



BILFINGER

Press Release

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British utility forms alliance with Accenture, Bilfinger, Deloitte and IBM

Bilfinger, as part of an alliance with Accenture, Deloitte and IBM, has won a major order from Thames Water. Within the scope of the project, the largest British water utility intends to comprehensively develop its entire technological infrastructure. To this end, the utility has formed a “Technology and Transformation Alliance“ with the consulting and service companies. Planning for the major project calls for a volume of about €480 million until 2020. Of this total, around 15 percent are attributable to automation technology as Bilfinger’s area of work.

“We are happy to be part of such a strong technology alliance. Bilfinger is the leading provider of services for the process industry in Europe. We will continue to expand this position”, says Axel Salzmann, CFO of Bilfinger SE.

Thames Water generates annual revenues of €2.4 billion with the public water supply and wastewater treatment in Greater London and the Thames Valley for about 15 million customers. In the cooperation model that has now been initiated, Bilfinger, with its British subsidiary Bilfinger Industrial Automation Services, assumes responsibility for the development and implementation of a sustainable strategy for the entire control and automation technology. The company is part of the Engineering Solutions division in the Industrial segment.

“The services that Bilfinger will provide as technology partner in the alliance offer real value added for the customer. Our engineers are familiar with the core processes, the technologies and the value chain on the customer side. We can thus make a key contribution to the

Bilfinger SE

Carl-Reiß-Platz 1-5
68165 Mannheim
Germany

Contact

Ulrich Esser
Phone +49 621 459-2486
Fax +49 621 459 -2500
ulrich.esser@bilfinger.com
www.bilfinger.com



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successful work of the alliance”, emphasizes Jürgen Peter von Hollen, Executive President of the Engineering Solutions division.

In financial year 2015, the Engineering Solutions division had an output volume of about €1.3 billion with nearly 10,000 employees. In 2015, the Industrial segment as a whole had 31,500 employees and accounted for an annual output volume of about €3.65 billion.