Services	Doosan Babcok	Voith Industrial Services	Eiffage	Carillion
Thyssen Krupp Industrial Services (Xervon)	E.ON Anlagenservice	Wisag	FCC	Hochtief
Voith Industrial Services (Process Services)	Hitachi Power Europe	Facility Services International	Grupo Ferrovial	Leighton
	Kraftanlagen München	Cofely-GDF Suez	Hochtief	Vinci
	Nordon	Faceo Facility Management/VINCI Facilities	Skanska	
		ISS	Strabag	Funder-led organizations:
		Johnson Controls	Vinci	Macquarie
		Jones Lang LaSalle		RBS
		Sodexo Group		
		Building Germany		Investment organizations:
		BAM Groep		Laing
		Hochtief		Pension Funds
		Regional Mittelstand		
		Strabag		



# Concessions portfolio as of 06/30/2010 Transport infrastructure

	Investment volume € million	Percentage held %	Equity committed € million	Method of con- solidation <sup>1)</sup>	Status	Concession period
Transport Infrastructure						
- Herrentunnel Lübeck, Germany	176	50	_ 2)	Е	operational	2005 - 2035
- M6, Phase I, Hungary	482	40	19	E	operational	2006 - 2026
- Kicking Horse Pass, Canada	100	100	7	F	operational	2007 - 2030
- M1 Westlink, Northern Ireland	230	75	9	F	operational	2009 - 2036
- Golden Ears Bridge, Canada	800	100	34	F	operational	2009 - 2041
- E18 Highw ay, Norw ay	453	50	9	E	operational	2009 - 2034
- Northeast Stoney Trail, Canada	293	100	9	F	operational	2009 - 2039
- M6, Phase III, Hungary	520	45	23	E	under construction	2010 - 2038
- Northw est Anthony Henday Drive, Canada	750	100	36	F	under construction	2011 - 2041
- M 80, Great Britain	352	83	44	F	under construction	2011 - 2041
- BAB A1 "Hamburg-Bremen", Germany	650	43	43	Е	under construction	2013 - 2038
- Peninsula Link, Australia	561	33	26	E	under construction	2013 - 2038
Sub-total transport infrastructure			259			

<sup>1)</sup> F = full consolidation, E = at equity consolidation

<sup>2)</sup> Written-off and not included in any figures related to the Concessions segment.



# Concessions portfolio as of 06/30/2010 Social infrastructure

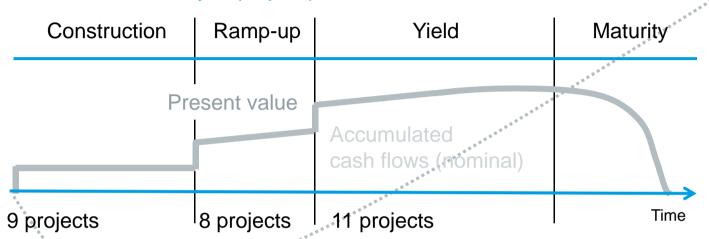
	Investment volume € million	Percentage held %	Equity committed €million	Method of con- solidation <sup>1)</sup>	Status	Concession period
Social Infrastructure	2.,					
- Liverpool & Sefton Clinics, Great Britain	77	27	2	E	operational	2004 - 2030
- Barnet & Harringey Clinics, Great Britain	44	27	1	Е	operational	2005 - 2031
- Gloucester Hospital, Great Britain	60	50	3	Е	operational	2005 - 2034
- Bedford Schools, Great Britain	41	100	4	F	operational	2006 - 2035
- Victoria Prisons, Australia	150	100	17	F	operational	2006 - 2031
- Administrative Center Unna, Germany	24	90	2	F	operational	2006 - 2031
- Coventry Schools, Great Britain	36	100	4	F	operational	2007 - 2035
- Kent Schools, Great Britain	155	100	13	F	operational	2007 - 2035
- Royal Women's Hospital, Australia	198	100	11	F	operational	2008 - 2033
- Burg Prison, Germany	100	90	8	F	operational	2009 - 2034
- Scottish Borders Schools, Great Britain	137	75	8	F	operational	2009 - 2038
- Clackmannanshire Schools, Great Britain	136	85	6	F	operational	2009 - 2039
- East Down & Lisburn, Great Britain	91	50	3	E	under construction	2011 - 2039
- Staffordshire Fire Stations, Great Britain	54	85	5	F	under construction	2011 - 2036
- Particle Therapy Center Kiel, Germany	258	50	11	E	under construction	2012 - 2036
- Kelow na & Vernon Hospitals, Canada	260	50	8	E	under construction	2012 - 2042
- Ararat Prison, Australia	186	50	16	E	under construction	2012 - 2037
Sub-total social infrastructure			121			
Total as of June 30, 2010			380			

<sup>1)</sup> F = full consolidation, E = at equity consolidation



### Majority of projects is still under construction or in ramp-up

### Maturity of project portfolio as of June 30, 2010



BAB A1, GER

Particle Therapy Center,

**GER** 

East Down & Lisburn, UK

M80 Motorway, UK

Staffordshire Fire Stations, UK

Kelowna & Vernon Hospitals,

CAN

Northwest Anthony Henday

Drive, CAN

Ararat Prison, AUS

Peninsula Link, AUS

Burg Prison, GER

Clackmannanshire Schools, UK

Scottish Borders Schools, UK

M1 Westlink, UK

E18, NOR

M6. Phase III.

Hungary

Golden Ears Bridge, CAN

Northeast Stoney Trail, CAN

Admin Center Unna, GER

Barnet & Harringey Clinics, UK

Bedford Schools, UK

Coventry Schools, UK

Gloucester Hospital, UK

Kent Schools, UK

Liverpool & Sefton Clinics, UK

M6, Phase I, Hungary

Kicking Horse Pass, CAN

Royal Women's Hospital,

AUS

Victoria Prisons, AUS



## Directors' valuation of Concessions portfolio

### General

- The DCF method of valuation is generally used
- Only projects where "financial close" has taken effect are included
- Cash flows serving as the basis are derived from financial models approved by external lenders
- Future potential refinancing gains are not taken into account in the valuation
- Valuation is based on specific discount rates between 8% and 12% considering different risk profiles. Weighted average discount rate as at June 30, 2010 was 10.0%. (December 31, 2009: 10.2%)

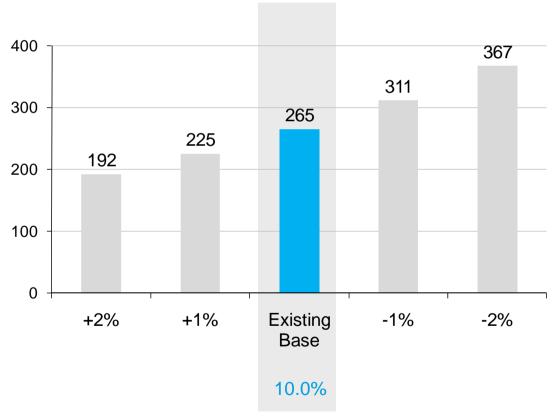
### Specific discount rates

- Weighted risk-free basic interest rate is derived from country specific long-term treasury bonds (currently 6 %)
- Premium on basic interest rate for project type adjustments
  - 2% for projects where revenues depend exclusively on the degree of availability (e.g. schools)
  - 3% for projects, that entail limited volume risks
- Further premium on basic interest rate for project phase adjustments
  - 3% in the construction phase
  - 2% in the ramp-up phase
  - 0% in the operation phase, when revenues and costs are certain



# Portfolio value further increased Additional upside potential if lower discount rate is applied

→ End of June 2010: NPV of €265 million at a discount rate of 10.0% significantly above book value of €167 million



Sensitivity of Net Present Value to different base rates as of June 30, 2010

In €million



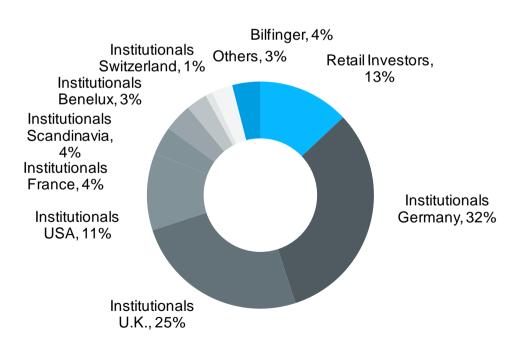
## Share buyback and shareholder structure

### Share buyback

- Duration of program:February 19 to April 29, 2008
- Volume: €100 million
   1,884,000 shares
   Average price: €53.07
- No cancellation planned
   Maintaining the financial resources to secure growth strategy

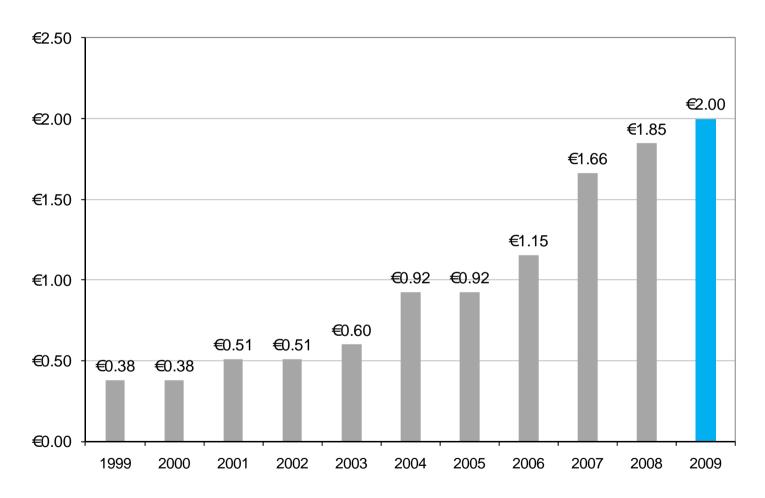
### Shareholder structure as of 06/30/2010

- 100% free float
- High proportion of institutional investors
- Very international shareholder base





# Dividend development



2000 – 2008 after rights issue adjustment 2002 and 2003 excluding bonus dividend

October 6 to 7, 2010 Bilfinger Berger AG Company Presentation



# Financial calendar and share facts

Nov. 10, 2010	Interim Report Q3 2010
Dec. 02, 2010	Capital Markets Day 2010
Feb. 14, 2011	Preliminary figures 2010
March 30, 2011	Annual press conference
May 12, 2011	Interim Report Q1 2011
May 31, 2011	Annual General Meeting
<ul><li>August 11, 2011</li></ul>	Interim Report Q2 2011
Nov. 14, 2011	Interim Report Q3 2011

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52 week high / low:	€58.80 / €40.75 (as at Sept. 24, 2010)
Closing price Sept. 24, 2010	€50.85
Market cap: <sup>1)</sup>	€2.3 bn (as at Sept. 24, 2010)
Shares outstanding: <sup>1)</sup>	46,024,127
ISIN / Ticker abbreviation:	DE0005909006 / GBF
Main stock markets:	XETRA / Frankfurt
Segments Deutsche Boerse	Prime Standard
/ Indices:	MDAX, Prime Construction Perf. ldx.,
	DJ STOXX 600, DJ EURO STOXX,
	DJ EURO STOXX Select Dividend 30, MSCI Europe

<sup>1)</sup> Including 1,884,000 shares held as treasury stock

2006

2007

2005



2009

2008

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alter rights issue adjustment					
Earnings per share	1.66	2.29	3.32	5.18	3.79
Dividend	0.92	1.15	1.66	1.85	2.00
Dividend yield 1)	2.5%	2.3%	3.4%	5.4%	3.7%
Payout ratio 2)	56%	50%	50%	36%	53%
Share price highest	42.87	51.47	68.99	59.68	54.56
Share price lowest	27.86	34.81	43.71	22.06	21.57
Share price year end	37.20	51.25	48.72	34.45	53.92
Book value per share 3)	28.80	29.54	32.50	29.26	34.90
Market-to-book value 3)	1.3	1.7	1.5	1.2	1.5
Market capitalization in million €5)	1,499	2,065	1,963	1,388	2,482
MDAX weighting 1)	2.0%	2.2%	2.1%	3.1%	4.0%
Price-earnings ratio 1)	22.39	22.39	14.66	6.65	14.23
Number of shares in '000 4) 5)	37,196	37,196	37,196	37,196	46,024
Average daily turnover in number of shares	165,946	286,756	377,923	485,628	390,746

<sup>1)</sup> relating to year-end share price

4) relating to year-end

in € per share /

after rights issue adjustment

held as treasury stock

<sup>2)</sup> relating to EPS

<sup>3)</sup> Shareholders' equity w/o minorities

<sup>5) 2008</sup> and 2009: Including 1,884,000 shares



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