

## **Reporting Factsheet Preliminary Figures FY 2015**

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Bilfinger Group*		FY			Q4	
in € million	2015	2014	∆ in %	2015	2014	∆ in %
Output volume	6,482	6,246	4%	1,701	1,702	0%
Orders received	6,825	5,510	24%	1,868	1,470	27%
Order backlog	4,824	4,401	10%	4,824	4,401	10%
EBITA adjusted 1)	186	262	-29%	65	99	-34%
EBITA margin adjusted	2.9%	4.2%		3.8%	5.8%	
EBITA	161	207	-22%	40	74	-46%
Amortization	-27	-37	-27%	-5	-9	-44%
EBIT	134	170	-21%	35	65	-46%
Net interest result	-28	-28	0%	-6	-11	-45%
EBT	106	142	-25%	29	54	-46%
Income taxes	-101	-51	98%	-10	-17	-41%
Earnings after taxes from cont. op.	5	91	-95%	19	37	-49%
Earnings after taxes from discont. op.	-508	-193	163%	-6	13	
Minority interest	14	31	-55%	8	4	100%
Net profit 2)	-489	-71	589%	21	54	-61%
Net Profit adjusted continuing operations 1)	106	160	-34%	39	61	-36%
EPS adjusted continuing operations (in €) 1)	2.41	3.62	-33%	0.90	1.39	-35%
Equity ratio <sup>3)</sup>	28%	32%		_	_	
Working capital <sup>3)</sup>	-192	-175		-	-	
Net debt <sup>3)</sup>	-91	-162		-	-	
Operating cashflow	124	34	265%	226	139	63%
Investments	85	258	-67%	22	45	-51%
thereof in P,P,E	81	117	-31%	21	33	-36%
thereof in financial assets	4	141	-97%	1	12	-92%
Employees 3)	56,367	57,571	-2%	56,367	57,571	-2%

Reconciliation adjusted earnings	FY			Q4		
in € million	2015	2014		2015	2014	
EBITA	161	207		40	74	
Special items	25	55		25	25	
EBITA adjusted	186	262		65	99	
Net interest result	-28	-28		-6	-11	
Adjusted income tax expense	-49	-71		-18	-25	
Minority interest	-3	-3		-2	-2	
Net Profit adjusted continuing operations	106	160		39	61	
EPS adjusted continuing operations (in €)	2.41	3.62		0.90	1.39	

Special items in EBIT	FY 2015	FY 2014
Continuing operations		
Restructuring expenses including Excellence	-69	-64
Compliance expenses	-10	-
Capital gain from sale and revaluation Nigerian business and sale Concessions	54	9
Discontinued operations		
Capital gain from the sale of Construction and Infrastructure after risk provision	9	-
Restructuring expenses Power incl. sales related expenses and Compliance	-107	-18
Impairment Power	-330	-148



Organic development output volume

Bilfinger Segments	Out	put volume	•	Output volume			
in € million		FY			Q4		
	2015	2014	Δ in %	2015	2014	Δin %	
Industrial	3,650	3,705	-1%	943	988	-5%	
Building and Facility	2,909	2,659	9%	785	740	6%	
Consolidation / Other	-77	-118		-27	-26		
Continuing Operations	6,482	6,246	4%	1,701	1,702	0%	
Discontinued Operations: Power	1,284	1,445	-11%	356	389	-8%	

	Ord	lers receive	d	Orde	Orders received			
	FY				Q4			
	2015	2014	Δin %	2015	2014	Δin %		
Industrial	3,302	3,276	1%	848	879	-4%		
Building and Facility	3,619	2,298	57%	1,051	611	72%		
Consolidation / Other	-96	-64		-31	-20			
Continuing Operations	6,825	5,510	24%	1,868	1,470	27%		
Discontinued Operations: Power	986	1,090	-10%	178	150	19%		

	0	Order backlog			
		FY			
	2015	2014	Δin %		
Industrial	2,101	2,404	-13%		
Building and Facility	2,744	2,004	37%		
Consolidation / Other	-21	-7			
Continuing Operations	4,824	4,401	10%		
Discontinued Operations: Power	762	1,060	-28%		

	EB	ITA adjuste	d	EBITA adjusted				
	•	FY			Q4			
	2015	2014	Δ in %	2015	2014	Δ in %		
Industrial	128	190	-33%	34	63	-46%		
EBITA margin adjusted	3.5%	5.1%		3.6%	6.4%			
Building and Facility	148	136	9%	53	53	0%		
EBITA margin adjusted	5.1%	5.1%		6.8%	7.2%			
Consolidation / Other	-90	-64		-22	-17			
Continuing Operations	186	262	-29%	65	99	-34%		
EBITA margin adjusted	2.9%	4.2%		3.8%	5.8%			
Discontinued Operations: Power	-59	8		11	10	10%		

in € million									
Industrial	3,705	0	0%	141	+4%	-196	-5%	3,650	-1%
Building and Facility	2,659	87	3%	83	+3%	80	+3%	2,909	+9%
Continuing Operations	6,246	87	+1%	224	+4%	-75	-1%	6,482	+4%
	Q4 2014	ΔNet	acquisitions	ΔF/X		Δ Organic		Q4 2015	
in € million									
Industrial	988	0	0%	26	+2%	-71	-7%	943	-5%
Building and Facility	740	-2	0%	21	+2%	26	+4%	785	+6%
Continuing Operations	1,702	-2	0%	48	+3%	-47	-3%	1,701	0%
Organic development orders received	FY 2014	ΔNet	acquisitions	ΔF/X		Δ Org	ganic	FY 2	2015
in € million						•			
Industrial	3,276	0	0%	143	+5%	-117	-4%	3,302	+1%
Building and Facility	2,298	104	+4%	64	+3%	1,153	+50%	3,619	+579
Continuing Operations	5,510	104	+2%	208	+4%	1,003	+18%	6,825	+249

FY 2014 Δ Net acquisitions

ΔF/X

Δ Organic

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Continuing Operations	5,510	104	+2%	208	+4%	1,003	+18%	6,825	+24%
	Q4 2014	Δ Net acquisitions Δ F/X Δ Organic		ΔF/X		Q4 :	2015		
in € million					<u> </u>	,	,		
Industrial	879	0	0%	19	+2%	-50	-6%	848	-4%
Building and Facility	611	-2	0%	19	+3%	423	+69%	1,051	+72%
Continuing Operations	1470	-2	0%	38	+2%	362	+25%	1,868	+27%

Organic development EBITA adjusted	FY 2014	Δ Net acquisitions Δ F/X		F/X	Δ Organic		FY:	2015	
in € million	<u>'</u>								
Industrial	190	0	0%	7	+3%	-69	-36%	128	-33%
Building and Facility	136	7	+6%	7	+5%	-2	-2%	148	+9%
Continuing Operations	262	7	+3%	13	+5%	-96	-37%	186	-29%

	Q4 2014	Δ Net acquisitions		ΔF/X		Δ Οι	ganic	Q4	2015
in € million									
Industrial	63	0	0%	1	+1%	-30	-47%	34	-46%
Building and Facility	53	-2	-2%	2	+2%	0	+0%	53	+0%
Continuing Operations	99	-2	-2%	3	+3%	-35	-35%	65	-34%