

Bilfinger Group* in € million	Q1			FY 2017
	2018	2017	Δ in %	
Orders received	1,101	928	19%	4,055
Revenue	928	961	-3%	4,044
Order backlog	2,689	2,568	5%	2,531
EBITA adjusted ¹⁾	-6	-14	57%	3
EBITA margin adjusted ¹⁾	-0.6%	-1.3%		0.1%
EBITA	-11	-50	78%	-118
Amortization	2	3	-33%	8
EBIT	-13	-53	75%	-126
Net interest result	-4	-2	-100%	-12
EBT	-17	-55	69%	-138
Income taxes	-5	0		-3
Earnings after taxes from cont. op.	-22	-55	60%	-141
Earnings after taxes from discont. op.	-3	0		55
Minority interest	1	0		-3
Net profit ²⁾	-24	-55	56%	-89
Net Profit adjusted continuing operations ¹⁾	-7	-12	42%	-9
EPS adjusted continuing operations (in €) ¹⁾	-0.17	-0.26	35%	-0.19
Equity ratio	37%			38%
Working capital	-89			-137
Net cash (incl. marketable securities)	145			256
Cash flow from operating activities of continuing operations	-60	-37	-62%	-119
Adjusted cash flow from operating activities ³⁾	-45	-9	-400%	-7
Investments	11	15	-27%	76
thereof in P,P,E	11	15	-27%	71
thereof in financial assets	0	0	0%	5
Employees	35,301	35,836	-1%	35,644

* All of the figures presented relate, unless otherwise stated, to the Group's continuing operations; the figures for the prior-year period have been adjusted accordingly. As of January 1, 2018, Bilfinger changes its reporting from output volume to revenue.

1) Adjustments see table "Reconciliation to adjusted earnings"

2) Includes continuing and discontinued operations

3) In accordance to EBITA adjusted

Reconciliation adjusted earnings in € million	Q1			FY 2017
	2018	2017		
EBITA	-11	-50	78%	-118
Special items	5	36	-86%	121
EBITA adjusted	-6	-14	57%	3
Net interest result	-4	-2	-100%	-12
Adjusted income tax expense	3	5	-40%	3
Minority interest	0	0		-3
Net Profit adjusted continuing operations	-7	-12	42%	-9
EPS adjusted continuing operations (in €)	-0.17	-0.26	35%	-0.19

Special items in EBITA	Q1		FY 2017
	2018	2017	
<i>Continuing operations</i>			
Disposal losses/write-downs, selling-related expenses	-2	13	40
Restructuring and SG&A efficiency	0	17	50
Compliance	3	4	12
IT Investments	4	2	19
Sum continuing operations	5	36	121

Outlook 2018 in € million	FY 2018e	FY 2017
Orders received	Organic growth in the mid single-digit percentage range	4,055 *
Revenue	Organically stable to slightly growing	4,044
Adjusted EBITA	Significant increase to mid-to-higher double-digit-million € amount **	3

* As reported, based on output volume/ comparable based on revenue: €4,079m

** Despite significant increase in upfront costs for business development and digitalisation of € ~20 million, under the assumption of comparable F/X basis

Bilfinger Segments <i>in € million</i>	Orders received			FY 2017
	2018	Q1 2017	Δ in %	
E&T	296	254	16%	1,119
MMO	762	639	19%	2,664
Consolidation/ HQ/ OOP/ others				
thereof OOP	52	41	27%	286
thereof HQ/ consolidation/ others	-9	-7	-29%	-15
Group	1,101	928	19%	4,055

	Revenue			FY 2017
	2018	Q1 2017	Δ in %	
E&T	265	296	-11%	1,157
MMO	625	592	6%	2,628
Consolidation/ HQ/ OOP/ others				
thereof OOP	42	78	-46%	293
thereof HQ/ consolidation/ others	-3	-5	40%	-34
Group	928	961	-3%	4,044

	Order backlog			FY 2017
	2018	Q1 2017	Δ in %	
E&T	775	774	0%	747
MMO	1,750	1,682	4%	1,623
Consolidation/ HQ/ OOP/ others				
thereof OOP	180	141	28%	172
thereof HQ/ consolidation/ others	-16	-29	45%	-10
Group	2,689	2,568	5%	2,531

	EBITA adjusted			FY 2017
	2018	Q1 2017	Δ in %	
E&T	1	-2	150%	-24
<i>EBITA margin adjusted</i>	0.2%	-0.6%		-2.1%
MMO	13	12	8%	103
<i>EBITA margin adjusted</i>	2.1%	2.1%		3.9%
Consolidation/ HQ/ OOP/ others				
thereof OOP	-4	-5	20%	-4
thereof HQ/ consolidation/ others	-16	-19	16%	-72
Group	-6	-14	57%	3
<i>EBITA margin adjusted</i>	-0.6%	-1.3%		0.1%

Organic development orders received <i>in € million</i>	Q1 2017	Δ Net acquisitions	Δ F/X	Δ Organic	Q1 2018
E&T	254	0	0%	47	+18%
MMO	639	0	0%	141	+22%
Group	928	-3	0%	198	+21%

Organic development revenue <i>in € million</i>	Q1 2017	Δ Net acquisitions	Δ F/X	Δ Organic	Q1 2018
E&T	296	0	0%	-19	-7%
MMO	592	0	0%	53	+9%
Group	961	-9	-1%	8	+1%

Organic development EBITA adjusted <i>in € million</i>	Q1 2017	Δ Net acquisitions	Δ F/X	Δ Organic	Q1 2018
E&T	-2	0	0%	4	+188%
MMO	12	0	0%	1	+9%
Group	-14	5	34%	4	+32%