

## Overview of 2008

2008 was another successful year for Bilfinger Berger. The Group continued its strong growth; EBIT and net profit increased again significantly.

### Growth

Output volume surpassed the €10 billion mark for the first time, representing an increase of €1.5 billion compared with the prior year. The expansion of our Services business segment was particularly strong. Our Industrial Services, Power Services and Facility Services divisions boosted their output volumes as a result of organic growth and acquisitions. Bilfinger Berger Facility Services is now the market leader in Germany. Bilfinger Berger Industrial Services is the market leader in Europe; its output volume has increased by a factor of three in the past three years and its earnings by a factor of five. The Concessions business segment also experienced a record year.

### Development of the Group

In order to further expand the services business, the Group acquired companies for a total amount of €500 million in 2008. In Germany, we acquired the facility management business of M+W Zander, which represents a substantial growth boost for our Facility Services division. In the United States, we acquired Tepsco, thus extending our industrial services business in the US to the oil and gas industry. In Scandinavia, we acquired the repair and maintenance activities of the Norsk Hydro Group. In view of the situation of the French market and the resulting limited development opportunities there for Bilfinger Berger, we sold Razel, our French civil-engineering subsidiary.

### **Projects**

Global demand for infrastructure projects was strong last year. For the first time, we succeeded in obtaining a public-private partnership project in the field of highway construction in Germany. We will plan and widen a 73-kilometer section of the autobahn between Hamburg and Bremen. One of the contracts we gained in Australia was to build what will be the continent's biggest hotel in Melbourne as a turnkey project. In Sydney, we took on the expansion of the Port Botany container docks. In view of our high utilization of capacity, we only processed new projects that were assessed as particularly attractive in terms of risk and return criteria.

The E18 transport infrastructure project in Norway generated substantial additional costs, which are covered by the provisions we recognized in the second quarter of 2008. The project should be handed over on schedule in fall 2009.

### **Group structure**

In order to harmonize the Group structure, the Building and Civil Engineering divisions have been separated from Bilfinger Berger AG. They are now independently active in the market as limited liability companies (GmbH). Bilfinger Berger Hochbau GmbH and Bilfinger Berger Ingenieurbau GmbH therefore have more independence and responsibility and a clearer profile. The new companies remain wholly-owned by Bilfinger Berger AG, to which they are linked through domination agreements. Group headquarters' specialist competence vis-à-vis the subsidiaries has been extended.