

Interim Report 3m 2011

Investors' and Analysts' Conference Call on May 12, 2011 Herbert Bodner, CEO



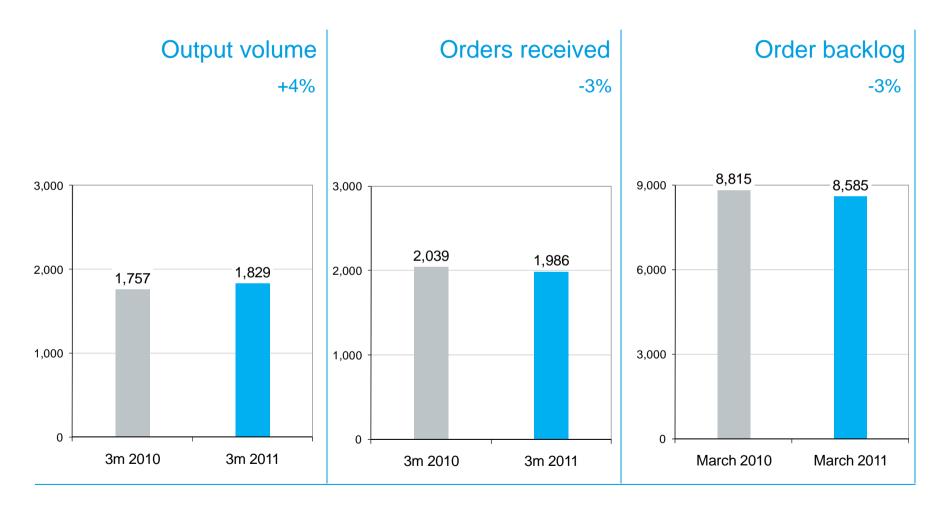


3m 2011: Highlights

- Good start into 2011
- Increased earnings
- Sale of Valemus completed
 Capital gain boosts net profit
 Significant cash inflow
 Funding of acquisitions
- Positive outlook for FY 2011



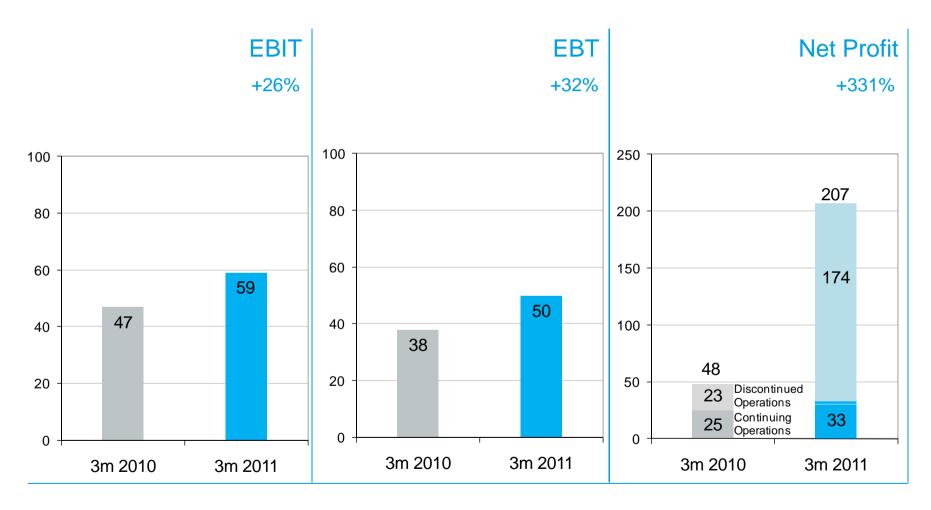
Increased output volume, especially in Industrial Services Positive order development in Industrial and Power Services



In €million Continuing Operations



Increased operating earnings Capital gain from sale of Valemus boosts net profit



In €million EBIT and EBT Continuing Operations



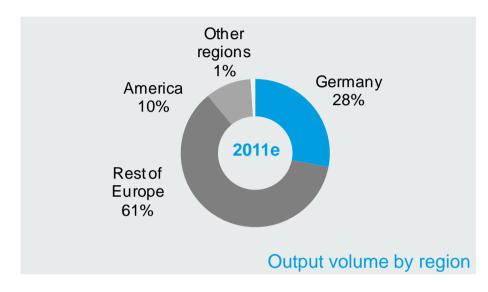
Industrial Services: Sustainable pick-up in volume

Markets and highlights

- Increased output volume and EBIT
- Reallocation of small unit to Construction3m organic development:
 - +13% in output volume
 - +16% in EBIT
- EBIT margin at 4.1% (3m 2010 4.1%)
- Significant orders especially from the oil and gas industry
- Expansion of U.K. business

Outlook 2011

Increase in output volume and EBIT



in €million	3m 2010	3m 2011	Change	2010
Output volume	660	732	11%	2,932
Orders received	785	884	13%	3,253
Order backlog	2,332	2,658	14%	2,601
Capital expenditure	12	11	-8%	73
Depreciation of P, P & E	14	13	-7%	53
Amortization of intang. from acq.	7	5	-29%	27
EBIT	27	30	11%	134



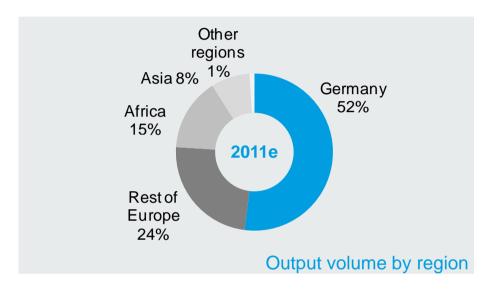
Power Services: Further increase in EBIT margin

Markets and highlights

- Good international demand
- Change in energy policy in Germany should lead to more business opportunities
- Organic development:-4% in output volume, +1% in EBIT
- EBIT margin further increased to 7.1% (3m 2010: 6.5%)



Stable output volume and increase in EBIT



in € million	3m 2010	3m 2011	Change	2010
Output volume	260	252	-3%	1,106
Orders received	286	333	16%	1,281
Order backlog	1,198	1,445	21%	1,371
Capital expenditure	6	2	-67%	33
Depreciation of P, P & E	4	5	25%	16
Amortization of intang. from acq.	1	1	0%	5
EBIT	17	18	6%	83



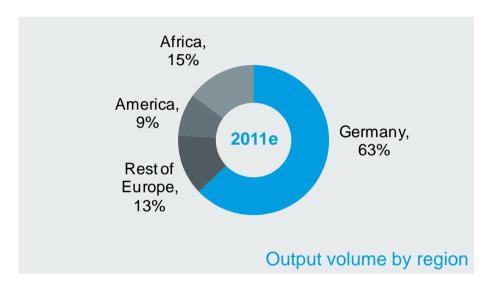
Building and Facility Services: Improved earnings

Markets and highlights

- Stable output volume
- Operating earnings further enhanced
 EBIT margin at 1.9% (3m 2010: 1.2%)
- Facility Services:
 Positive demand
 (Q1 2010 had been boosted by major orders)
- Building: Increasing demand
- Nigeria:
 Shareholding in Julius Berger Nigeria Plc to be reduced

Outlook 2011

Increase in output volume and EBIT



in €million	3m 2010	3m 2011	Change	2010
Output volume	490	486	-1%	2,333
Orders received	735	567	-23%	2,379
Order backlog	2,443	2,284	-7%	2,217
Capital expenditure	2	2	0%	13
Depreciation of P, P & E	4	3	-25%	20
Amortization of intang. from acq.	2	2	0%	10
EBIT	6	9	50%	80



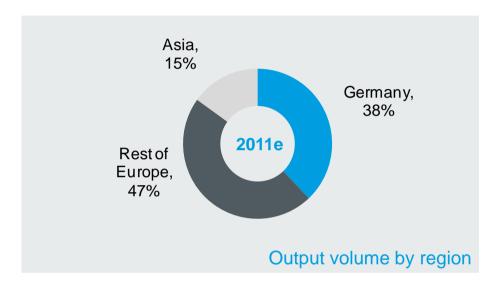
Construction: Improving risk profile

Markets and highlights

- Mild winter allowed for higher volume
- Reallocation of small unit from Industrial Services
 - Organic development:
 - -2% in output volume, + €4 million in EBIT
- Positive earnings
 EBIT margin at 0.5% (3m 2010: negative)
- Attractive offshore wind park order
- Demand in relevant European markets still stable, but decrease expected in medium term

Outlook 2011

 Reduction of output volume as planned, further increase in EBIT margin



in € million	3m 2010	3m 2011	Change	2010
Output volume	336	352	5%	1,661
Orders received	194	186	-4%	961
Order backlog	2,770	2,127	-23%	2,235
Capital expenditure	5	2	-60%	20
Depreciation of P, P & E	4	9	125%	31
Amortization of intang. from acq.	0	1		0
EBIT	-3	2		29





Concessions: Good perspectives in Australia and Canada

Markets and highlights

- After the economic crisis, overall still cautious demand
- New schools project in Northern Ireland
 € 60 million investment volume
 € 4 million committed equity
 25-year concession period
- Focus on active portfolio management



Outlook 2011

Increase in underlying EBIT

number / in €million	3m 2010	3m 2011	Change	2010
Projects in portfolio	27	30	11%	29
thereof under construction	9	11	22%	10
Committed equity	364	362	-1%	358
thereof paid-in	167	164	-2%	160
EBIT	4	5	25%	40



Outlook FY 2011

- Output volume and EBIT at least on prior-year level (FY 2010: €8.1 billion and €341 million)
- Substantial increase in net profit due to capital gain from sale of Valemus Australia (FY 2010: € 284 million)



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Discontinued operations / Sale of Valemus

- Discontinued operations include Valemus Australia and, beginning Q1 2011, North American construction activities
- Prior-year figures adjusted accordingly
- Sale of Valemus completed March 10, 2011
- Net proceeds of € 723 million
- Capital gain after risk provision of € 161 million
- Net cash inflow of €590 million (after cash outflow for related expenses in Q2 2011)



Group EBIT margin increased from 2.7% to 3.2%

in € million	3m 2010	3m 2011	FY 2010
Output volume	1,757	1,829	8,059
EBIT	47	59	341
EBIT margin	2.7%	3.2%	4.2%
Net interest result	-9	-9	-40
ЕВТ	38	50	301
Income taxes	-13	-17	-93
Earnings after taxes from continuing operations	25	33	208
Earnings after taxes from discontinued operations	23	174	78
thereof "operating earnings"	23	13	78
thereof capital gain	0	161	0
Minority interest	0	0	-2
Net profit	48	207	284

^{→ €31} million depreciation on P, P & E and €8 million amortization on intangibles from acquisition





Sale of Valemus with major effects on balance sheet

in€million	Dec. 31, 2010	March 31, 2011
Balance sheet total	7,937	7,375
Goodwill (including intangibles from acquisitions)	1,438	1,433
Net equity	1,812	1,948
Equity ratio excluding non-recourse debt	29%	34%
Cash and cash equivalents	537	1,033
Net working capital	-913	-937 ¹⁾
thereof liabilities from percentage of completion (prepayments)	299	298
Net working capital as percentage of annual output volume	-11.2%	-12.8% ¹⁾

¹⁾ Net working capital including risk provision Valemus



Valuation net cash of approximately €350 million

in € million	Dec. 31, 2010	March 31, 2011
Cash and cash equivalents	537	1,033
Financial debt (excluding non-recourse)	-273	-272
Inter-company loan BB Australia	-131	0
Pension provisions	-313	-314
Net cash (+) / net debt (-) position	-180	447
Concessions equity bridge loans	202	203
Further working capital need	-250 to -300	-300 ¹⁾
Valuation net cash (+) / net debt (-)	approx250	approx. 350

¹⁾ Including €30m cash outflow in Q2 2011 for expenses related to the sale of Valemus and risk provision Valemus



Cash flow from operating activities seasonally negative, but improved BERGER

in∈million	3m 2010	3m 2011	FY 2010
Cash earnings from continuing operations	60	71	366
Change in working capital	-181	-160	-82
Gains on disposals of non-current assets	-1	-9	-41
Cash flow from operating activities of continuing operations	-122	-98	243
Net capital expenditure on property, plant and equipment / Intangibles	-19	-14	-123
Proceeds from the disposal of financial assets	1	627	35
Free Cashflow	-140	515	155
Investments in financial assets of continuing operations	-45	-19	-202
Cash flow from financing activities of continuing operations	-15	-2	-97
Change in cash and cash equivalents of continuing operations	-200	494	-144
Change in cash and cash equivalents of discontinued operations	13	-82	126
Other adjustments	18	-20	63
Cash and cash equivalents at January 1	798	537	798
Cash and cash equivalents at January 1 discontinued operations		306	
Disposal of cash Valemus		-202	
Cash and cash equivalents at March 31 / December 31 discontinued operations	219		306
Cash and cash equivalents at March 31 / December 31	410	1,033	537



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