Reporting Factsheet Q2 2017 Published on August 14, 2017



Bilfinger Group*		H1			Q2		
in € million	2017	2016	Δ in %	2017	2016	Δ in %	FY 2016
Output volume	1,949	2,141	-9%	991	1,097	-10%	4,219
Orders received	1,916	2,039	-6%	988	1,026	-4%	4,056
Order backlog	2,502	2,677	-7%	2,502	2,677	-7%	2,618
EBITA adjusted 1)	-57	-13		-43	2		15
EBITA margin adjusted 1)	-2.9%	-0.6%		-4.3%	0.2%		0.4%
EBITA	-114	-118		-64	-64		-221
Amortization	-4	-6		-1	-4		-10
EBIT	-118	-124		-65	-68		-231
Net interest result	-7	-11		-5	-5		-22
EBT	-125	-135		-70	-73		-253
Income taxes	13	-11		13	-5		-26
Earnings after taxes from cont. op.	-112	-146		-57	-78		-279
Earnings after taxes from discont. op.	50	10	400%	50	24	108%	551
Minority interest	0	2	-100%	0	0	0%	1
Net profit 2)	-62	-134		-7	-54		271
Net Profit adjusted continuing operations 1)	-44	-15		-33	-2		-8
EPS adjusted continuing operations (in €) 1)	-1.01	-0.34		-0.74	-0.04		-0.17
Equity ratio	39%			39%			40%
Working capital	-57			-57			-205
Net cash/debt	262			262			510
Cash flow from operating activities of continuing operations	-161	-285		-120	-143		-224
Adjusted cash flow from operating activities 3)	-105	-196		-92	-108		-71
Investments	40	29	38%	24	17	41%	72
thereof in P,P,E	39	28	39%	24	16	50%	70
thereof in financial assets	1	1	0%	0	1	-100%	2
Employees	36,556	38,997	-6%	36,556	38,997	-6%	36,946

Employees 30,000 38,997 -0% 30,000 3 4M of the figures presented relate, unless otherwise stated, to the Group's continuing operations; the figures for the prior-year period have been adjusted accordingly.

1) Adjustments see table "Reconciliation to adjusted earnings"

2) Includes continuing and discontinued operations

3	3) In	accordance	to	EBITA	adjusted	

Reconciliation adjusted earnings		H1				
in € million	2017	2016	2017	2016	FY 201	6
EBITA	-114	-118	-64	-64	-22:	1
Special items	57	105	21	66	230	6
EBITA adjusted	-57	-13	-43	2	1!	5
Net interest result	-7	-11	-5	-5	-22	2
Adjusted income tax expense	20	7	15	0		2
Minority interest	0	2	0	1	-3	3
Net Profit adjusted continuing operations	-44	-15	-33	-2	-4	8
EPS adjusted continuing operations (in €)	-1.01	-0.34	-0.74	-0.04	-0.1	7

Special items in EBITA		H1			Q2	
	2017	2016	7	2017	2016	FY 2016
Continuing operations						
Disposal losses/write-downs, selling-related expenses	18	28		5	4	93
Restructuring and SG&A efficiency	27	68		10	55	117
Compliance	5	8		1	6	23
IT Investments	7	1		5	1	3
Sum continuing operations	57	105		21	66	236

Outlook 2017	
in € million	FY 2017e
Orders received	Organic increase
Output volume	Mid-to-high single-digit organic decline
Adjusted EBITA / EBITA margin	Break-even*
* Assumption: on a comparable F/X base For further outlook information see: Bilfinger Annual Report 2016, Outlook 2017	

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Bilfinger Segments	Out	tput volume	9						
in € million		H1			Q2				
	2017	2016	Δ in %	2017	2016	Δ in %	FY 2016		
E&T (Engineering & Technologies)	539	642	-16%	258	316	-18%	1,238		
MMO (Maintenance, Modifications & Operations)	1,207	1,228	-2%	637	655	-3%	2,461		
OOP (Other Operations)	209	326	-36%	100	154	-35%	623		
Consolidation / other	-6	-55		-4	-28		-103		
Continuing Operations	1,949	2,141	-9%	991	1,097	-10%	4,219		
	Ord	ers receive	d						
		H1			Q2				
	2017	2016	Δ in %	2017	2016	Δ in %	FY 2016		
E&T	547	612	-11%	305	340	-10%	1,220		
MMO	1,171	1,203	-3%	568	592	-4%	2,423		
OOP	203	267	-24%	116	121	-4%	485		
Consolidation / other	-5	-43		-1	-27		-72		
Continuing Operations	1,916	2,039	-6%	988	1,026	-4%	4,056		
	Or	der backlog							
		H1			Q2				
	2017	2016	Δ in %	2017	2016	Δ in %	FY 2016		
E&T	757	807	-6%	757	807	-6%	781		
MMO	1,536	1,616	-5%	1,536	1,616	-5%	1,605		
OOP	232	313	-26%	232	313	-26%	264		
Consolidation / other	-23	-59		-23	-59		-32		
Continuing Operations	2,502	2,677	-7%	2,502	2,677	-7%	2,618		
	EBI	TA adjusted	i						
		H1			Q2				
	2017	2016	Δ in %	2017	2016	Δ in %	FY 2016		
E&T	-50	-9		-48	-4		-30		
EBITA margin adjusted	-9.3%	-1.4%		-18.7%	-1.2%		-2.4%		
MMO	35	55		23	37		120		
EBITA margin adjusted	2.9%	4.5%		3.6%	5.5%		4.9%		
OOP	-4	-16		0	-11		5		
EBITA margin adjusted	-1.9%	-4.9%		0.4%	-6.9%		0.8%		
Consolidation / other	-38	-43		-18	-20		-80		
Continuing Operations	-57	-13		-43	2		15		
EBITA margin adjusted	-2.9%	-0.6%		-4.3%	0.2%		0.4%		

Organic development output volume	H1 2016	H1 2016 Δ Net acquisitions		Λ	F/X	Δ Organic		H1 2017	
in € million	2010		acquisitions		1/1	10	Same		·-·
E&T	642	0	0%	5	+1%	-108	-17%	539	-16%
MMO	1,228	0	0%	-6	-0%	-15	-1%	1,207	-2%
OOP	326	-100	-31%	13	+4%	-30	-9%	209	-36%
Continuing Operations	2,141	-100	-5%	11	+1%	-103	-5%	1,949	-9%
Organic development output volume	Q2 2016	Δ Net a	acquisitions	Δ	F/X	ΔΟι	rganic	02.2	017
in € million	4		requisitions	_	.,		Barrie		*=:
E&T	316	0	0%	2	+1%	-60	-19%	258	-18%
MMO	655	0	0%	-5	-1%	-13	-2%	637	-3%
OOP	154	-42	-27%	5	+3%	-17	-11%	100	-35%
Continuing Operations	1,097	-42	-4%	2	+0%	-66	-6%	991	-10%
Organic development orders received	H1 2016	ΔNeta	acquisitions	Δ	F/X	ΔΟι	rganic	H1 2017	
in € million					•		•		
E&T	612	0	0%	4	+0%	-69	-11%	547	-11%
MMO	1,203	0	0%	-6	-0%	-26	-2%	1,171	-3%
OOP	267	-87	-31%	8	+1%	15	+6%	203	-24%
Continuing Operations	2,039	-87	-4%	6	+0%	-42	-2%	1,916	-6%
Organic development orders received	Q2 2016	ΔNet a	acquisitions	Δ	F/X	ΔΟι	rganic	Q2 2	017
in € million									
E&T	340	0	0%	2	+1%	-37	-11%	305	-10%
MMO	592	0	0%	-4	-1%	-20	-3%	568	-4%
OOP	121	-37	-30%	6	+5%	26	+21%	116	-4%
Continuing Operations	1,026	-37	-4%	4	+0%	-5	+0%	988	-4%
Organic development EBITA adjusted	H1 2016	ΔNet	acquisitions	Δ	Δ F/X Δ Organic		rganic	H1 2017	
in € million	·								
E&T	-9	0		-2		-39		-50	
MMO	55	0	0%	0	+1%	-20	-37%	35	-36%
OOP	-16	5		0		7		-4	
Continuing Operations	-13	5		-2		-47		-57	
Organic development EBITA adjusted	Q2 2016	Δ Net a	acquisitions	Δ	F/X	ΔΟι	rganic	Q2 2	017
in € million									
E&T	-4	0		-1		-43		-48	
MMO	37	0	0%	0	+0%	-14	-38%	23	-38%
OOP	-11	1		0		10		0	
Continuing Operations	2	1		-1		-45		-43	

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