

## Joint Press Release

June 12, 2018

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### **Bilfinger relies on Comos software from Siemens for group-wide digitalization**

- **Siemens and Bilfinger SE step up long-standing cooperation**
- **Comos as a central database focusing on process industry with sufficient flexibility to meet individual project requirements**
- **Customers worldwide benefit from integrated engineering**
- **Exchange of experience enables targeted software development and rapid value creation**

Siemens and industrial service provider Bilfinger SE have decided to step up their cooperative association, as Bilfinger drives forward digitalization using the Comos Engineering & Maintenance Platform across its many sites and subsidiaries spread around the globe. This software platform from the Siemens Digital Enterprise portfolio not only allows close cooperation between the different Bilfinger sites and its customers through the use of a shared database, but also offers sufficient flexibility to accommodate individual project requirements. "By using Comos, we are driving the standardization of our engineering tools forward to a new level," says Tom Blades, Chairman of the Executive Board of Bilfinger. "This enables us as a company group to offer broad-based support from every one of our different sites to customers in the implementation of their engineering projects." This solution allows Bilfinger to respond rapidly to customer requirements and modification requests while at the same time enhancing reliability in terms of both quality and engineering. "In Bilfinger, we're delighted to have found a partner capable of enriching our Comos software with industry-specific knowledge. Customers benefit from Bilfinger's pre-configured expertise, while using Comos helps them speed up the value creation process," explains Eckard Eberle, CEO of the Process Automation (PD PA) Business Unit and Director of the Siemens booth at the Achema.

The partnership between Siemens and Bilfinger provides the ideal combination of theory with practice. Through the use of Comos at Bilfinger, Siemens has access to valuable feedback about the way the engineering & maintenance platform is used, particularly by SMEs, which it can use to selectively drive forward the further development of Comos. Because of its many decades of engineering and maintenance experience and expertise in the petrochemical,



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pharmaceutical, chemical, oil and gas industries, Bilfinger is ideally qualified to integrate valuable knowledge into the system. “Our vision for digitalization envisages predictive maintenance as a preliminary stage to prescriptive maintenance and prescriptive analytics,” summarizes Blades. As he points out, against this backdrop Comos provides ideal conditions for the market-ready development of digital innovations for the process industry.

As a plant engineering and plant management software platform, Comos encompasses the process engineering of components and plants all the way through to complete automation. By providing a consistent system landscape from engineering through to operation, Comos enhances efficiency across every phase of the plant life cycle.

## More information

- A press picture of the contract signing is available from June 13th at <https://wpp.admiralcloud.com/bilfinger-pa/a/027052d01c1ff80c6f9709/>
- For further information on Bilfinger SE, please see <http://www.bilfinger.com/en/press/achema/>

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Bilfinger is a leading international industrial services provider. The Group enhances the efficiency of assets, ensures a high level of availability and reduces maintenance costs. The portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance, plant expansion as well as turnarounds and also includes environmental technologies and digital applications.

The company delivers its services in two business segments: Engineering and Technologies and Maintenance, Modifications & Operations. Bilfinger is primarily active in the regions Continental Europe, Northwest Europe, North America and the Middle East. Process industry customers come from sectors that include chemicals & petrochem, energy & utilities, oil & gas, pharma & biopharma, metallurgy and cement. With its 36,000 employees, Bilfinger upholds the highest standards of safety and quality and generated revenue of €4.044 billion in financial year 2017.

Siemens AG (Berlin and Munich) is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for 170 years. The company is active around the globe, focusing on the areas of electrification, automation and digitalization. One of the world's largest producers of energy-efficient, resource-saving technologies, Siemens is a leading supplier of efficient power generation and power transmission solutions and a pioneer in infrastructure solutions as well as automation, drive and software solutions for industry. With its publicly listed subsidiary Siemens Healthineers AG, the company is also a leading provider of medical imaging equipment – such as computed tomography and magnetic resonance imaging systems – and a leader in laboratory diagnostics as well as clinical IT. In fiscal 2017, which ended on September 30, 2017, Siemens generated revenue of €83.0 billion and net income of €6.2 billion. At the end of September 2017, the company had around 377,000 employees worldwide. Further information is available on the Internet at [www.siemens.com](http://www.siemens.com).

You can find additional information, photographs and videos at

